### TRADEMARK ASSIGNMENT

Electronic Version v1.1 Stylesheet Version v1.1

SUBMISSION TYPE:	NEW ASSIGNMENT
NATURE OF CONVEYANCE:	ASSIGNS THE ENTIRE INTEREST AND THE GOODWILL

#### **CONVEYING PARTY DATA**

Name	Formerly	Execution Date	Entity Type
Dana Mediation Institute, Inc.		12/18/2013	CORPORATION: KANSAS

#### **RECEIVING PARTY DATA**

Name:	Eckerd College, Inc.
Street Address:	4200 54th Avenue South
City:	St. Peterspburg
State/Country:	FLORIDA
Postal Code:	33711
Entity Type:	CORPORATION: FLORIDA

### PROPERTY NUMBERS Total: 2

Property Type	Number	Word Mark
Registration Number:	3347091	MTI MEDIATION TRAINING INSTITUTE INTERNA
Registration Number:	3347090	MEDIATION TRAINING INSTITUTE INTERNATION

#### **CORRESPONDENCE DATA**

**Fax Number**: 9134981950

Correspondence will be sent to the e-mail address first; if that is unsuccessful, it will be sent

via US Mail.

Phone: 913-498-1911

Email: charlie@hylandkc.com
Correspondent Name: Charles J. Hyland
Address Line 1: 7300 W. 110th Street

Address Line 2: Suite 930

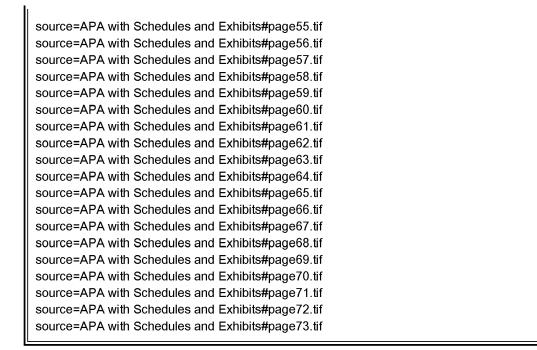
Address Line 4: Overland Park, KANSAS 66210

NAME OF SUBMITTER:	charles j. hyland	
Signature:	/charles j hyland/	
Date:	12/18/2013 TRADEMARK	

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## ASSET PURCHASE AGREEMENT

by and between

# Eckerd College, Inc. a Florida corporation

and

Dana Mediation Institute, Inc. a Kansas corporation d/b/a Mediation Training Institute International

and

## **Dan Dana**

Individual and sole owner of Dana Mediation Institute, Inc.

**December 18, 2013** 

### ASSET PURCHASE AGREEMENT

THIS ASSET PURCHASE AGREEMENT (this "<u>Agreement</u>") is made effective as of the 18 day of December, 2013 (the "<u>Effective Date</u>"), by and between **ECKERD COLLEGE**, **INC.**, a Florida corporation ("<u>Buyer</u>"), **DANA MEDIATION INSTITUTE**, **INC.**, a Kansas corporation d/b/a Mediation Training Institute International ("MTI" or "<u>Seller</u>") and **DAN DANA** ("Dana"). Buyer and Seller are sometimes referred to collectively herein as the "<u>Parties</u>" and each a "<u>Party</u>." Certain other capitalized terms used herein are defined in Section 10.1.

#### **BACKGROUND**

Seller is currently the owner of certain personal and intellectual property related to mediation and conflict management training provided by Seller and more specifically described in Section 1.1 ("Acquired Assets"). Seller desires to sell to Buyer, and Buyer desires to purchase from Seller, the Acquired Assets upon the terms and subject to the conditions hereinafter set forth.

#### TERMS OF AGREEMENT

Now, therefore, in consideration of the premises and the mutual promises herein made, and in consideration of the representations, warranties, and covenants herein contained, the Parties agree as follows:

