

We welcome our new colleagues and customers

Letter to Saperion customers from Hyland president and CEO, Bill Priemer

August 9, 2017

To our new customers,

Hyland recently [announced the completion of our acquisition](#) of the Perceptive business unit of Lexmark International, Inc., including your Saperion software solution.

For years we've admired the people and technology of Perceptive, and I'm thrilled to welcome everyone into the [Hyland family](#). We're a software company that thrives on new ideas and diverse perspectives, and since 1991, it's been our mission to help our employees, customers and partners exceed their potential, and now that includes you. Welcome!

When we first announced our acquisition intent in May, I stated my personal commitment to you and every Hyland customer. Today I'm happy to share that Hyland will honor that commitment by supporting your Saperion solution for as far into the future as we can see. As part of that support, we plan to continue to provide relevant updates and fixes to the platform. We will continue to support the integrations and provide the security updates that are so important to keeping your solutions running smoothly.

Over the past decade, Hyland has acquired several software products and customer bases. We continue to serve those customers today, just as we'll continue to support you going forward.

To make the transition to Hyland as smooth as possible for our Saperion customers, we're collaborating with the talented Saperion team that has been supporting you. We're working to understand the Saperion solution roadmap, and how we can best support your ongoing solution needs. We understand the importance of your Saperion solution, its content and your investment in it.

For those customers planning to maintain and expand their current Saperion solutions, Hyland will support your solutions with a customer-first approach. For some of you, a migration path may be the best option – especially if your Saperion roadmap includes adding functionality that exists today in [OnBase by Hyland](#), our industry-leading information platform. We're planning for that. For those Saperion customers looking to migrate to OnBase, our goal is to provide multiple options to ease the transition.

I'm excited for what's to come as we welcome you into the Hyland community of customers, and I look forward to our conversations in the future. If your schedule permits, I hope you will be able to join us at our upcoming [CommunityLIVE](#) user conference, September 17-21 at The Venetian in Las Vegas, or the [OnBase Summit](#) November 8-9 at The Radisson Blu in Berlin. Both events are great ways to learn more about Hyland's people, products and vision.

In the meantime, if you have any questions, please reach out to your account manager or PerceptivelInfo@Hyland.com.

We're more than 25 years into this, and I look forward to continuing this incredible journey together.

Sincerely,



Bill Priemer
President and CEO
Hyland

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OnBase
ShareBase
Brainware
Acuo

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PACSGear
LawLogix
Enterprise Search

Document Filters
Perceptive Content
Hyland Cloud

Solutions

Healthcare
Higher Education
Financial Services

Government
Insurance
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Human Resources
Transcript Processing
Contract Management

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Redefining PACS

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Sincerely,



Bill Priemer
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