



[What We Believe](#) [What We Do](#) [Careers](#) [Contact](#)

# Redefine Your Expectations



Scientific sourcing that **adds lasting  
value to your business**

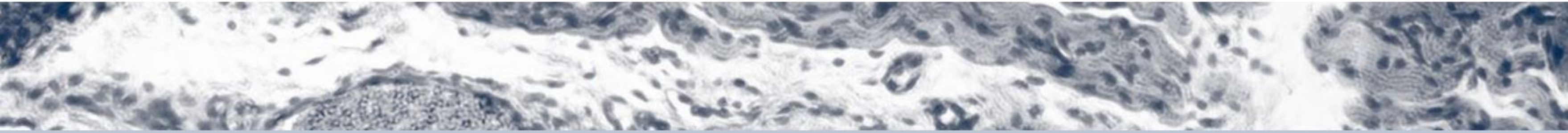
Introducing a new approach to running scientific operations and



# Scientific sourcing that **adds lasting value to your business**

Introducing a new approach to running scientific operations and launching breakthrough success. A co-creation partnership that's efficient, involved and less risky than typical outsourcing. It's more than contract lab work. It's more than staffing.

It's scientific sourcing by ATL.



Changing the **game**.  
Changing our **name**.

Advanced Testing Laboratory is now ATL. For 30 years, we've exceeded the toughest expectations of the world's



## Changing the **game**. Changing our **name**.

Advanced Testing Laboratory is now ATL. For 30 years, we've exceeded the toughest expectations of the world's largest companies. Now we're redefining how science works in the business world. We can lead any or all of your science processes and research functions. We'll help you build your vision and see it all the way through. No matter how large. No matter how complex.

## Our Services



Analytical  
Chemistry



Life Science



Product  
Safety &  
Regulatory



# Speed. Certainty. Impact.

Our highly active collaborative process starts with listening. Only by understanding what you truly need can we co-create and integrate better methods so you can enjoy game-changing outcomes. With **exceptional service and deep knowledge**, we elevate your capabilities. It's the same science – just with added value.

## HOW WE ADD VALUE

- Co-create unique solutions that support bigger picture business strategy.
- Improve operational productivity beyond cost savings.
- Provide strategic talent dedicated to your success.
- Navigate technical, financial, safety and regulatory landscapes for you.
- Reduce outsourcing risks related to consistency, privacy and performance.

## The Latest from ATL



### How science can prosper in a business-driven world

It's no secret that, over the years, business pressures have crept into the lab. Competition is growing and norms are being disrupted, resulting in a new need for speed.

[READ MORE](#)



## 5 must-haves for your outsourcing strategy

How any scientific lab can reduce risks and gain more consistent results

[READ MORE](#)

# What's your **biggest challenge or opportunity** right now?

Contact us and let's start the conversation.

[CONTACT US](#)





# What We Do

## What is Scientific Sourcing?

**It's the specialized, partnered management of critical scientific processes.**

**Our services go beyond traditional laboratory models, contingent labor or staffing for rules-based assays. We operate and manage entire day-to-day scientific functions, supporting the complete product development cycle. This model produces consistent, predictable, high quality results – and the flexibility to scale operations.**

**Scientific sourcing elevates your capabilities so you can:**

- **Innovate faster and take new solutions to market**
- **Stretch beyond current capabilities**
- **Concentrate internal resources on core functions and strategic initiatives**
- **Better control project delivery dates**
- **Have more flexibility to meet changing business conditions and priorities**

**Through continuous strategic change, we help you transform existing ways of doing business into innovative business processes.**

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## A new model for peak performance

We begin by listening to and learning your needs, challenges, strengths and goals. We look at your existing functions and your operational landscape. Then—based on research and best practices—we help you decide the appropriate resource model.

