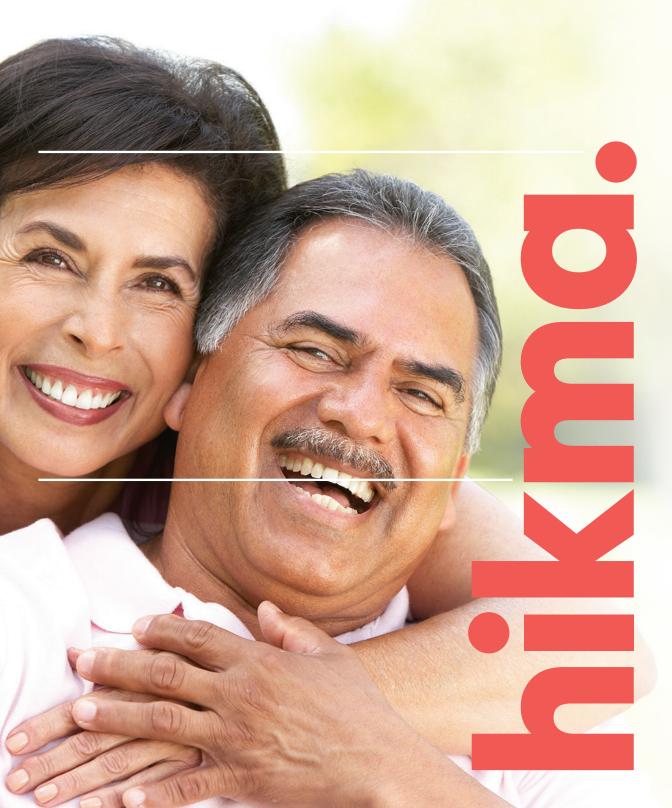
# New name. Same commitment.

Introducing Hikma Specialty USA Inc.



# We're pleased to introduce you to Hikma Specialty USA Inc.

We create high-quality medicines for the people who need them—helping make them available and affordable. Our customers and partners know they can depend on us to deliver innovative solutions that meet today's healthcare needs.

Until today, you've known us as West-Ward Pharmaceuticals. We're now operating as Hikma in the US, with Hikma Specialty USA Inc. as the branded division. Our move to Hikma Specialty is the next step in our evolution—leveraging our generic mindset in the branded pharmaceutical space.

Our portfolio

Brands

Generic



Generic Colchicine 0.6 mg Capsules



# Our purpose: Better health. Within reach. Every day.

## CG

The name change is part of Hikma's global effort to bring all subsidiary corporate brands under a refreshed Hikma brand. This emphasizes Hikma's role in helping improve the health of people around the world through our commitment to making quality medicines and helping ensure they are affordable and accessible.

Our purpose guides our every move, now and into the future. And, at the very heart of it, lies the genuine desire to bring better health within people's reach.





# **Driven by quality.**

Quality has always been a hallmark for us—not just in our products and operations. We're also talking about our people, our relationships, and our thinking.

### **Quality without boundaries**

Our customers and partners know they can rely on us to prioritize quality consistently in every market around the world.

### **Quality in strategic partnerships**

Our longstanding relationships not only strengthen our product portfolio but also reinforce our commitment to providing access to important medicines to those who need them.

# This adds up to global expertise with an eye for local solutions. And that's what helps make innovation accessible—to everyone.

7

R&D centers

## **Nearly 30**

manufacturing plants in 11 countries

50+

countries where we have operations

## **Our markets**

#### **United States**

2 state-of-the-art manufacturing facilities in the US

#### **MENA**

Local manufacturing facilities in 7 MENA markets, and nearly 2,000 representatives marketing our brands across 17 markets

#### **Europe and Beyond**

Manufacturing facilities in Portugal, Germany and Italy

## **Our operations**



Injectables



Generics



Branded

# Practical creativity. Solving your challenges.

As the world changes, we believe there are always new and more efficient ways to make better health more accessible and affordable.

