

**From:** Jasbir Singh  
**To:** [Srikanth Devarapalli](#)  
**Cc:** [Abraham Rivera](#); [Anil Kona](#); [Matt Miller](#)  
**Subject:** RE: Introduction to Vertical Discovery's Optimum [C]  
**Date:** Friday, March 2, 2018 11:10:59 AM  
**Attachments:** [image002.gif](#)  
[image003.jpg](#)

---

**Classification: Confidential**

Srikanth – the document contains generic EDD workflows and does not contain customized workflow we had discussed when we met at 60 Wall. Our data is spread across multiple platforms and locations globally. We use many tools to move data from left to right on the EDRM model. I was under the impression that solution we had discussed was to fully automate our E2E eDiscovery process (Collection to Review) by strategically building and placing API's to bridge the gap between our multiple tools (i.e Atlas legal hold, Nuix/Encase, etc)?

Kind Regards,  
Jasbir



Jasbir Singh  
Vice President  
COO Group CIO | Regulation, Compliance & AFC  
eDiscovery Data Operations | Group Information & Records Management

Deutsche Bank AG, Filiale New York  
60 Wall Street, 10005-2836 New York, NY, USA  
Tel. +1(212)250-0201  
Mobile +1(516)3132620  
Email [jasbir.singh@db.com](mailto:jasbir.singh@db.com)

*For more information on GIRM please follow us on [GIRM myDB](#)*

---

**From:** Srikanth Devarapalli [mailto:[sdevarapalli@verticaldiscovery.com](mailto:sdevarapalli@verticaldiscovery.com)]  
**Sent:** Monday, February 26, 2018 8:29 PM  
**To:** Jasbir Singh <[jasbir.singh@db.com](mailto:jasbir.singh@db.com)>  
**Cc:** Abraham Rivera <[abraham.rivera@db.com](mailto:abraham.rivera@db.com)>; Anil Kona <[akona@verticaldiscovery.com](mailto:akona@verticaldiscovery.com)>; Matt Miller <[mmiller@verticaldiscovery.com](mailto:mmiller@verticaldiscovery.com)>  
**Subject:** RE: Introduction to Vertical Discovery's Optimum

Dear Jasbir,

Good Day! Hope you are doing good.

As discussed during our last meeting, please find attached the document outlining how Optimum can help your team at Deutsche Bank with effortlessly managing in-house eDiscovery comprising of varied applications and data sources. All the elements of the solution are completely customizable and scalable to meet both current and future requirements of Deutsche Bank.

We are happy to take your teams through the demo, at any time as per your convenience. I am also adding Matt Miller, who is our VP – Strategic Accounts to this conversation, for taking this forward.

Please do not hesitate to reach out to me or Matt for any more information in this regard.

Thanks & Regards,  
Srikanth



**Srikanth Devarapalli**  
Vice President – Strategy & Marketing  
Vertical Discovery Corp  
Email: [sdevarapalli@verticaldiscovery.com](mailto:sdevarapalli@verticaldiscovery.com)  
Mobile (US): +1 714 829 9693

---

**From:** Jasbir Singh [<mailto:jasbir.singh@db.com>]  
**Sent:** Friday, February 16, 2018 2:49 PM  
**To:** Srikanth Devarapalli <[sdevarapalli@verticaldiscovery.com](mailto:sdevarapalli@verticaldiscovery.com)>  
**Cc:** Abraham Rivera <[abraham.rivera@db.com](mailto:abraham.rivera@db.com)>; Anil Kona <[akona@verticaldiscovery.com](mailto:akona@verticaldiscovery.com)>  
**Subject:** RE: Introduction to Vertical Discovery's Optimum

Classification: Public

Srikanth,

Thank you for the follow up. I will be OOO next week.

Kind Regards,  
Jasbir



Jasbir Singh  
Vice President  
COO Group CIO | Regulation, Compliance & AFC  
eDiscovery Data Operations | Group Information & Records Management

Deutsche Bank AG, Filiale New York  
60 Wall Street, 10005-2836 New York, NY, USA  
Tel. +1(212)250-0201  
Mobile +1(516)3132620  
Email [jasbir.singh@db.com](mailto:jasbir.singh@db.com)  
*For more information on GIRM please follow us on [GIRM myDB](#)*

---

**From:** Srikanth Devarapalli [<mailto:sdevarapalli@verticaldiscovery.com>]  
**Sent:** Friday, February 16, 2018 2:06 PM  
**To:** Jasbir Singh <[jasbir.singh@db.com](mailto:jasbir.singh@db.com)>

**Cc:** Abraham Rivera <[abraham.rivera@db.com](mailto:abraham.rivera@db.com)>; Anil Kona <[akona@verticaldiscovery.com](mailto:akona@verticaldiscovery.com)>  
**Subject:** Introduction to Vertical Discovery's Optimum

Dear Jasbir,

Good Afternoon! It was nice meeting you the day before at your office.