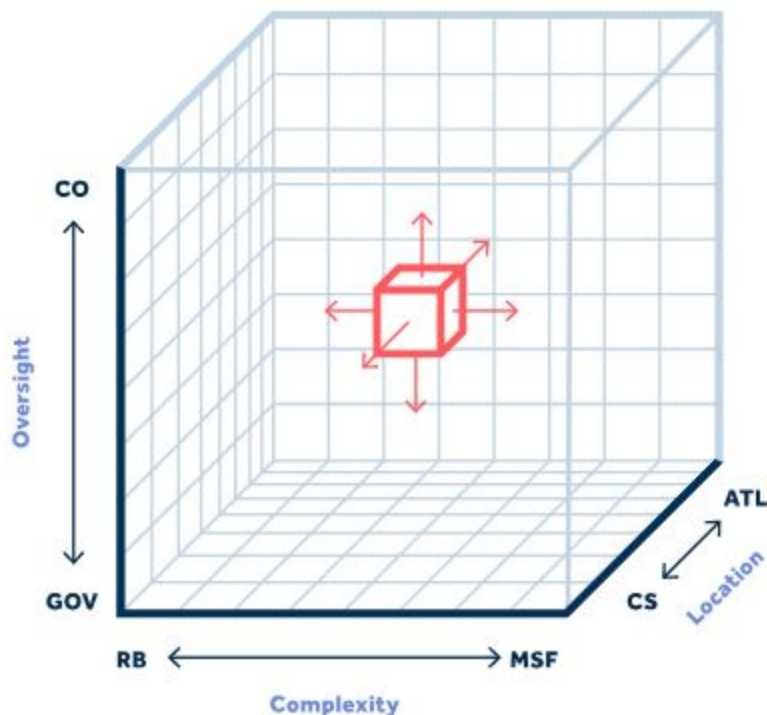
The Scientific Sourcing Spectrum is how we help you align the goals of science and business. Where do your scientific operations fit in the spectrum right now? Where would you like them to be? We can help you define your destination and plot a solution that drives you there.

Each solution is customized along three continuums:

**Location:** **CS** (Client Site) or **ATL**

**Client Oversight:** **LM** (Light Management) or **GOV** (Governance [Metrics, KPIs])

**Complexity:** **RB** (Rules Based) or **MSF** (Managing Entire Scientific Function)



Whether carrying out a single method or taking on the responsibility of an entire scientific function, we provide:

- Necessary expertise and skills
- Depth of knowledge and understanding
- Experience in focused areas
- Customized solutions
- Flexibility

## How we reduce outsourcing risk

Every situation is different; we work with you to look at which processes are critical enough to be kept in-house and which ones can be safely and effectively entrusted to ATL. This unique model produces consistent, predictable, high quality results—and the flexibility to scale and adapt.

### 9 ways ATL transforms sourcing from a cost-saving measure into a strategic asset for your company.

ATL transforms sourcing from a cost-savings measure into a strategic asset for your company. To create maximum value, we:

#### Co-create unique business solutions

- Shared goals and collaboration
- Industry-recognized depth of technical expertise
- Broad perspective for better ideas unique to your specific priorities

#### Improve operational performance

- Positive business outcomes
- Entrepreneurial culture that delivers service more effectively and efficiently
- Greater flexibility to scale while significantly lowering costs
- Expertise and commitment to integrate into your way of doing things

#### Reduce typical outsourcing risks

- Operational risks – possible slippages on quality, cost or speed
- People risks – turnover and lack of cultural fit
- Strategic risks – protection of intellectual property, security and privacy
- Composite risks – losing ability to continue processes in-house due to loss of talent and operational knowledge
- Co-employment risks – limiting hours or contract length to avoid benefits liability

#### Provide strategic talent focused on your success

- Better recruiting, screening and hiring
- Behavior-based recruitment to find the right fit
- Commitment to training and development to fill clients' critical talent gaps
- Diverse staff with deep industry experience and expertise
- Culture that is client obsessed

#### Offer contract-free pricing



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- 100% confidence in our approach and the value we deliver
- Guarantee for our services without contracts
- Working with us only as long as you're satisfied with your results

### Tame science and business complexity

- High priority placed on change management
- Solutions designed based on understanding of all stakeholder needs
- R&D
- HR
- Legal
- Manufacturing & Product Supply
- QA
- Procurement

### Assist in overcoming common objections to outsourcing

- Reluctance to lose control and flexibility – our governance practices give clients more control over outsourced operations
- Function is too critical to outsource – we have a track record of managing applied science, regulatory and engineering functions more effectively and efficiently
- Possible negative reaction within client's organization – our change management process guides you through the transition, and shows how sourcing can increase service levels
- Client's employee resistance – enhancing efficiency may change job roles; our change process, proper communication and training can help employees adjust to the changing environment

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