

THE TOOLS YOU WANT. THE TRAINING YOU NEED.



RESIDENTIAL FUTURE LEADERS PROGRAM

Shape Your Future

MBA Education's Residential Future Leaders Program is an executive leadership development program that delivers a comprehensive curriculum for selected middle- and senior-level managers who have shown leadership interests and high potential.

Open enrollment begins July 29, 2019. All applications are due by January 20, 2020. Visit mba.org/futureleaders for complete details.

Participants enhance their skills through three hands-on sessions geared toward customized assessment of leadership skills, business analysis and problem solving culminating in a group project presentation. This program seeks to enhance executive skills and provides a unique opportunity for participants to develop relationships that last an entire career.

SPRING SESSION: LEADERSHIP DEVELOPMENT AND THE FEDERAL LEGISLATIVE PROCESS

April 20-22, 2020
in Washington, D.C.

Held in conjunction with MBA's National Advocacy Conference:

- Gain a greater understanding of the characteristics of leadership.
- Participate in MBA's National Advocacy Conference and learn about the federal legislative and regulatory processes and the important issues facing the real estate finance industry.
- Receive an introduction to lobbying and gain an understanding of its importance to the legislative process.
- Join other MBA members and meet with elected representatives in Congress during the National Advocacy Conference's annual lobby day.

SUMMER SESSION: LEADERSHIP PRACTICES AND BUSINESS ACUMEN

June 16-19, 2020
in Gettysburg, PA and
Washington, D.C.

- Hear presentations from MBA experts in economics, advocacy and regulatory compliance on the latest developments and trends that impact your business.
- Network, share best practices and brainstorm with other Future Leaders on key business challenges.
- Travel to the battlefields of Gettysburg to participate in the transformative journey led by the Lincoln Leadership Institute at Gettysburg.
- This session will focus on perfecting communication skills to position participants for success with executive audiences.

FALL SESSION: PROJECT PRESENTATIONS AND GRADUATION CEREMONY

October 18, 2020 in
Chicago, IL

Held in conjunction with MBA's Annual Convention & Expo (October 18-21, 2020 in Chicago, IL):

- During a special open session, class members present their projects to the selected judges.
- A winning project is selected based on pre-defined criteria and announced at the graduation ceremony.

ABOUT THE PROGRAM

The Future Leaders program incorporates cutting-edge tools to enhance your leadership development, including the acclaimed Leadership Practices Inventory 360. This proven, research-based evaluation tool from leadership experts Kouzes & Posner provides a comprehensive look at your performance that will form the basis of your personal leadership development plan.

In addition, the Future Leaders program includes a day at the innovative Lincoln Leadership Institute at Gettysburg, which focuses on leadership in a stressful and changing environment. Conducted at the site of the Gettysburg battlefield itself, the Institute offers a dramatic and inspiring look at how the lessons of history can guide leaders today.

The Future Leaders program provides networking and development opportunities that are priceless — but also makes available a number of valuable events and tools in one remarkable price:

- Kouzes & Posner LPI 360 Assessment
- Lincoln Leadership Institute at Gettysburg field trip
- Six MBA Webinars
- MBA's National Advocacy Conference
- MBA's Annual Convention & Expo
- Access to MBA proprietary research data studies and experts

Since MBA's Future Leaders program has three sessions that are interrelated, and each is an integral component of the curriculum, participants should commit to attend each session. Class members also participate in conference calls and team meetings related to group projects.

TUITION

Early Bird (November 4): \$3,850/person

Regular: \$3,950/person

Additional Executive Coaching Program: \$3,500 with application; \$3,650 after application deadline

Fees do not include travel or lodging.

Tuition includes registration for MBA's Annual Convention & Expo and MBA's National Advocacy Conference, the LPI 360 tool, the Lincoln Leadership Institute and much more. The rich content, customized and selective approach to leadership development, access to top industry peers and unique networking experience make the Future Leaders Program a truly remarkable value.

Note: Tuition is due by February 20, 2020 and is not refundable after February 9, 2020.

