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OUR FUNDS & PERFORMANCE

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Mekong Brahmaputra Clean Development Fund L.P.

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Property Fund Limited

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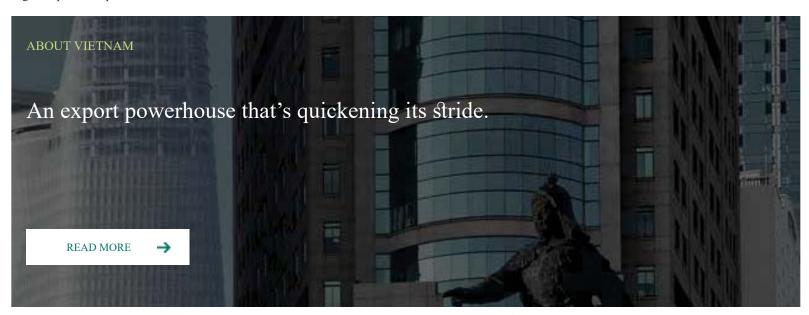




Segregated Managed Accounts Bespoke Investment Strategies







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Dragon Capital Vietnam Access Conference 2017

15 May 2017 - 16 May 2017 /Ho Chi Minh City, Vietnam

OUR PEOPLE

AN ELITE TEAM OF PROFESSIONALS

Coming from different backgrounds, countries and cultures, our diverse team of professionals includes portfolio managers, economists, analysts, traders, and lawyers.

DISCOVER THE TEAM





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OUR COMPANY

Established in 1994 with US\$16m and eight staff we are now Vietnam's longest established independent asset manager with over US\$2.32bn (as of 31 July 2017 – unaudited) in listed equity, clean-tech, fixed income and real estate for international pension and sovereign wealth funds and endowments.

For over two decades, Dragon Capital has consistently delivered on behalf of our investors, partners and stakeholders.

We are also dedicated to improving corporate governance, contributing to society, and promoting sustainable development in the countries where we invest.



OUR PEOPLE

Our close-knit team comprises many nationalities, skill sets and areas of expertise. The majority of our staff are Vietnamese who bring invaluable local knowledge. A company culture that rewards initiative and fosters ownership means we retain our staff for longer, and attract



OUR MISSION

Our mission is to be a top class intermediator of capital by providing attractive returns to investors, value to companies, and a desirable workplace for employees. To perform these with absolute professionalism and integrity, driven by a longterm commitment to the sustainable



OUR EDGE

We combine unique local know-how, relationships and insights with international perspectives and best practices. Our investment approach is driven by close teamwork, rigorous research, and the latest financial technology and systems. Our over two decades of

the best and brightest.

development of the environment, society and economy of Vietnam.

experience in Vietnam, and the skills and practices we have perfected there, give us a readymade advantage in the region.



Dragon Capital in the UK

Located in the UK, Dragon Capital Markets (Europe) Ltd (DCME) is the group's representative office and is authorised and regulated by the Financial Conduct Authority (FCA).

DCME FOCUSES ON MARKETING

DCME markets funds in the UK and Europe to institutional investors and organises visits and trips to Vietnam for investors

Please note that our investment threshold minimum is US\$100,000 and we can only deal with professional clients and eligible counterparties.

If you have any questions about DCME or the Dragon Capital Group, please contact our UK office.



DRAGON CAPITAL MILESTONES

For over two decades, Dragon Capital has grown in tandem with Vietnam. It is the story of a remarkable group of people coming together to create a dynamic company with a unique culture; and an extraordinary country throwing off the past and coming of age. Here are some of the most significant moments:



1994

Dragon Capital is formed in Ho Chi Minh City with a team of six.





1994

President Clinton lifts the 19-year trade embargo against V since the end of the Vietnam War.



1994

1994

1994



About Vietnam

Vietnam continues to be one of Asia's most compelling investment stories. With 94 million people – 41% of whom are aged under 25 – this young and dynamic country is the world's 15th most populous.

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Our People

Coming from different backgrounds, countries and cultures, Dragon Capital's team of professionals offer unique investing skills and experience.

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Responsible investment

Environmental, Social and Governance (ESG) issues can influence investment risk and portfolio performance. At Dragon Capital, we therefore integrate ESG considerations into every stage of the investment process.

