





## Our Mission

Flex Realty's mission is to provide the highest level of service at the most competitive rates. We are offering the lowest commissions for full service listings in the market, guaranteed. We have assembled a team of highly productive, experienced agents capable of leveraging technology in order to save our clients money.

Our approach is simple:

Create a team atmosphere where everyone's objective is to improve the client experience

Continually evolve as new technologies emerge to improve our systems and services

Use these efficiencies to provide value that is unmatched in the market

Pass the savings on to our clients

We look forward to the opportunity to work with you on your next real estate transaction.

## **Testimonials**

"Brian is the best in the business! His professionalism and communication is second to none. His guidance was crucial in the sale of our home as well as the purchase of our new one. Brian has his finger on the pulse of the market and is on the cutting edge of modern real estate. Purchasing a new home is a decision that affects the rest of your life. Brian had our best interests in mind and steered us clear of properties that could have presented long term problems for us. I have the utmost respect for Brian and I have recommended him to others. Alice also does an excellent job coordinating the closings. When it comes time to relocate in the future, Brian will be my first phone call."

by R. Winegar

"We asked Giles & Brian to help us find a property to buy for our UVM student. She is a business major and we hoped to teach her a little bit of "real life" business by investing room and board money into ourselves instead of letting it go down the drain for dorm living. The Wagoner Libby Group website was great for shopping from NH and it notified us of properties within our parameters as they came on the market. Giles immediately arranged visits when something looked interesting. He often called if he thought one was particularly promising for our needs. He was always professional, always prompt to repond to questions and when the right place finally came along we had closed on it in a matter of a few short weeks. They also had the place temporarily rented out to excellent tenants within another few weeks as soon as the fire inspections were complete! These guys are good at what they do, in fact it was THE most efficient and stressless real estate transaction I have ever been involved in. Call them."

I worked with Giles Wagoner to purchase my Burlington townhouse. He was fantastic! I enjoyed the process of looking at houses and weighing all options with Giles without feeling any pressure to buy or rush into any decisions. He showed me as many houses as I wanted and worked around my complicated work schedule easily. He was very knowledgeable and fun to work with. Giles went above and beyond during the entire home buying process and made me feel comfortable with my final decision. He was great at negotiating and helping me follow through with getting the fairest price on my townhouse. I purchased the house buy myself and Giles took me through the whole process in a way I could understand as a first time buyer. I would highly recommend working with Giles to buy or sell your future home!

by N. Pacini

## Featured Agents



Brian Libby Realtor

**८** 802-399-2860 ☐ 802-355-1008

■ brian@flexrealtyvt.com

Brian graduated from The University of Vermont in 2005 where he received his degree in Business Administration and was recognized by his peers as an outstanding business student. At a young age, Brian envisioned making real estate

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Dan Titus Principal Broker

✓ dan@flexrealtyvt.com

Dan Titus was consistently a top producing agent at Keller Williams Realty in South Burlington VT before branching off and starting Flex Realty with 3 other top producing agents.

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Eric Jarvis Realtor

**८** 802-399-2860 □ 802-363-8776

 ■ eric@flexrealtyvt.com

Eric has an extensive background in property management and sales representing both buyers and sellers in the real estate market. Eric graduated from the University of Vermont in 2005 with a degree in Marketing

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Giles Wagoner

Realtor

**८** 802-399-2860 □ 802-363-7180

giles@flexrealtyvt.com

I first moved to Burlington in 1993 to attend the University of Vermont. During my time at UVM I fell in love with Vermont and decided to remain here. I graduated in 1997 with a

gree in Political Science and Business Administration. Over

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