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# Lab Orders Management

Let's Talk

## Real-Time, 24/7 Lab Orders Management

Take lab orders management to the next level with a first-of-its-kind order process that reduces errors, increases billable revenue and protects against audits—all at a fraction of the time and cost it takes to manually process an order.

As health plans change to negotiated contracts, reduced reimbursements, continually changed benefits and pay-for-performance requirements, it's more important than ever for laboratories to successfully balance laboratory services with profit.

4medica helps you shift from a manual entry system to fully automated lab orders management, with embedded revenue cycle management tools that make the most of your financial success.

This helps our clients earn millions of dollars in added revenue each year.

Using our automated authorization and upfront eligibility checks, incoming laboratory orders are automatically identified for pre-authorization and patient coverage, and routed with an accepted or denied status directly to the lab's dashboard.

Layered on top of our paper-to-digital order management process for clean, complete electronic orders, the pain of paper-based and EMR-generated requisitions disappears, and your lab's first-pass acceptance rate for payers can climb as high as 95%.

For more than 20 years, 4medica has been a powerful advocate for commercial and hospital outreach labs. Today, we help hundreds of labs be more profitable and productive.

[Schedule your demo](#) today to learn more.

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## Introducing Perfect Order for Perfect Payment™


Introducing Perfect Order for Perfect Payment™. Fulfilling our mission of helping labs create one record for one patient, this innovative blend of 4medica products and services evolves how your lab manages:

- Pre-authorizations and eligibility clearances,
- Conversion of paper requisitions to e-orders,
- Scrubbing and corrections for inaccurate orders,
- Elimination or merging of duplicate patient records, and
- Payment processing and collections from patients.

### Perfect Order for Perfect Payment™

STEP 1

**Order Capture**




Capture orders

>

STEP 2

**Order Cleaning**




Verify order accuracy.

>

STEP 3

**Order Review**



Scan for potential fraud

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multiple methods.


From order capture to a full non-compliance review, 4medica ensures your lab increases collections, reduces denied claims and maximizes its payer acceptance rate.

Schedule a demo today for a full assessment of your laboratory's current first-pass order acceptance rate, and projections for just how much you can increase patient collections monthly, and how much revenue you can potentially recoup by reducing denied claims.

It will be time well spent.

**The Perfect Order for Perfect Payment™**

The perfect payment starts with the perfect order. When every order for laboratory services is electronic and fully scrubbed for medical necessity, patient identity, insurance eligibility and pre-authorization as required, labs and imaging centers reap tremendous cost savings in accessioning and support services.



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**Provider Portal**

Inform clinical decision-making while reducing the risk of costly duplicate tests. Physicians can maintain a patient-centric view of lab, pathology and imaging data from multiple locations across inpatient and outpatient settings using 4medica's cloud-based clinical data integration solutions: Lab4, Path4 and Imaging4.

Request a Demo



**EMR Interfacing**

4medica uses automation and innovative technology to rapidly deploy

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electronically, we offer a quick and easy way to return data to the patient record. Choose additional capabilities that strengthen patient safety and order integrity.

[See our Integrations](#)

**Patient Portal**

Share important details through a secure site that allows access to lab or imaging results in the same place as other pertinent health data. Patients can login online from a desktop, tablet or smartphone to view, download and print test results. Patients can also aggregate their medical history in one place or perform other tasks such as manage results for themselves or dependents, schedule future tests, share health information with providers, and schedule and receive reminders.

[Request a Demo](#)

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**Patient Engagement & Transparency**

Prepare patients upfront so they can make more informed decisions by initiating financial conversations in advance. Gain access to specific patient eligibility and verification details for co-pays and deductibles, and offer alternate payment solutions such as credit cards or payment plans. Retain patient loyalty while improving the patient payment experience.

[Discuss Workflow](#)



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