

B U I L T T O
K E E P Y O U R
B U S I N E S S
M O V I N G

BlackBerry Technical Support Services

Your strategic support partner



 **BlackBerry**[®]

Support matters

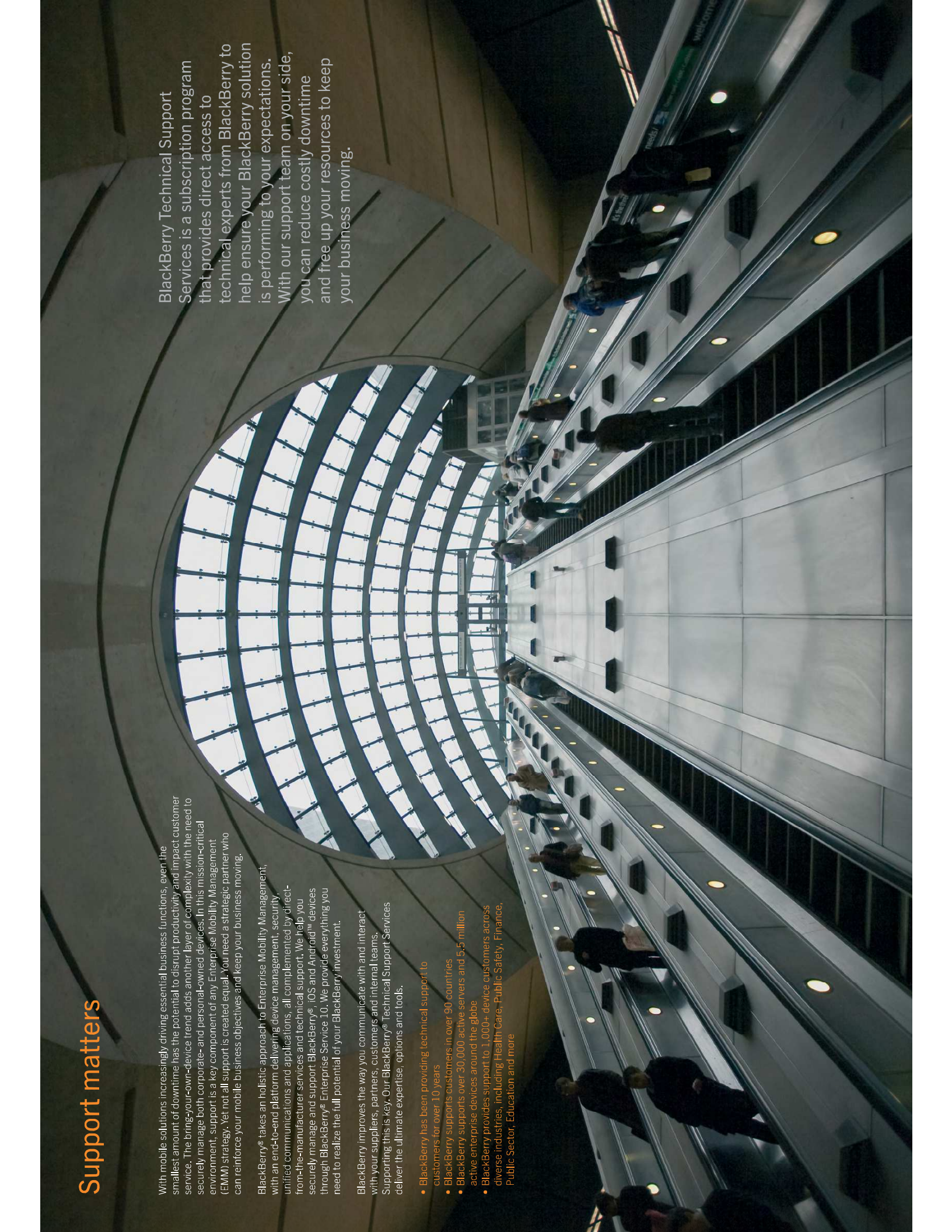
With mobile solutions increasingly driving essential business functions, even the smallest amount of downtime has the potential to disrupt productivity and impact customer service. The bring-your-own-device trend adds another layer of complexity with the need to securely manage both corporate- and personal-owned devices. In this mission-critical environment, support is a key component of any Enterprise Mobility Management (EMM) strategy. Yet not all support is created equal. You need a strategic partner who can reinforce your mobile business objectives and keep your business moving.

