



OWN THE NETWORK

Network management for MSPs





We are:

Network management for MSPs
100% channel-focused
HQ'd in Waterloo, Canada

We have:

130+ employees
1,300+ partners
A polar bear mascot named
Nanook



Today,
businesses don't
worry about
their networks.



A man with a beard, wearing a denim shirt and jeans, is sitting at a desk in an office. He has his hands behind his head and is smiling broadly, looking upwards. On the desk in front of him is a laptop, a white mug, a pair of glasses, and a tablet. In the background, there are stacks of papers and a wooden cabinet.

Because they've hired
you.

You're the
gateway to everything they need.

And they know you've got it
covered.





auvik



If you don't, they
focus on **yours**.

So, how do you own
a client's network?



Know before your client





Manage network risk

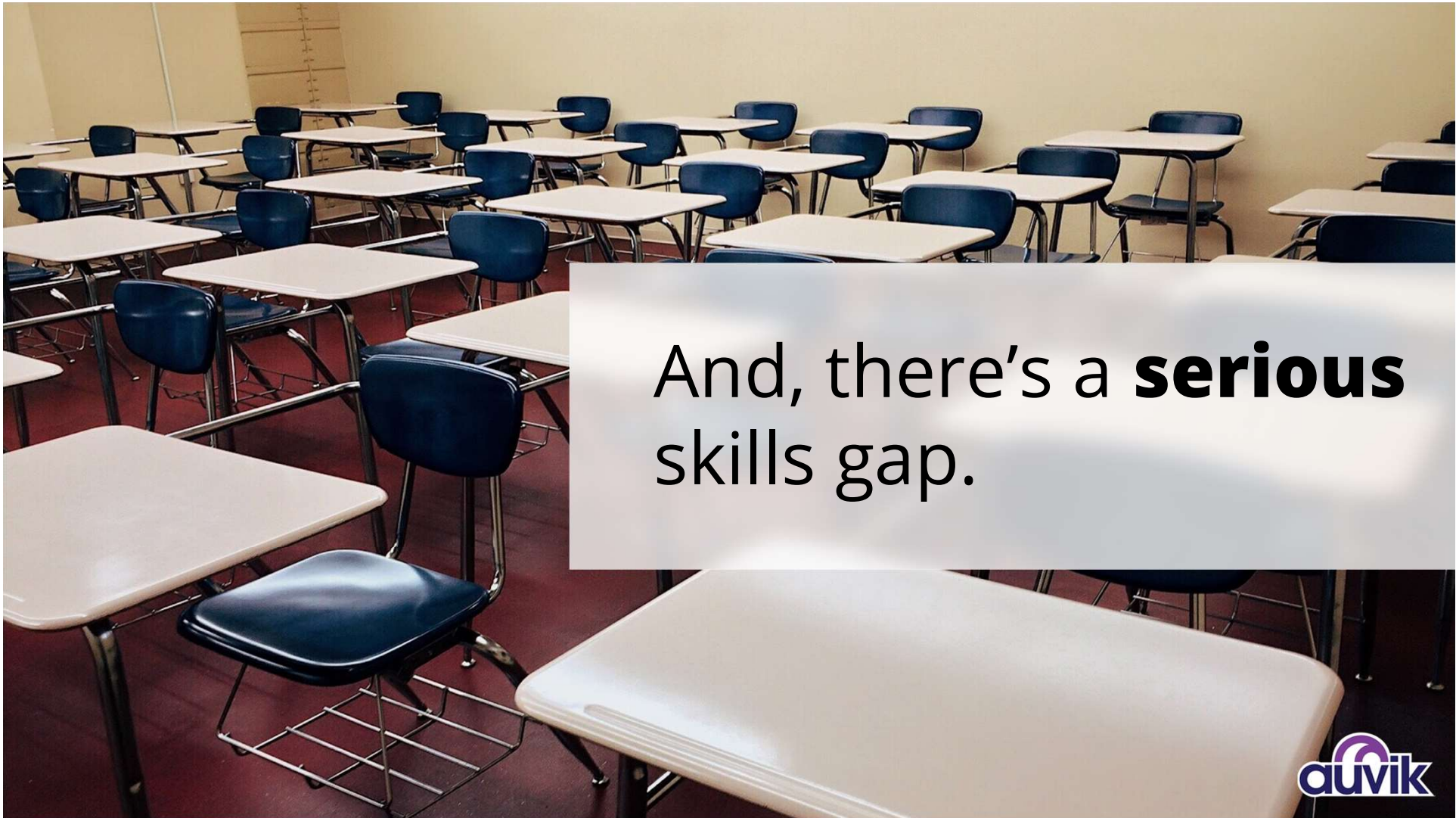
But these things are really
hard to do.



