

NextGen Managed Services for Micro Focus

ONPOINT is a tool-agnostic, next-generation managed service designed to evolve with your changing business needs, and help you build long-term strategies to deliver quantifiable business outcomes.



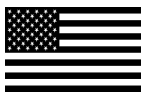
2x More Productive
than consulting
projects



60% Cheaper
than consulting
projects



Subscription-Based
OPEX Budget



100%
US-Based

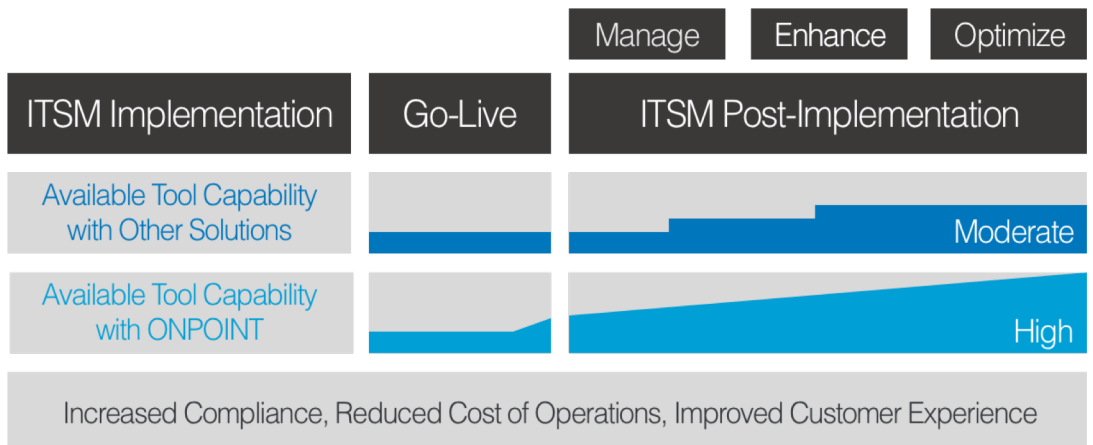
What to Expect

ONPOINT allows you to efficiently **Manage, Enhance,** and **Optimize** your existing software investments.

ONPOINT offers flexibility by providing a catalog of services to choose from and interchange at any time without having to rework the contract or create a purchase order.

When you buy ONPOINT, you buy all the capabilities you need to get the most out of your Micro Focus software.

By focusing on outcomes, we deliver more than services. We build long-term strategies to ensure your existing tools enable you to deliver meaningful and sustainable outcomes.






How ONPOINT Compares



ONPOINT is an outcome-based solution that dynamically adapts to changes in your business environment.

ONPOINT is the first next-generation managed service in the industry. This chart illustrates how ONPOINT stacks up compared to traditional MSPs.

ONPOINT CAPABILITIES COMPARED TO MSPs		ONPOINT	MSPs
 MANAGE	Administration	✓	✓
	Proactive Maintenance	✓	✓
	Incident Management	✓	✓
	Change and Release Management	✓	✓
 ENHANCE	Annual Rollout and Enhancement Plan	✓	X
	On-Demand Access to Enhancements	✓	X
	Ongoing User Enablement and Adoption	✓	X
	Unlimited End-User How-To Support	✓	X
 OPTIMIZE	Annual Value Communication Plan and Campaign	✓	X
	Annual Product Advisory and Strategic Planning	✓	X
	Version Currency Assurance	✓	X
	On-Demand Access to Management Consulting	✓	X

Is ONPOINT the right fit for you?

If you find yourself challenged by any of the following scenarios, ONPOINT can help:

- ✓ There is a talent gap within your team. Although you have bright people working with you, no one is certain how to enhance and optimize your Micro Focus investment.
- ✓ You don't have the bandwidth on your team or you've recently lost your Micro Focus expert, and you're unable to backfill the position to your satisfaction.
- ✓ Your Micro Focus tools are up and running, but all the consultants have left and you wish to avoid the sizable cost of outsourcing or acquiring large sums of professional services hours to continue to mature your investment.