BlackBerry® takes an holistic approach to Enterprise Mobility Management, with an end-to-end platform delivering device management, security, unified communications and applications, all complemented by direct-from-the-manufacturer services and technical support. We help you securely manage and support BlackBerry®, iOS and Android™ devices through BlackBerry® Enterprise Service 10. We provide everything you need to realize the full potential of your BlackBerry investment.

BlackBerry improves the way you communicate with and interact with your suppliers, partners, customers and internal teams. Supporting this is key. Our BlackBerry® Technical Support Services deliver the ultimate expertise, options and tools.

- BlackBerry has been providing technical support to customers for over 10 years
- BlackBerry supports customers in over 90 countries
- BlackBerry supports over 30,000 active servers and 5.5 million active enterprise devices around the globe
- BlackBerry provides support to 1,000+ device customers across diverse industries, including Health Care, Public Safety, Finance, Public Sector, Education and more

BlackBerry Technical Support Services is a subscription program that provides direct access to technical experts from BlackBerry to help ensure your BlackBerry solution is performing to your expectations. With our support team on your side, you can reduce costly downtime and free up your resources to keep your business moving.



The BlackBerry support you need

Flexible

Provides highly responsive, customizable issue resolution options. Match your requirements to a level of support that meets your business objectives.

Focused

Gives a single point of contact for all your BlackBerry support needs. One support contract covers your entire mobile environment, from server to device.

Accessible

All service levels provide easy 24x7 access to support for your entire BlackBerry, iOS and Android environment, now and into the future.

Comprehensive

Each support level includes BlackBerry® Training, BlackBerry certification vouchers, BlackBerry® Technical Webcasts and the monthly BlackBerry Solve Newsletter.

Empowering

All support levels come with access to the BlackBerry® Expert Support Center – your one-stop, self-service online resource that provides productivity tools, learning, and case management.

Preventative

Services focus on helping to avoid issues before they occur.





Choose the level of support that fits with your business

Three distinct levels of support are available globally to provide you with a wide range of choices that align to the level of expertise, assistance and resolution time that your business requires.

Value-added resources at every level

All three support levels include access to the online BlackBerry Expert Support Center, the BlackBerry Technical Webcast Series and the BlackBerry Solve Newsletter. These tools and information help increase your troubleshooting knowledge so you're better prepared to head off problems before they occur.

Certification Bonus

Save money on your subscription renewal when your Named Callers become certified through the BlackBerry® Certification Program. Ask your BlackBerry account representative about discounts for your support level.

Basic Support

When a quick response to support problems is important to your business, consider Basic Support.

- Technical issues can be called in by telephone, or submitted through the BlackBerry Expert Support Center, with a 4-hour anticipated response time when submitted electronically
- BlackBerry Technical Support Services experts and self-service tools increase your efficiency by helping to troubleshoot and resolve common problems
- This plan includes 2 Named Callers, plus BlackBerry Training opportunities and BlackBerry Certification exam vouchers

Advantage Support

Advantage Support provides an increased level of support for your BlackBerry environment. You get all of the benefits of Basic Support, with some key differences.