### SECTION 1. ACQUISITION OF THE ASSETS BY THE BUYER

- 1.1 <u>Acquired Assets</u>. At the Closing, Seller shall sell, assign, convey, transfer and deliver to Buyer, free and clear of any and all Security Interests, and Buyer shall purchase and acquire from Seller the Acquired Assets which include all assets used in the operation of Seller and specifically includes the following assets, rights and interests and those set forth in Schedule 1.1 as the same shall exist as of the Closing Date:
- (a) <u>Intangibles</u>. All of Seller's right, title and interest in and to the intangible property relating to the courses, training and materials provided by MTI and on its website <u>www.mediationworks.com</u> ("MTI Training") (collectively referred to as the "<u>Intangibles</u>").
- (b) Intellectual Property Rights. All (i) intellectual property rights which are owned by Seller, or in which Seller has any right or interest whatsoever, and which are used in connection with or in any way related to the MTI Training, including, without limitation, all rights of Seller to the word mark "Mediation Training Institute International" (U.S. Patent and Trademark Registration no. 3347091) and Mediation Training Institute International design (U.S. Patent and Trademark Registration no. 3347090) and any other trade names used by Seller, (ii) any and all trademarks of Seller, (iii) technology owned by Seller, or in which Seller has any right or interest whatsoever, including, without limitation, proprietary and confidential information, publishing rights, course books and training, methods, know-how, documentation, processes, software, and (iv) all other tangible and intangible technology assets owned by Seller including, without limitation, websites, domain names, copyrights, patents, patent applications, licenses, developments, research data, technology, test procedures, processes, formulas, confidential information and all other intellectual and intangible property rights, inventions

(whether or not patentable), business methods and trade secrets owned by Seller or in which Seller has any right or interest whatsoever (and applications for, and extensions and reissuances of, any of the foregoing and rights therein) relating to the MTI Training (collectively, the "Intellectual Property").

(c) <u>Inventory</u>. All Seller's inventory as set forth on Schedule 1.1(c) which shall be updated two days prior to and as of the Closing Date.

### 1.2 Assumption of Liabilities.

- (a) Buyer shall assume only the liability to provide the applicable training and course materials for any prepaid or presold MTI training programs ("Prepaid Training") and those arising out of the contracts ("MTI Contracts") set forth on Schedule 1.2. Buyer shall not assume any other liabilities or obligations of Seller.
- (b) At least ten (10) business days prior to closing, Seller shall provide Buyer with a list of all Prepaid Training specifying: (1) the course name; (2) when the course is scheduled to be taught; (3) the cancelation and refund policy; (4) advertised full cost of the course along with any discounts offered; (5) the name of each participant and how much each participant has paid; or (6) in the case of prepayment of course materials, (a) the number and name of the materials to be provided, (b) the date upon which the materials are to be provided, (c) the amount paid, (d) the amount remaining due, and (e) the cancelation policy and refund policy.
  - (c) Seller shall update Schedule 1.2 as of the Closing Date.
- (d) The amount of any undisclosed Prepaid Training or obligations assumed by Buyer shall be set-off in accordance with Section 9.3 against amounts due and owing Sellers under the Mediation Training Institute Development and Compensation Agreement.
- 1.3 <u>Retention of Liabilities</u>. Seller shall retain, and Buyer shall not assume, or be responsible or liable with respect to any liabilities and obligations of the Seller, except the Prepaid Training and MTI Contracts, whether or not relating to MTI, whether fixed, contingent or otherwise, and whether known or unknown (collectively, the "<u>Retained Liabilities</u>"), including, without limitation, the following:
- (a) <u>Pre-Closing</u>. All liabilities and obligations relating to, based on, or attributable to events or conditions occurring or existing in connection with, or arising out of, MTI prior to the Closing Date, or the ownership, possession, use or sale of the Acquired Assets prior to the Closing, other than the Prepaid Training.
- (b) <u>Liability for Prepaid Training</u>. Seller shall be responsible for the reasonable expenses Buyer incurs which are related to the Prepaid Training. Buyer will submit an invoice for such expenses within 30 days of incurring the expense and, unless paid by Seller prior thereto, deduct such amount from the next payment due to Seller under the Mediation Training Institute Development and Compensation Agreement.
- (c) <u>Obligations to Unrelated and Related Parties</u>. Any Liability existing as of the Closing Date to any unrelated third party creditor of Seller, including without limitation, any bank or other similar lending institution, and including without limitation, any and all interest

bearing debt of Seller, and any Liability existing as of the Closing Date to any party related to Seller, other than the Prepaid Training.