WHO SHOULD APPLY

Applicants who are:

- Real estate finance professionals with at least 4-6 years of experience.
- Full-time employees of Regular MBA member firms or employees.
- Individuals who have demonstrated a commitment to a career in real estate finance through professional excellence and achievement.

Participants are selected based on professional and academic achievements and recommendations from their company presidents or chief executive officers (or the equivalent). Additional recommendations are encouraged.

HOW TO APPLY

Complete and return the application via email no later than January 20, 2020 to reserve seating for the Future Leaders program. For additional information, contact:

Mortgage Bankers Association
1919 M Street NW, 5th Floor
Washington, DC 20036
Phone: (800) 793-6222
Email: lvolb@mba.org

OPTIONAL ADD-ON: EXECUTIVE COACHING

One-on-one coaching has tremendous value, which is why we've included it as an option for the Future Leaders Program. Tailored specifically to your business and career goals, this professional development opportunity includes six one-on-one coaching sessions conducted over a six month period:

- Leadership assessment using Energy Leadership Index (ELI)
- One in-person group coaching session (tied to the Summer Session)
- Two calls with participant and their manager
- Three calls with participant only
- Written development action plan to track goals and strategies



Bronwyn Morrissey, CEO and Founder, Insight Global Coaching
Bronwyn guides her clients to reach their peak success by determining their leadership potential and how they approach challenges, teams and relationships.



Jeffrey Schummer, CMB, Vice President of Education Business Development
With over 30 years of mortgage banking executive experience, Jeff brings valuable coaching insights and perspectives to help develop mortgage professional leadership at all levels of management.

Talk to your manager to see if this program is right for you!

HELP OFF-SET PROGRAM COSTS!

WE HAVE A SCHOLARSHIP FOR THAT.

MBA's Path to Diversity Scholarship allows recipients to receive up to \$2,000 in education funds. This education opportunity enables employees from diverse backgrounds to advance their professional growth and career development. Eligible candidates must be part of one of the following under-represented groups:

- Female
- Non-white or bi-racial
- Lesbian, Gay, Bisexual or Transgender

Learn more and apply at mba.org/pathtodiversity.

MBA's Residential Future Leaders Program 2020 Application

Please complete and return this form in its entirety. Please include all additional information on a separate sheet of paper. The application deadline for the Class of 2020 is January 20, 2020. Participants will be notified of their selection by February 3, 2020.

Tuition for MBA's Residential Future Leaders Program is \$3,850/person before November 4 and \$3,950/person between November 5 and February 24, 2020. Participants are also responsible for travel and accommodations related to each session. (Note: Tuition is non-refundable after February 9, 2020.)

Section I. Personal Information

MR./MS.	FIRST NAME	MI	LAST NAME	
TITLE				
COMPANY			MEMBER #	
COMPANY ADDRESS		CITY	STATE	ZIP
PHONE			FAX	
EMAIL				
HOME ADDRESS		CITY	STATE	ZIP

Section II. Demographic Information (Optional)

_____ Age _____ Gender _____ Race _____ Sexual Orientation

Section III. Work Experience

Please attach a copy of your resume inclusive of your current position description, education, honors, etc.

_____ Years of full time real estate finance experience _____ Years with current employer

Section IV. Questions

On a separate sheet of paper, please answer the following questions (please limit your response to no more than 200 words per question).

- Please describe why you want to be part of MBA's Future Leaders Program.
- What do you feel is your greatest professional accomplishment?
- Please describe an accomplishment, accolade or achievement in any extracurricular activity of which you are most proud of (e.g., community activity, state and local MBA, etc.).

Section V. President/CEO Recommendation

Please include a letter from your company President/CEO or the equivalent outlining why the applicant deserves a position in MBA's Future Leaders Program. Additional recommendations are encouraged.

Section VI. Executive Coaching Would you like to add-on this professional development program?
Tuition is \$3,500 at the time of application or \$3,650 if selected before the Summer session.

Yes No

Please include completed application package to (with a photo if available):

ATTN: Future Leaders
Mortgage Bankers Association
1919 M Street NW, 5th Floor
Washington, DC 20036
(800) 793-6222
lvob@mba.org

FOR OFFICE USE ONLY

Processed by _____ Date _____