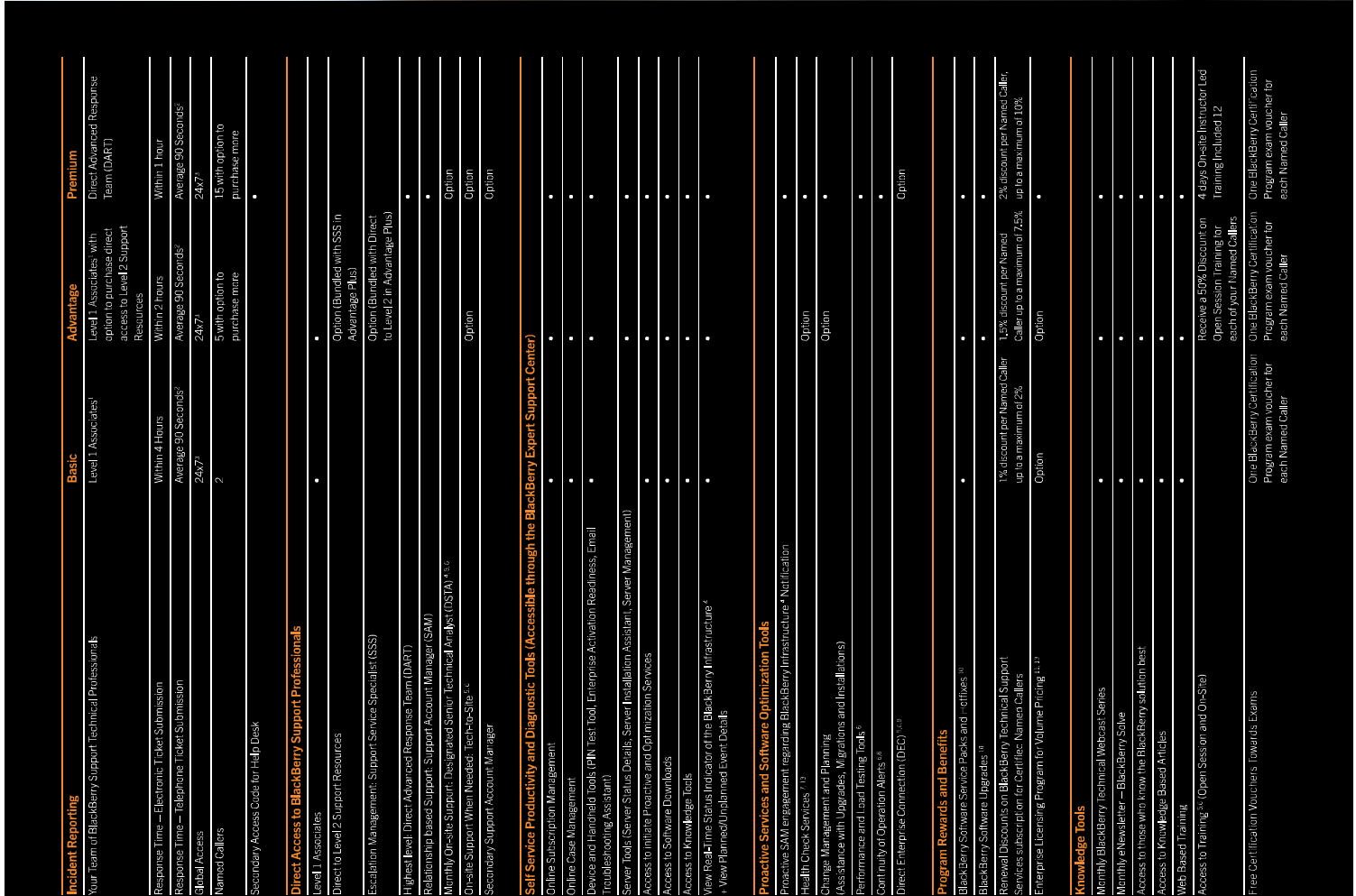
- 90-second anticipated response time for issues submitted by telephone and a 2-hour anticipated response time for issues submitted electronically
- Access to full version software upgrades at no additional charge
- Training and certification discounts to help you better manage the advanced features and capabilities of your BlackBerry solutions
- Includes 5 Named Callers

Premium Support

At our highest level of support, your business relies heavily on BlackBerry. You consider BlackBerry to be mission critical and you want the experts you engage with to develop an intimate knowledge of your deployment and mobility management goals.

- Includes a Support Account Manager (SAM) who is your trusted advisor at BlackBerry and will proactively notify you of upcoming software releases, information or known issues that may be of interest
- Telephone access to the Direct Advanced Response Team (DART), our most experienced support team, to help resolve your technical support issues
- Preventive services, such as Change Management and Planning Services, Health Check Services¹ and customized on-site BlackBerry Training sessions are all included, helping you to head off issues before they arise
- Includes 15 Named Callers and secondary access for your Help Desk to gain assistance

Advantage and Premium customers can select optional services for mission critical environments that provide an even deeper relationship with BlackBerry and align to what your business wants and needs from their Enterprise Mobility Management Partner.



