



IT TAKES A STRONG PATIENT-PHYSICIAN RELATIONSHIP TO DELIVER HIGH-QUALITY, EFFICIENT CARE.

Our model fosters these relationships so patients and providers have a better experience, and the total cost of care is lowered - not from keeping patients away from care but by keeping them healthier.

PRACTICE MEDICINE THE WAY YOU'VE ALWAYS WANTED.

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FEEL ASSURED THAT PATIENTS WILL GET THE CARE THEY NEED.

Primary care physicians often want to do more for their patients, but they can't. Their patients need disease education, counseling, a psychologist, a better place to live, a way to afford their medicine, or personal care items not paid for by insurance.

Physicians are happier knowing that the additional support from VillageMD enables them to address the most important issues impacting their patients' health and wellbeing. They have a team that works hand-in-hand with them to help identify and care for patients who need additional support. This includes education and guidance on their journey to health or making sure important follow ups, like retinopathy screenings for diabetes, do not fall through the cracks. And physicians are rewarded and get to share in the value created.

The model for care has real impact, for example: admissions and readmissions are 20-45% lower than market averages and avoidable emergency department visits are more than 30% below market averages. Physicians are rewarded and get to share in the value created with practices typically earning \$20-\$60 pmpm in incremental shared savings post partnership.



Before VillageMD, we had to learn how to do a lot of things ourselves. It was very challenging and frustrating knowing the only way we made money and kept the doors open was seeing patients from the office, not actually doing all of the other things that kept them healthy.

- Troy Fiesinger, MD

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