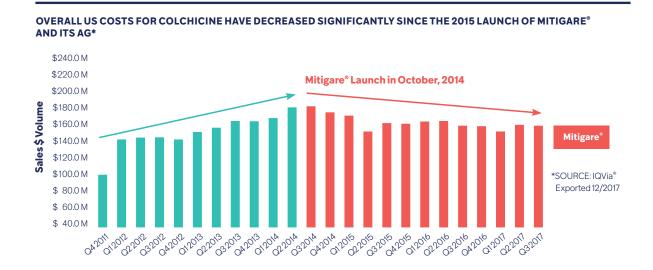
#### **Lower-priced Alternatives**

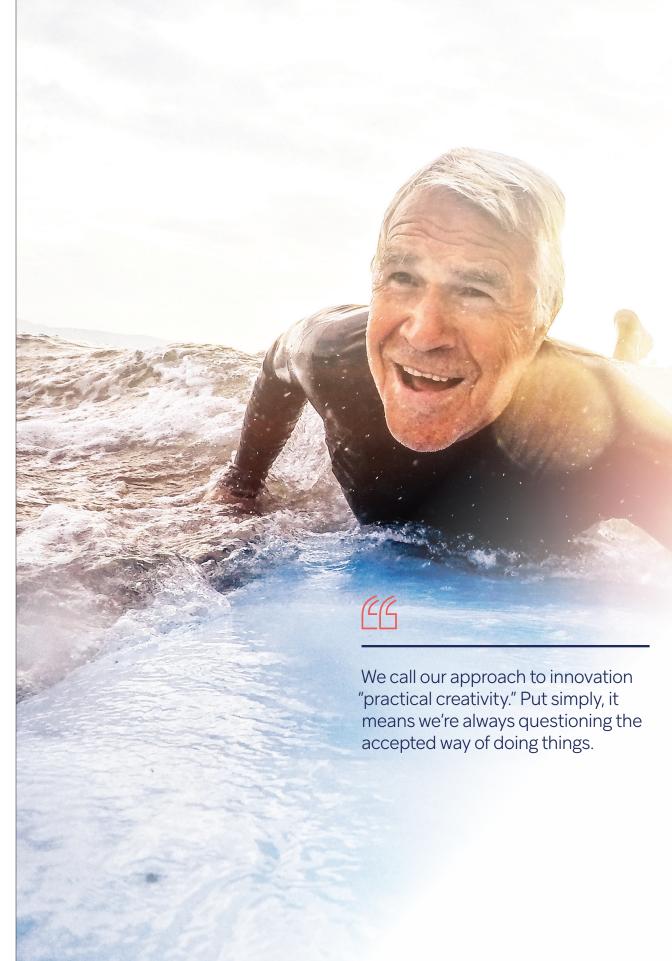
One way that Hikma Specialty is working towards our vision of Better Health. Within Reach. Every Day. is by offering lower-priced alternatives to other branded pharmaceutical products.

#### **Case Study**

Our first success story using this strategy was the launch of Mitigare® (Colchicine) Capsules and its Authorized Generic Colchicine Capsules. Since the launch of the Hikma Specialty USA division in 2014, our brand products have been focused on lowering the overall healthcare burden for both patients and the US healthcare system which has resulted in an annual savings of ~\$75M in healthcare costs in this business segment alone.\* This success is the basis for extending our reach in the brand space and highlights our continued commitment to affordable healthcare for everyone.

\*Based on 2014-2017 sales data, accessed from IQVia on July 17, 2018





# Committed to people. Transforming lives.

Our company is founded on our dedication to improving people's day-to-day lives and long-term outcomes by providing the support they need every day.



We feel a real responsibility towards everyone touched by our organization—from our customers and the patients they serve, to our employees and our wider communities. We are a company fundamentally dedicated to the care of people.

For more information about our US branded business, please visit **www.hikma-specialty.com**.