Incident Reporting	Basic	Advantage	Premium
Your Team of BlackBerry Support Technical Professionals	Level 1 Associates ¹	Level 1 Associates, with option to purchase direct access to Level 2 Support Resources	Direct Advanced Response Team (DART)
Response Time – Electronic Ticket Submission	Within 4 Hours	Within 2 Hours	Within 1 hour
Response Time – Telephone Ticket Submission	Average 90 Seconds ²	Average 90 Seconds ²	Average 90 Seconds ²
Global Access	24x7 ³	24x7 ³	24x7 ³
Named Callers	2	5 with option to purchase more	15 with option to purchase more
Secondary Access Code for Help Desk			
Direct Access to BlackBerry Support Professionals			
Level 1 Associates			
Direct to Level 2 Support Resources		Option (Bundled with SSS in Advantage Plus)	
Escalation Management: Support Service Specialist (SSS)		Option (Bundled with Direct to Level 2 in Advantage Plus)	
Highest Level Direct Advanced Response Team (DART)			
Relationship based Support: Support Account Manager (SAM)			
Monthly On-site Support: Designated Senior Technical Analyst (OSTA) ^{4,5,6}		Option	Option
On-site Support When Needed: Tech-to-Site ^{7,8}		Option	Option
Secondary Support Account Manager			Option
Self Service Productivity and Diagnostic Tools (Accessible through the BlackBerry Expert Support Center)			
Online Subscription Management			
Online Case Management			
Device and Handheld Tools (PIN, Test Tool, Enterprise Activation Readiness, Email Troubleshooting Assistant)			
Server Tools (Server Status Details, Server Installation Assistant, Server Management)			
Access to initiate Proactive and Optimization Services			
Access to Software Downloads			
Access to Knowledge Tools			
View Real-time Status Indicator of the BlackBerry Infrastructure ⁴			
View Planned/Unplanned Event Details ⁴			
Proactive Services and Software Optimization Tools			
Proactive SAM engagement regarding BlackBerry Infrastructure ⁴ Notification			
Health Check Services ^{1,9}		Option	
Change Management and Planning (Assistance with Upgrades, Migrations and Installations)		Option	
Performance and Load Testing Tools ⁶			
Continuity of Operation Alerts ¹⁰			
Direct Enterprise Connection (DEC) ^{11,12}			Option
Program Rewards and Benefits			
BlackBerry Software Upgrade Packs and -closes ¹³			
BlackBerry Software Upgrades ¹⁴			
Renewal Discounts on BlackBerry Technical Support Services subscription for Certified Named Callers	1% discount per Named Caller up to a maximum of 2%	1.5% discount per Named Caller up to a maximum of 7.5%	2% discount per Named Caller up to a maximum of 10%
Enterprise Licensing Program for Volume Pricing ^{15,16}	Option	Option	
Knowledge Tools			
Monthly BlackBerry Technical Webcast Series			
Monthly eNewsletter – BlackBerry Solve			
Access to those who know the BlackBerry solution best			
Access to Knowledge Based Articles			
Web Based Training			
Access to Training ^{17,18} (Open Session and On-Site)			
Free Certification Vouchers Towards Exams	One BlackBerry Certification Program exam voucher for each Named Caller	One BlackBerry Certification Program exam voucher for each Named Caller	One BlackBerry Certification Program exam voucher for each Named Caller
Access to Training ^{19,20} (Open Session and On-Site)	Receive a 50% Discount on Open Session Training for each of your Named Callers	4 days On-site Instructor Led Training included 12	

¹ Includes 24x7 access to Level 1 Associates. ² Excludes 24x7 access to Level 2 Support Resources. ³ Excludes 24x7 access to Level 2 Support Resources. ⁴ Includes 24x7 access to Level 2 Support Resources. ⁵ Includes 24x7 access to Level 2 Support Resources. ⁶ Includes 24x7 access to Level 2 Support Resources. ⁷ Includes 24x7 access to Level 2 Support Resources. ⁸ Includes 24x7 access to Level 2 Support Resources. ⁹ Includes 24x7 access to Level 2 Support Resources. ¹⁰ Includes 24x7 access to Level 2 Support Resources. ¹¹ Includes 24x7 access to Level 2 Support Resources. ¹² Includes 24x7 access to Level 2 Support Resources. ¹³ Includes 24x7 access to Level 2 Support Resources. ¹⁴ Includes 24x7 access to Level 2 Support Resources. ¹⁵ Includes 24x7 access to Level 2 Support Resources. ¹⁶ Includes 24x7 access to Level 2 Support Resources. ¹⁷ Includes 24x7 access to Level 2 Support Resources. ¹⁸ Includes 24x7 access to Level 2 Support Resources. ¹⁹ Includes 24x7 access to Level 2 Support Resources. ²⁰ Includes 24x7 access to Level 2 Support Resources.

Optional Services

Customers at the Advantage and Premium support levels can elect to purchase the following optional services.