Network
management
is **too manual.**



There are **no standards.**



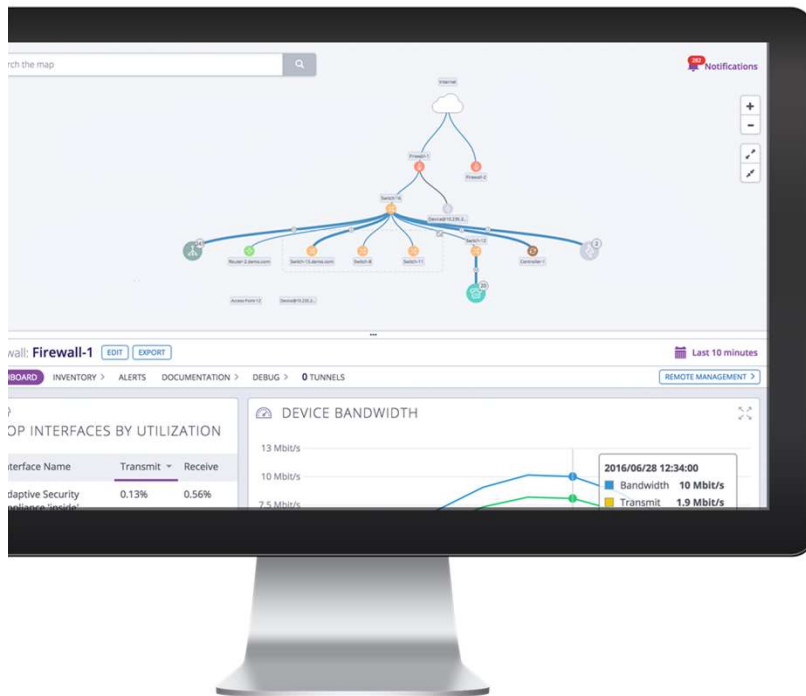
And, there's a **serious** skills gap.



So, how do you own their
networks **efficiently** and
cost-effectively?



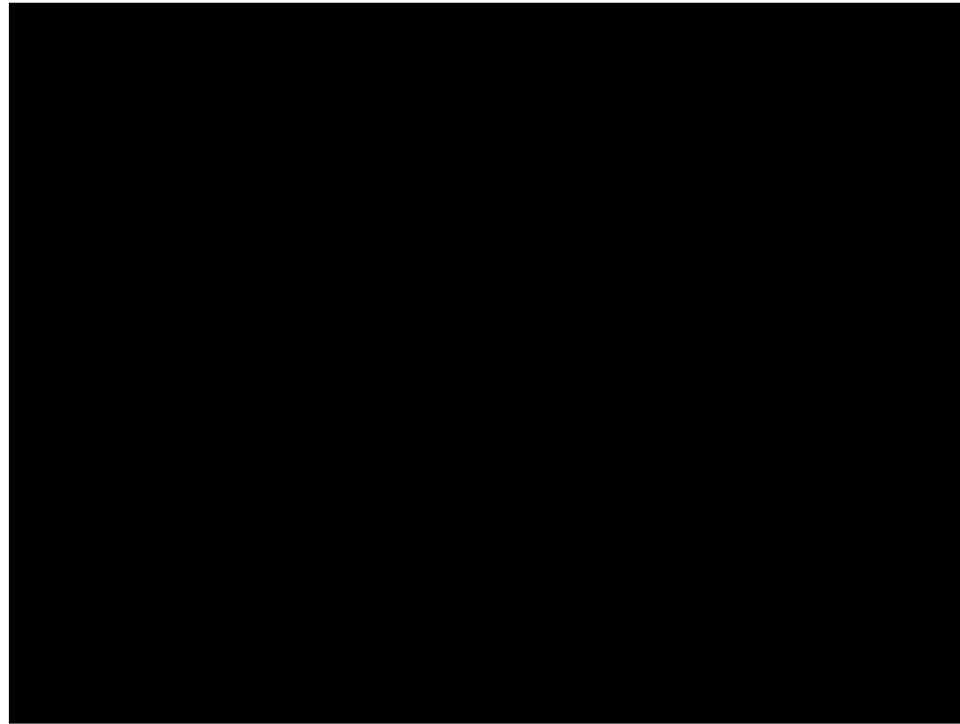
OWN THE NETWORK





You'll always know before they do.