- (d) <u>Liabilities Relating to the Sale of Acquired Assets</u>. Any Liability of Seller, its directors, officers, shareholders or agents, arising out of, or relating to, this Agreement or the transactions contemplated hereby, whether incurred prior to, at, or subsequent to the Closing Date, including, without limitation, all finder's or broker's fees and expenses, and any and all fees and expenses of attorneys, accountants or other professionals retained by or on behalf of Seller.
- (e) Employees Related Liabilities. Any Liability existing as of the Closing Date for any payments due any of the directors, officers, independent contractors or employees of Seller or any of its predecessors in interest at any time or to any such person's spouse, children or other dependents or beneficiaries with respect to incidents, events or circumstances occurring at any time during the period of such person's employment by Seller or its predecessors-in-interest whenever such claims mature or are asserted, including, without limitation, any Liability for any employee benefit plans and any payments for wages or compensation, and payments relating to, any employment, wage and hour restriction, equal opportunity, discrimination, or immigration and naturalization laws, under any collective bargaining law or arrangements, or any worker's compensation or any employee health, accident, disability or safety claim.
- (f) <u>Litigation</u>. Any Liability relating to any litigation, action, suit, claim, investigation, or other legal proceeding pending before the Closing Date, or instituted hereafter, including but not limited to <u>Dana Mediation Institute</u>, <u>Inc. v. Peer Review Mediation & Arbitration, Inc.</u>, case no. 13CV03160 in the Johnson County, Kansas District Court and <u>Peer Review Mediation & Arbitration, Inc. v. Dana Mediation Institute, Inc.</u>, case no. 2012-CA-09916 in the Seventeenth Circuit Court in and for Broward County, Florida, based on or attributable to events or conditions occurring or existing in connection with, or arising out of, MTI as operated by Seller, Dana or any predecessors-in-interest, or the ownership, possession, use or sale of any of the Acquired Assets prior to the Closing Date.
- (g) <u>Taxes</u>. Any Liability of Seller for any taxes due, or becoming due by reason of the conduct of MTI or the ownership or use of the Acquired Assets prior to the Closing Date including, without limitation, any and all (i) taxes attributable to employee withholding tax obligations prior to the Closing Date; (ii) any and all liabilities for sales taxes due; and (iii) taxes attributable to, or resulting from, or otherwise arising from the transactions contemplated by this Agreement, including sales and other transfer taxes resulting from transfer of the Acquired Assets.
- (h) <u>Post-Closing</u>. Any Liability incurred by Seller or its directors, officers, shareholders, agents or employees after the Closing.
- (i) <u>Security Interest</u>. Any Liability arising under or out of any Security Interest.

1.4 <u>Retained Assets</u>. Any and all assets of Seller listed on Schedule 1.4 shall be retained by the Seller; provided however that Seller shall not maintain any interest in any assets used in the current operation of Seller except for those specifically listed on Schedule 1.4. Any expenses incurred by Buyer related to the Prepaid Training will be reported to Seller and then deducted from the next payment owed to Seller under the Mediation Training Institute Development and Compensation Agreement.

## SECTION 2. PURCHASE PRICE AND CLOSING

**2.1** Purchase Price. In full consideration for the transfer of the Acquired Assets, Buyer agrees to pay to Seller the sum of FIVE THOUSAND THREE HUNDRED FIFTY-NINE DOLLARS AND THIRTEEN CENTS (\$5,359.13) at closing and thereafter shall continue to pay Seller and Dana royalties based upon revenue produced in connection with the Acquired Assets in accordance with the terms of the Mediation Training Institute Development and Compensation Agreement attached hereto as Exhibit A, as such may be amended from time to time by the Parties.

## 2.2 <u>REIMBURSEMENT FOR COSTS ADVANCED AND ADJUSTMENTS TO INVENTORY.</u>

- (a) <u>Costs Advanced</u>. In connection with this transaction, Buyer has expended \$1,100.00 in preserving Seller's intellectual property rights. Ten business days in advance of Closing, Buyer will provide an accounting of same to Seller. Buyer shall be reimbursed for such expenses at Closing by Seller. This payment shall be set-off against the Purchase Price resulting in no money being paid to either party.
- (b) Adjustments to Inventory. Two business days prior to the Closing Date, Seller shall deliver an updated Schedule 1.1(c) showing the inventory to be conveyed to Buyer. The Purchase Price shall be adjusted downward to account for any inventory sold prior to the Closing Date but after the date of Schedule 1.1(c) and for which payment has been received by Seller. The adjustment shall be based upon the "Cost per Item" value shown on Schedule 1.1(c), not the cost to the end customer.
- **2.3** The Closing. The closing of the transactions contemplated by this Agreement (the "Closing") shall be held on December 31, 2013 (the "Closing Date"). All closing documents shall be executed prior to the Closing Date and provided to Cooper, Ridge & Safi, P.A. to be held in escrow until January 1, 2014, and confirmation that all the requirements of Section 2 hereof have been met.