Advantage

Direct to Level 2 Support Resources

Bypass the general support queue and have your technical issues routed directly to a more experienced pool of support analysts;

Level 2 Support Resources. These support analysts have deep knowledge and working experience with the BlackBerry solution and help organizations with experienced IT staff move quickly past basic troubleshooting to more complex problem resolution.*

Support Service Specialist (SSS)

Get access to a team of trained escalation professionals who can help manage escalated issues through to resolution, and who will conduct quarterly program reviews with your support staff. This team will also liaise with the Problem Management team for issues of a critical nature to ensure that your issue receives the appropriate amount of attention based on the severity and priority rating. The combined efforts of this team result in faster resolution times and a more well rounded support experience.*

Health Check Services^{7,13}

Identify areas within your environment that are the likely cause of existing issues and/or items that may cause future issues. This service includes a findings report that may provide recommendations for increasing supportability and functionality of your BlackBerry environment.

Change Management Planning

Receive proactive technical and functional review of your technical implementation plan by the BlackBerry Technical Support Services team. You can request this in advance of a BlackBerry solution upgrade or migration within your environment. A security review is included to help you prepare for BlackBerry® 10 and BlackBerry Enterprise Service 10 to ensure a smooth transition.

Premium

Designated Senior Technical Analyst (DSTA)

Your DSTA^{4,5,6} is your primary technical contact, working with you and your SAM to help ensure complex deployments are stable and highly secure. Whenever you submit an issue, your DSTA is immediately notified and takes ownership of those that are critical and serious. Through this relationship, and with monthly on-site visits, the DSTA gains familiarity with your infrastructure, which enables expedited troubleshooting of issues and strategic planning for future projects.

Direct Enterprise Connection (DEC)

Direct Enterprise Connection (DEC) provides a dedicated connection between your BlackBerry® Enterprise Server /BlackBerry Enterprise Service 10 environment and the BlackBerry® Infrastructure.^{5,6,9,14} Using a customer-initiated Multi-protocol Label Switching (MPLS) connection, this option allows you to bypass the Internet and access a designated pool of bandwidth rather than a shared general pool. BlackBerry monitors specific aspects of your MPLS connection to the BlackBerry Infrastructure, identifying potential issues or outages alerting you, when appropriate, and assisting with investigation and resolution in order to help you maintain business continuity.

Tech-to-Site Assistance

A senior member of the BlackBerry Technical Support Services team can be dispatched to your location when you deem a technical issue or planned system change important enough to have a BlackBerry resource on-site.^{5,6}

Secondary Support Account Manager (SAM)

This service is a practical solution when you have IT centers located in different time zones than your primary SAM, or when you want each of your centers to get the attention of a designated SAM resource. The Secondary SAM will become the point of contact for your Named Callers in that region and will perform services in line with what your primary SAM delivers.



*Offered as an individual service or part of the Advantage Plus Bundle.



Let's get ready for BlackBerry 10

For more details on available services, please visit
blackberry.com/btss

Footnotes

1. Basic and Advantage may be provided in Spanish and Brazilian Portuguese where available. 2. It is our goal to answer telephone calls within an average of 90 seconds 80% of the time. This is not a service level guarantee. 3. BlackBerry Technical Support Services availability may be subject to maintenance and technical requirements. 4. Non-Disclosure Agreement is required between the subscribing organization and BlackBerry. 5. Service not available everywhere. Please contact your BlackBerry representative for details. 6. A separate set of terms and conditions specific to the use of this service may need to be executed between the subscribing organization and BlackBerry for this service to take place. 7. Optional Health Check Service for Advantage Support includes 1 report for 1 registered SRP or 2 reports for 3 registered SRPs. Health Check Service for Premium Support includes 4 reports for 5 registered SRPs. 8. Examples of what may constitute an emergency, crisis or disaster situation: local incidents, such as building fires; regional incidents, such as earthquakes; or national incidents, such as acts of war or terrorism. 9. Multi-protocol Label Switching connection through a BlackBerry MPLS Partner required. Costs for this MPLS connection are not included with BlackBerry Technical Support Services. Please contact your BlackBerry representative for details and requirements. 10. For solutions being covered and paid for as part of the support subscription only. 11. Minimum 1000 CALs required to enter program. 12. If there isn't a suitable location to host the Training at the subscribing organization and an offsite location is required, these costs are not included. 13. This is only available for BlackBerry Enterprise Server 5. 14. For BlackBerry Enterprise Service 10, the "Network Access Control for Work Apps" policy is required to ensure that the traffic uses DEC. Otherwise the device may direct traffic over corporate wifi/ corporate VPN.

Learn more at:
blackberry.com/btss