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DRAGON CAPITAL PRODUCTS

Dragon Capital offers a range of products and investment solutions that enable investors to seek opportunity in Vietnam's fast-growing economy.

We currently manage US\$2.29bn (as of 30 June 2017) in listed equity, clean-tech, fixed income and real estate on behalf of international pension and sovereign wealth funds and endowments.

	PRODUCTS	BLOOMBERG	REUTERS
DRAGON CAPITAL MARKETS	VPF	DGCP	DRAGON1
JEFFERIES INTERNATIONAL	VEIL, VPF	JCEF	n/a
BNP PARIBAS	VEUF	VIETNAM ID	DRAGON1



PRODUCTS OVERVIEW



VIETNAM ENTERPRISE INVESTMENTS LIMITED, **VEIL**

VEIL seeks long-term capital appreciation through strategic holdings in listed and pre-IPO companies that offer both attractive growth and value metrics, and strong corporate governance. VEIL allows investors to access Vietnam's leading blue chips, including many companies that have reached their limit for foreign investment.

The fund may also invest in equity-linked instruments and private equity. VEIL's broad universe and 3-year horizon is underpinned by conviction holdings and off-index investments.

This is a closed-end fund, registered on the Cayman Islands and listed on the Main Market of the London Stock Exchange. Launched in 1995, VEIL is Vietnam's longest running fund and one of the region's largest dedicated offshore listed vehicles. In 2015, it merged with our Vietnam Growth Fund (VGF).

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VIETNAM DEBT FUND SPC

VDEF seeks to generate consistently high returns while controlling risk within Vietnamese fixed income markets. Launched in 2008, it is the first fund



VIETNAM EQUITY (UCITS) FUND

VEF seeks medium to long-term capital appreciation through investing in a diversified portfolio of Vietnam blue chips and small caps. As the country's first actively-managed UCITS fund, it offers a closely-regulated investment with scheduled liquidity.

Launched in 2013, VEUF is an open-ended fund under the umbrella of DC Developing Markets Strategies plc, an investment company with segregated liability between funds authorised by the Central Bank of Ireland.

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Mekong Brahmaputra Clean Development Fund L.P.

MEKONG BRAHMAPUTRA CLEAN DEVELOPMENT FUND L.P.

MBCDF directly invests in renewable technologies across the region encompassed by the Mekong and Brahmaputra rivers. The fund will ensure that each investment meets the 'Triple Bottom Line' principles of People, Planet and Profit – and positively impact the environment.

Launched in 2010, this is a closed-end limited partnership registered in Guernsey.



dedicated to Vietnam debt issues in both the local currency and USD sovereign.

A dedicated fixed income fund, VDEF uses proprietary credit and economics analysis to identify attractive securities and strategies. The fund aims to achieve a gross return equivalent or better than three out of four reference indices – the DC liquid bond index and 1-year, 2-year and 5-year VGB indices.

Launched in 2008, the fund is registered on the Cayman Islands and listed on the Irish Stock Exchange. In 2014, VDEF merged two sub portfolios into one – VDEF B Class which has a broader mandate including corporate debt.

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VIETNAM PROPERTY FUND LIMITED

VPF seeks to capture long-term returns from Vietnam's dynamic property sector. The fund invests in listed property stocks, and private property projects where VPF can be either a minority or the primary investor.

Launched in 2008, this is a closed-end fund listed on the Irish Stock Exchange.

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SEGREGATED MANAGED ACCOUNTS BESPOKE INVESTMENT STRATEGIES, SMA

Segregated Managed Accounts (SMAs) are generally preferred by high-net-worth individuals (HNWIs), family offices and sovereign wealth funds. Working closely with clients, we can structure a bespoke fund that focuses on a specific industry or sector that interests them. Alternatively, they can rely on us to propose solutions and strategies.



We are a signatory to ACGA, an independent organisation dedicated to implementing effective corporate governance practices throughout Asia. **ACGA** believes that good governance is fundamental to the region's economies and capital markets.



We are a signatory to PRI, the world's leading proponent of responsible investing – and fully commit to its six principles. PRI champions the view that an economically efficient, sustainable financial system will benefit the environment and society as a whole.



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