

BUILDING RISK SOLUTIONS FROM THE GROUND UP



Price Is Unpredictable. ATI Knowledge is Reliable.

ATI offers risk solutions, from the ground up. Since 1980, the employee-owners of ATI have been deeply involved in our clients' business challenges, to develop intelligent long- and short-term risk solutions specific to each client's needs and goals. The vision, from the start, was to provide agri-business clients with impartial, multinational expertise. We understand that the market is unpredictable. There's no crystal ball, no fortune teller, and no magic formula. **What there is, is sound fundamental research, experienced analysis, and personal attention** to develop strategies that prepare our clients for successful long-term margin management.

ATI is a different type of commodities brokerage. We offer impartial, **trust-worthy executable strategies**. Our company does not take proprietary positions, so all recommendations are based on the client's best interests. With specialists in both the producer and commercial markets, we are known for our conservative approach to price risk and margin management. Our recommendations are built on ATI's unparalleled analysis of market fundamentals and our unbiased philosophy to manage risk rather than predict price and create risk. As long-term partners, we've sat with our clients and shared honest, "kitchen-table" discussions.

ATI works with several thousand clients throughout North America and around the world, from livestock and grain producers to end-users and commercial elevators. We are proud to say that we have successful customers in all these industries.

U.S. and Global Markets

Long and Short-Term Risk Solutions

Personalized Management Software

Daily Position Reports

Cash Markets

Full-time Market Analysts

Weekly Fundamental Reviews

Basis and Spread Management

Consultancy

Input Cost Management

Commodity Merchandising

Asset Flexibility

Optimized Purchasing/Selling



COMMODITY BROKERAGE

- Energy/Biofuels
- Grain Elevators, Warehouses, Processors
- Livestock Feeders
- End Users
- Producers

See what it's like to work with a commodities broker who will cultivate your business' growth, offer flexible intelligent risk solutions, provide thorough market analysis, and keep your best interests at the center of any strategy.



ATI CORE MARKETS

PRODUCERS

We make grain marketing easier. ATI's regional producer consultants are rooted in the farming industry and part of your neighborhood. Your consultant becomes a trusted partner who will sit down with you to talk about your goals and plans; provide sound advice about how market conditions, weather, price volatility and regulations will affect your financial positions; and work with you to come up with creative risk management strategies tailored to fit your personal farming operations' needs.



ATI: Cultivating successful businesses and business relationships for more than 30 years. Call us to speak with a trusted ATI advisor.



ELEVATORS

ATI was formed by experts in the grain industry to provide information and advice for grain elevators, processors and warehouses. Your ATI consultant understands global cash markets as well as local delivery systems, to offer the strongest, most successful commodity merchandising and risk management strategies for your long-term growth.

GRAIN END USERS

From ethanol producers to livestock feeders, from grain and feed mill operators to soybean processors, grain end users rely on ATI for consulting, risk management solutions, and cash brokerage services. ATI consultants and analysts review economic fundamentals, supply/demand, weather and price volatility.



Offices: Illinois • Indiana • Iowa • Kansas • Michigan • Minnesota • Missouri • Nebraska • Texas • Wisconsin

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