

THE BEST JUST GOT
BETTER

CHAMPION
COLLEGE SERVICES, INC.™

APEX SRM™



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TARGET

LOW Intensity

WHEN TIME IS RELEVANT, CHAMPION TARGETS HIGH-RISK STUDENTS.

Target is Champion's lowest intensity for default prevention. Target highlights the specific borrowers you need help with. Champion receives your notification of delinquent borrowers and we Target those specific borrowers while staying within your budget. Target is perfect for those who

need that extra little boost to stay on course.



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STANDARD TARGET SERVICING INCLUDES:

- A. Introduction letters
- B. Status verification is not included as we rely on Pre-claims Assistance Reports and Delinquent Reports generated by federally contracted servicers.
- C. Delinquent phone call rotations from when notified of delinquent status
- D. Delinquent letters
- E. Reference calls
- F. Skip tracing within budget
- G. Processing for payment options, deferments, forbearances, death claims and disability claims
- H. Auditing to insure that there are no missing borrowers

The "Target Program" was designed during the good economy of the mid 2000's when some schools needed very minimal default prevention services for those students included in the guarantor's "Pre-claims Assistance Reports".

Because this program is based solely on a recovery fee for its fee structure, there is a very limited budget for processes. We only recommend this program to schools with consistently low delinquent rates, skip rates, and cohort default rates.

For more information on TARGET

Contact us