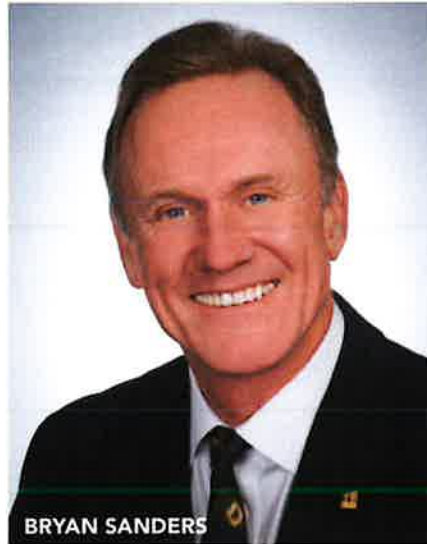




JOEL CAVANESS



BRYAN SANDERS



DAVIS MOORE

# WELCOME TO SAN DIEGO!

**W**elcome to WSIA's 2019 Annual Marketplace. We are pleased to welcome a record number of industry professionals, including a record number of professional and financial lines specialists attending Marketplace for the first time, with an outstanding lineup of business, networking and educational events to San Diego this week.

Annual Marketplace opens Monday morning, and you may pick up badge packets throughout the event on the 2nd Level of the Manchester Grand Hyatt. On Monday afternoon, plan to drop by the

Professional and Financial Lines Reception in the Seaport Foyer from 3:30-4:30 p.m. Afterward, we hope to see you at the Opening Reception in the Marriott Marquis Grand Ballroom from 5:00-7:00 p.m. The Opening Reception is a great time to connect with peers and enjoy music, food and fun.

All registered attendees are also encouraged to attend the U40-hosted education sessions this week. On Monday afternoon we will host a discussion on Diversity & Inclusion in Insurance, and on Tuesday afternoon we will host an Executive Panel of industry leaders, followed by a networking reception.

On Tuesday, Marketplace will feature a Program Specialist Lounge in the Harbor Ballroom Foyer, just outside The Club.

Thank you for attending Annual Marketplace. Please don't hesitate to let any member of the WSIA team know if we can help make the event productive for you. On behalf of the WSIA Board of Directors, welcome to San Diego! ▴

**Joel Cavaness** | President

**Bryan Sanders** | Events Committee Co-Chair

**Davis Moore** | Events Committee Co-Chair

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## Hard-To-Place Risk Doesn't Have To Be

RSGUM is a specialty risk marketplace. We offer specialty expertise in distinct and challenging market niches. 23 MGUs, 250 underwriters, 90+ lines of business.

*Learn more on page 7*

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# SCHEDULE

All functions located at the Manchester Grand Hyatt San Diego unless otherwise noted.

## MONDAY, SEPTEMBER 23

- ▶ **7:30 AM - 9:00 AM**  
**Breakfast Buffet offered in The Club and Brokers' Lounge**  
(Zones 1-3, Zone 6)  
Harbor and Seaport Ballrooms - 2nd Level  
Marriott Grand Ballroom Foyer - 2nd Level (Marriott)
  - ▶ **7:30 AM - 6:30 PM**  
**Marketplace Packet Pickup/On-site Registration**  
Harbor and Palm Foyers - 2nd Level
  - ▶ **7:30 AM - 5:30 PM**  
**Information & Courtesy Desk**  
Seaport Foyer - 2nd Level  
Harbor Foyer - 2nd Level  
Marriott Lobby - Lobby Level (Marriott Marquis)
  - ▶ **7:30 AM - 5:00 PM**  
**The Club and Brokers' Lounge**  
The Club Harbor Ballroom - 2nd Level  
Zones 1-3 Seaport Ballroom - 2nd Level  
Zone 4 Grand Hall AB - Lobby Level  
Zone 5 Marina Ballroom - 3rd Level (Marriott Marquis)  
Zone 6 Marriott Grand Ballroom Foyer - 2nd Level (Marriott)
  - ▶ **NOON - 1:00 PM**  
**Luncheon Buffet offered in The Club and Brokers' Lounge**  
(Zones 1-3, Zone 6)  
Harbor and Seaport Ballrooms - 2nd Level  
Marriott Grand Ballroom Foyer - 2nd Level (Marriott)
  - ▶ **3:00 PM - 4:30 PM**  
**WSIA's U40 Education Session: Diversity & Inclusion in Insurance, hosted by WSIA's U40** (open to all members)  
Facilitator: Brandie Hinen, Powerhouse Learning  
Presenters: Breckenridge Insurance Group, Gallagher/RPS, Nationwide E&S/Specialty, Zurich  
Marriott Grand Ballroom - Section 12 (Marriott Marquis)
  - ▶ **3:30 PM - 4:30 PM**  
**Professional and Financial Lines Reception**  
Seaport Foyer - 2nd Level
  - ▶ **5:00 PM - 7:00 PM**  
**Opening Reception**  
Marriott Grand Ballroom - 2nd Level (Marriott Marquis)
- Only on-site functions allowed prior to 5:00 p.m. Off-site functions allowed after 7:00 p.m. Please schedule transportation to off-site venues after 7:00 p.m.



## WSIA ANNUAL MARKETPLACE MOBILE APP

The WSIA app allows you to connect with other WSIA Marketplace attendees and features:

- Daily schedule
- Member event list
- Searchable attendee list
- Marketplace news
- Hotel maps
- General information

### HOW TO DOWNLOAD

iPhone and Android phone/tablet users can search for the WSIA app in iTunes or the Google Play Store or use the QR code above to find and download the app. Blackberry, Windows phone or laptop users may access the app at: <https://event.crowd.cc/19annual>.

### HOW TO ACCESS THE APP

Once you open the app you will be prompted for event specific information and be required to login. Please follow these steps:

- When prompted for Event Code, enter **19annual**
- Enter first/last name (an email will be sent containing a registration code)
- Enter registration code
- Click "Verify Account."
- Click "Open App" and you are now logged in.

### NEED HELP?

If you have additional questions, please visit the Information & Courtesy Desk on the second level of the Grand Hyatt.



WSIA DAILY NEWS PRODUCED BY:

National Underwriter | WSIA

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### PUBLISHED BY

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