

From: Morrison, Brian
To: [Matt Miller](#)
Cc: [Anil Kona](#)
Subject: RE: Optimum - eDiscovery Workflow Automation
Date: Monday, February 12, 2018 1:37:29 PM
Attachments: [image001.jpg](#)
[image002.jpg](#)

Hi guys,

It was great to meet with you, and thanks again for lunch! We're working on the EnCase upgrade now and I'll certainly keep you posted as we move through the testing process. I'll also start having some conversations internally to share the product concept and the ways I feel that it would help us. Keep in touch!

Brian Morrison

From: Matt Miller [mailto:mmiller@verticaldiscovery.com]
Sent: Thursday, February 08, 2018 12:07 AM
To: Morrison, Brian <BRIAN.MORRISON@LibertyMutual.com>
Cc: Anil Kona <akona@verticaldiscovery.com>
Subject: Optimum - eDiscovery Workflow Automation

Dear Brian,

Thank you very much for your time last week. It was a pleasure getting this technology piece in front of you as your organization continues looking towards greater efficiencies.

- Optimum, provides seamless, end-to-end EDRM coverage by integrating with your existing investments in eDiscovery and investigative software packages, content repositories and IT rights/permissions databases.
- Optimum is a template-driven case/matter management tool, which drastically reduces manual intervention and increases efficiency while reducing costs and risk via robotic process automation.
- All results from all your existing tools are aggregated in a single advanced analytics global dashboard with complete status information for legal hold, identification, preservation, collection, processing, hosting, review and production.

The fixed fee yearly subscription for unlimited use and users is predictable and does not fluctuate based on case volume.

I am attaching a brochure which highlights some of the challenges for in-house eDiscovery, our solution and key benefits.

We look forward to the opportunity of coming onsite again in the near future to get the POC started in the sandbox demo environment post-upgrade completion and as directed meet with any folks necessary for a deep dive into the tool and presentation.

Speak soon!

Kind Regards,

Matt

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