Corey Kirkendoll | Day Zero support





You'll talk proactive strategy, not tickets.



Gareth Johns
Managing Director

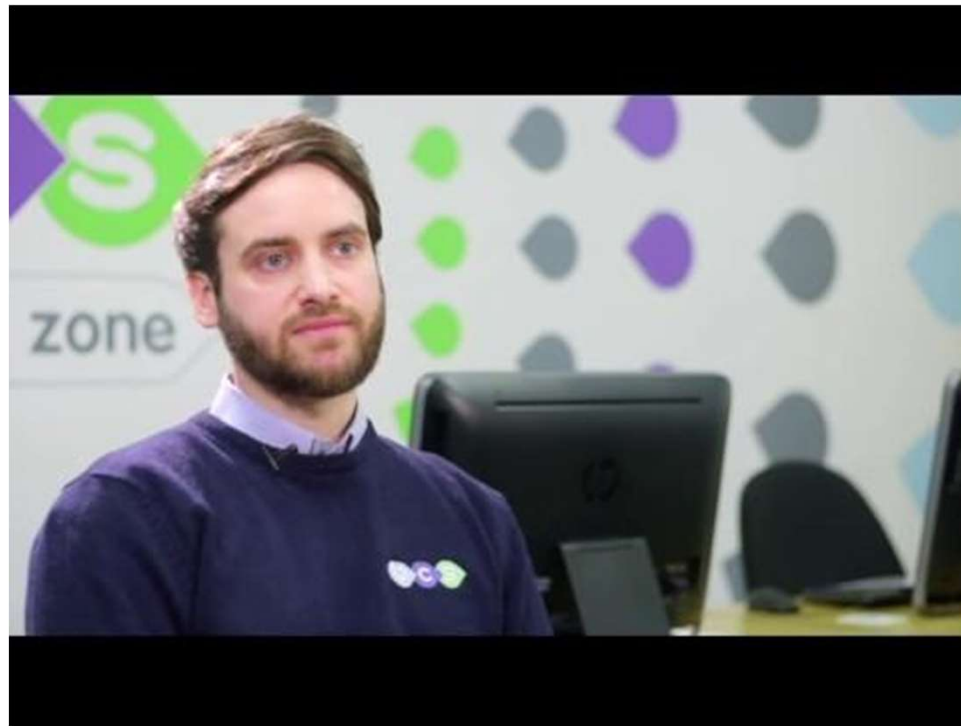


BCS uses Auvik to help evolve their clients' networks.

"It's evidencing why they need it—the business benefit they're going to derive from it."



Martin Hynes | Making the business case





You'll automatically mitigate network risk.