It was a really great discussion about how Optimum can help you with some of the challenges related to managing in-house eDiscovery with varied applications and data sources. As discussed, we will circle back with the details that you have asked for, during early next week. We are very positive that we can quickly incorporate the customizations that you need, to efficiently fulfill your requirements. In the meantime, I have shared the overview of the solution, for your quick reference.

Have a great weekend!

Thanks & Regards,  
Srikanth



**Srikanth Devarapalli**

Vice President – Strategy & Marketing

Vertical Discovery Corp

Email: [sdevarapalli@verticaldiscovery.com](mailto:sdevarapalli@verticaldiscovery.com)

Mobile (US): +1 714 829 9693

Disclaimer: This email message, content and all attachments are privileged, confidential under applicable law and are intended solely for the addressee(s). You may not share this message or any of its attachments to anyone, without a written consent of the sender. If you have erroneously received this message, please immediately delete it and notify the sender. Also, if you are not the intended recipient, you are hereby notified that any disclosure, copying, distribution or taking any action on the contents of this message or any accompanying document is strictly prohibited. Please note that as the recipient, it is your responsibility to check the email for malicious software. Vertical Discovery Group or any of its subsidiaries are not responsible for any damage caused by a virus or alteration of the e-mail by a third party or otherwise. The contents of this message may not necessarily represent the views or policies of Vertical Discovery Group, including any of its subsidiaries.

---

This communication may contain confidential and/or privileged information. If you are not the intended recipient (or have received this communication in error) please notify the sender immediately and destroy this communication. Any unauthorized copying, disclosure or distribution of the material in this communication is strictly forbidden.

Please refer to <https://db.com/disclosures> for additional EU corporate and regulatory disclosures.

**Deutsche Bank does not render legal or tax advice, and the information contained in this communication should not be regarded as such.**

Disclaimer: This email message, content and all attachments are privileged, confidential under applicable law and are intended solely for the addressee(s). You may not share this message or any of its attachments to anyone, without a written consent of the sender. If you have erroneously received this message, please immediately delete it and notify the sender. Also, if you are not the intended recipient, you are hereby notified that any disclosure, copying, distribution or taking any action on the contents of this message or any accompanying document is strictly prohibited. Please note that as the recipient, it is your responsibility to check the email for malicious software. Vertical Discovery Group or any of its subsidiaries are not responsible for any damage caused by a virus or alteration of the e-mail by a third party or otherwise. The contents of this message may not necessarily represent the views or policies of Vertical Discovery Group, including any of its subsidiaries.

Disclaimer: This email message, content and all attachments are privileged, confidential under applicable law and are intended solely for the addressee(s). You may not share this message or any of its attachments to anyone, without a written consent of the sender. If you have erroneously received this message, please immediately delete it and notify the sender. Also, if you are not the intended recipient, you are hereby notified that any disclosure, copying, distribution or taking any action on the contents of this message or any accompanying document is strictly prohibited. Please note that as the recipient, it is your responsibility to check the email for malicious software. Vertical Discovery Group or any of its subsidiaries are not responsible for any damage caused by a virus or alteration of the e-mail by a third party or otherwise. The contents of this message may not necessarily represent the views or policies of Vertical Discovery Group, including any of its subsidiaries.

---

**This communication may contain confidential and/or privileged information. If you are not the intended recipient (or have received this communication in error) please notify the sender immediately and destroy this communication. Any unauthorized copying, disclosure or distribution of the material in this communication is strictly forbidden.**

**Please refer to <https://db.com/disclosures> for additional EU corporate and regulatory disclosures.**

**Deutsche Bank does not render legal or tax advice, and the information contained in this communication should not be regarded as such.**

Disclaimer: This email message, content and all attachments are privileged, confidential under applicable law and are intended solely for the addressee(s). You may not share this message or any of its attachments to anyone, without a written consent of the sender. If you have erroneously received this message, please immediately delete it and notify the sender. Also, if you are not the intended recipient, you are hereby notified that any disclosure, copying, distribution or taking any action on the contents of this message or any accompanying document is strictly prohibited. Please note that as the recipient, it is your responsibility to check the email for malicious software. Vertical Discovery Group or any of its subsidiaries are not responsible for any damage caused by a virus or alteration of the e-mail by a third party or otherwise. The contents of this message may not necessarily represent the views or policies of Vertical Discovery Group, including any of its subsidiaries.

