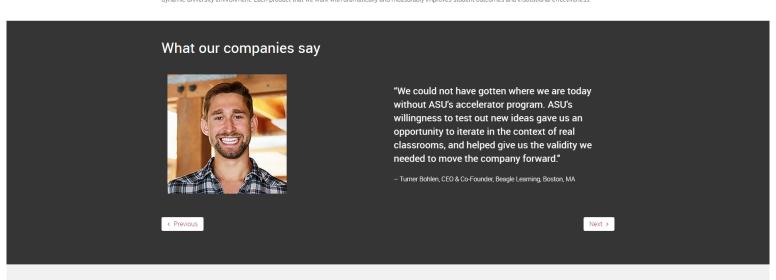


An accelerator dedicated to real-world testing

ASU ScaleU is a functional higher education technology accelerator in which we integrate, test and validate new technologies at the nation's largest public research university dedicated to innovation. We provide early stage EdTech startups with the opportunity to test their digital learning product in a complex and dynamic university environment. Each product that we work with dramatically and measurably improves student outcomes and institutional effectiveness



How it Works

An accelerator built on function

ASU ScaleU is not a traditional accelerator or EdTech incubator; we're built to test pilot-ready products. As a functional accelerator, we provide opportunities to develop education technologies through product application in the worldclass laboratory made up by ASU's diverse student body, faculty and administration. When you work with us, we'll pair your product with one of the hundreds of academic, research or service units within ASU and prepare your company for the next phase of funding, product development and customer acquisition. We're constantly learning of new EdTech needs across the institution that are, in many cases, waiting for the right solution.

We help you move through the channels of approval from security reviews and procurement to legal and academic affairs, so you can launch and evaluate a pilot test of your education technology. We are relationship builders between our university partners and companies to meet evolving needs. What you learn while working with ASU can be directly applied in product development and used in creating proof points for new products or seeking additional startup

The process

Once you start working with ASU ScaleU, we go through a standard process to get your pilot up and running. We know how to navigate the university's complexities and work directly with you as we progress through each phase

How it works:

- 1. Process application and perform due diligence
- Identify relevant ASU unit
 Design pilot
- 4. Negotiate investment and accelerator participation agreement
- 5. Guide through security review, procurement and other necessary
- 6. Conduct pilot
- 7. Evaluate product efficacy
- 8. Scale



ASU ScaleU participant, Gradescope, acquired by Turnitin following successful ASU ScaleU



tutoring platform, raises \$1.5M seed round



First ASU ScaleU participant, CampusLogic, Raises S55M to Fund Future Edtech Acquisitions

Portfolio





View more

Partners



Draper Associates

Draper Associates, founded in 1985, is a seed-stage venture capital firm that encourages entrepreneurs to drive their businesses to greatness, to transform industries with new technologies and to build platform for extraordinary growth, jobs and wealth creation.



GSV AcceleraTE

GSV AcceleraTE backs innovative learning and talent technology entrepreneurs working to give all people access to the future



LearnLaunch Accelerator

LearnLaunch Accelerator, which is Boston-based, runs two investmentfocused programs as well as personalized bootcamps for edtech companies across early ed, K-12, higher ed, and workforce. Using a unique mix of milestone-based funding, 1x1 venture partner & mentor support, LearnLaunch Accelerator works with impact-driven entrepreneurs on achieving product-market fit and developing scaling strategies. This relationship-driven approach supports funding, partnerships, and growth for the long-term.

People

The team at ASU ScaleU



Bennett Dwosh Associate Director - Venture Acceleration, ASU Enterprise



Marcel Valenta Head of Corporate Development, ASU Enterprise Partners



Serah Ye Analytics and Insights



Danny Lebovitz Investments & Venture Acceleration Intern. Assistant Accountant Senior

Advisors



Mark Searle University Provost, ASU



Lev Gonick Chief Technology Officer, ASU



David Levin University Entrepreneur in Residence & Special Adviser to the President



Ji Mi Choi Entrepreneurship + Innovation



Senior Vice President, Venture Development, ASU



Michelle Fisher Director of Business Development – Digital Products, Skysong



Jeff Mindlin Vice President of Investments, ASU Enterprise Partners



Michael Moe Co-Founder and Partner, GSV Asset Management



Deborah Quazzo Founder and Managing Partner, GSV AcceleraTE



Andy Tang Partner, Draper Associates



Jean Hammond General Partner, LearnLaunch



Tetyana (Keller) Astashkina General Partner, LearnLaunch Accelerator

Let's Connect

Are you a fit?

We seek companies focused on higher education and the future of work with the potential to dramatically and measurably improve student outcomes.

Acceptance into the accelerator is highly competitive. Before applying, let's make sure you're a fit. You should have:

- Focus on serving the higher education and/or future of work community.
- Pilot-ready products or services to test at ASU.
- Investor readiness generally Seed Funding to Series A.
- Strong teams with leadership and execution capabilities.

Are we a match?

 ${\it Great!} \ {\it Let's start a conversation.} \ {\it Submit our } \underline{{\it contact form}} \ {\it or email us at } \underline{{\it ScaleU@asu.edu.}}$

Have a pitch deck? Include it.

ASUScalel Arizona State University

A venture of ASU Enterprise Partners

ASU Entrepreneurship