Compare Configuration - June 16th 2017, 7:52:39 am

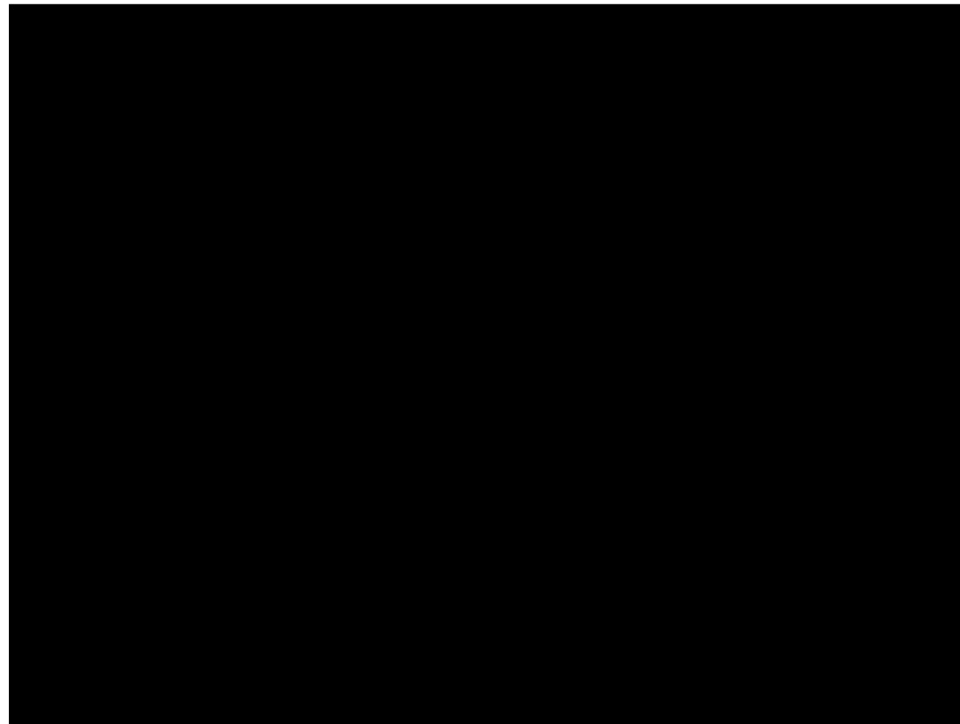
Select a configuration to compare to: * May 15th 2017, 3:17:00 pm

```
June 16th 2017, 7:52:39 am
5 service timestamps log datetime msec
6 no service password-encryption
7 !
8 hostname Cisco3550-2
9 !
10 enable secret 5 $1$0TYYS$17XJ5gL.EAljT9A0T.OGs/
11 enable password auvik
12 !
13 no aaa new-model
14 ip subnet-zero
15 no ip domain-lookup
16 ip host sg500 10.0.40.1
17 !
18 !
19 !
20 crypto pki trustpoint TP-self-signed-237438976
21 enrollment selfsigned
22 subject-name cn=IOS-Self-Signed-Certificate-237438976
23 revocation-check none
24 rsa-keypair TP-self-signed-237438976
25 !
26 !
27 crypto pki certificate chain TP-self-signed-237438976
28 certificate self-signed 01
29 30820242 308201A8 A0030201 02020101 300D0609 2A864886 F7000101 04050030
30 30312E30 2C060355 04031325 494F532D 53656C66 2D536967 6E65642D 43657274
31
32 69666963 6174652D 32333734 33383937 36301E17 0D393330 33313630 30303032
33 355A170D 32303031 30313030 30303030 5A303031 2E302C06 03550403 1325494F
34 532D5365 6C662D53 69676E65 642D4365 72746966 69636174 652D3233 37343338

May 15th 2017, 3:17:00 pm
5 service timestamps log datetime msec
6 no service password-encryption
7 !
8 hostname Cisco-test-3550
9 !
10 enable secret 5 $1$0TYYS$17XJ5gL.EAljT9A0T.OGs/
11 enable password auvik
12 !
13 no aaa new-model
14 ip subnet-zero
15 no ip domain-lookup
16 ip host sg500 10.0.40.1
17 !
18 !
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20 crypto pki trustpoint TP-self-signed-237438976
21 enrollment selfsigned
22 subject-name cn=IOS-Self-Signed-Certificate-237438976
23 revocation-check none
24 rsa-keypair TP-self-signed-237438976
25 !
26 !
27 crypto pki certificate chain TP-self-signed-237438976
28 certificate self-signed 01
29 30820240 308201A9 A0030201 02020101 300D0609 2A864886 F7000101 04050030
30 30312E30 2C060355 04031325 494F532D 53656C66 2D536967 6E65642D 43657274
31
32 69666963 6174652D 32333734 33383937 36301E17 0D393330 33303130 30303130
33 335A170D 32303031 30313030 30303030 5A303031 2E302C06 03550403 1325494F
34 532D5365 6C662D53 69676E65 642D4365 72746966 69636174 652D3233 37343338
35 39373630 819F300D 06092A86 4886F70D 01010105 0003818D 00308189 02818100
```

Switch: Cisco
DASHBOARD
26 CONFIGURATIONS
JUNE 16TH 2017, 7:52:39 AM
MANAGE CONFIGURATION
Last 10 minutes
REMOTE MANAGEMENT >

DJ Forman | Million-dollar save





OWN THE NETWORK

Network management for MSPs





Jason Whitehurst
Founder & vCIO



Corey Kirkendoll
President & CEO



Gareth Johns
Managing Director



DJ Forman
CTO





Jason Whitehurst
Founder & vCIO



NoctisIT uses Auvik to quickly see and understand client networks.

“Every client I’ve talked to has been impressed that I have a real-time infrastructure map I can use to immediately call out any issues.”





Corey Kirkendoll
President & CEO



5K Technical Services uses Auvik to see problems before clients notice.

“We call it Day Zero support. We want to know what’s happening before it happens.”





DJ Forman
CTO



ITque used Auvik to save their manufacturing client \$1 million in plant downtime.

“We looked like heroes.”





Jake Bloedew
Service Manager



Thriveon cut its daily open ticket count from 180 to 45 and halved their resolution time—while increasing MRR by 33%.

“Auvik has made a huge difference.”





James Ritter
CEO



Pulse uses Auvik to win and keep high-end clients.

“Auvik has helped catapult our business to the stratosphere.”

