

From: Russell, Mike
To: [Matt Miller](#); [Anil Kona](#)
Subject: RE: Vertical Discovery - Optimum - Presentation & Demo
Date: Tuesday, February 6, 2018 4:03:34 PM
Attachments: [Picture \(Device Independent Bitmap\) 1.jpg](#)
[Picture \(Device Independent Bitmap\) 2.jpg](#)

Hi Matt and Anil, thanks again for the demo today, very interesting! Sorry I had to drop off to take another call but it would be interesting to learn a bit more about your pricing/user license model and we should definitely revisit once we're further down the road with our TeamConnect implementation and the IT security team is ready to make a move away from AccessData. Thanks!
~Mike

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-----Original Appointment-----

From: Matt Miller [<mailto:mmiller@verticaldiscovery.com>]

Sent: Friday, January 26, 2018 5:05 PM

To: Matt Miller; Russell, Mike; Anil Kona

Subject: Vertical Discovery - Optimum - Presentation & Demo

When: Tuesday, February 06, 2018 11:00 AM-12:30 PM (UTC-08:00) Pacific Time (US & Canada).

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