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VANDERBILT ANNUAL DEALER CONFERENCE DELIVERS OPPORTUNITIES FOR STRATEGIC PARTNERS



Each year, the Annual APAC Dealer Conference brings together a number of dealers from various parts of Asia for a three-day conference to discuss product roadmap updates, voice-of-customer feedback and go over short demonstration refreshers and trainings on the company's technology offerings. This year, the conference was held in Bali, Indonesia.

[Read more about this year's conference](#)

RECENT NEWS

VANDERBILT CONTINUES TO FOCUS ON DELIVERING HIGH-QUALITY EDUCATION, TRAINING OPPORTUNITIES

As 2015 comes to an end and we begin looking ahead to the New Year, Vanderbilt continues to offer a wealth of trainings for dealers, partners and end users on the company's technology offerings. Visit Vanderbilt's website for a full schedule of services.

Read more about how Vanderbilt's training options help add value in the security marketplace.



AN INSIDE LOOK AT VANDERBILT SMS

Vanderbilt's Security Management System (SMS) delivers a powerful, single-source solution for integrating a facility's access control technologies, digital video and alarm monitoring systems. Systems are scalable so that you can meet your security requirements today, and expand to meet your growing business needs tomorrow – all while satisfying your budget constraints.

Want to learn more? [Visit our website.](#)

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TOP 5 ACCESS CONTROL TRENDS VARs NEED TO WATCH IN 2016

While the access control market typically moves at a near glacial pace, the security industry is still seeing advancing technology and a move into increased integration, increased lockdown capabilities and mobile applications.

Read more from *Business Solutions*.

SEAMLESS INTEGRATION: OREGON STATE UNIVERSITY

Security Today gives an overview of Vanderbilt's installation of its SMS Access Control platform at Oregon State University. The new Austin Hall uses Vanderbilt SMS, which integrates directly with HR, event management and resource-planning platforms to provide best-in-class access control for the university.

Read more

Contact Vanderbilt

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