### **2.4 Deliveries by the Seller at the Closing.** At the Closing, Seller shall:

- (a) deliver to Buyer the various certificates, instruments, and documents referred to in Section 6.1(f) below;
- (b) deliver proof to Buyer that Seller has assigned the intellectual property rights subject of U.S. Patent and Trademark Registration Nos. 3347091 and 3347090 to Seller via electronic assignment at <a href="http://etas.uspto.gov">http://etas.uspto.gov</a> and deliver all other Intellectual Property to Buyer;

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- (c) deliver proof to Buyer that Seller filed both the Section 8 and Section 15 declarations with the U.S. Patent and Trade Office for both U.S. Patent and Trademark Registration Nos. 3347091 and 3347090 prior to December 4, 2013;
- (d) deliver to Buyer any other instruments of sale, transfer, conveyance, and assignment as Buyer and its counsel reasonably may request to place the Acquired Assets, including any licenses or permits, in the control and possession of Buyer, including specifically a general assignment in the form attached as Exhibit B;
- (e) deliver executed releases of any security interests, UCC-3 termination statements and any other necessary release documents) with respect to the Acquired Assets;
- (f) deliver all records relating in any way to the Acquired Assets, including without limitation the records relating to the intangibles and intellectual property rights and authorizations and license reference in Section 1.1(a)-(b) above. Such records will include but not be limited to the originals or best copies of the documents and associated correspondence in the following categories related to MTI: advertising and promotional materials; trademark, word mark and service mark registrations; computer programs; invention disclosures; and all previous and ongoing legal matters, including any legal claims of third parties;
  - (g) deliver updated Schedule 1.1(c);
  - (h) deliver updated Schedule 1.2;
- (i) execute and deliver the Mediation Training Institute Development and Compensation Agreement in the form attached as Exhibit A; and
  - (j) deliver to Buyer any amounts due and owing under Section 2.2.

### **2.5 Deliveries by the Buyer at the Closing.** At the Closing, Buyer shall:

- (a) provide Seller with the Purchase Price in Section 2.1; and
- (b) execute and deliver the Mediation Training Institute Development and Compensation Agreement in the form attached as Exhibit A.
- **2.5** <u>Title to Property; Risk of Loss</u>. Title to the Acquired Assets, and risk of loss and damage to them in any matter (whether or not covered by insurance) will pass to Buyer on the Closing Date, but will remain with the Seller until the Closing Date.

## SECTION 3. REPRESENTATIONS AND WARRANTIES OF SELLER

Seller represents and warrants to Buyer that the statements contained in this Section 3 are correct and complete as of the date of this Agreement and will be correct and complete as of the Closing Date (as though made then and as though the Closing Date were substituted for the date of this Agreement throughout this Section 3).

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- 3.1 <u>Organization</u>. Seller is a corporation duly organized, validly existing, and in good standing under the laws of the State of Kansas. Seller is duly authorized to conduct business and is in good standing under the laws of every jurisdiction where such qualification is required. Set forth on Schedule 3.1 is a copy of the Articles of Incorporation of Seller and a list of all ownership interests therein.
- **3.2** Authorization of Transaction. Seller has the power and authority to execute and deliver this Agreement and to perform its obligations hereunder. This Agreement constitutes the valid and legally binding obligation of Seller, enforceable in accordance with its terms and conditions.
- 3.3 <u>Validity</u>. Assuming the due execution and delivery by Buyer, this Agreement and all related agreements to which Seller is a party constitutes a legal, valid and binding agreement of Seller, as applicable, enforceable against Seller in accordance with its terms. The execution and delivery of this Agreement and the related documents and the consummation of the transactions contemplated hereby will not result in the creation of any security interest. No approval, authorization, consent or other order or action of or filing with any court, administrative agency, or other governmental authority is required for the execution and delivery by Seller of this Agreement and the related documents or the consummation by Seller of the transactions contemplated hereby.
- 3.4 <u>Noncontravention</u>. Neither the execution and delivery of this Agreement, nor the consummation of the transactions contemplated hereby, will (a), to the best of Seller's knowledge, violate any constitution, statute, regulation, rule, injunction, judgment, order, decree, ruling, charge, or other restriction of any government, governmental agency, or court to which Seller is subject, (b) violate any provision of Seller's corporate governance documents or (c) violate any agreement to which Seller is a party.
- **3.5** <u>Brokers' Fees</u>. Seller has no Liability or obligation to pay any fees or commissions to any broker, finder, or agent with respect to the transactions contemplated by this Agreement.
- **3.6** No Undisclosed Liabilities. Except as set forth on Schedule 3.6, there are no liabilities of Seller arising out of or relating to the Acquired Assets and no existing condition which could reasonably be expected to result in such liability.
- 3.7 <u>Title to Assets</u>. Seller has good and marketable title to all of the Acquired Assets, free and clear of any Security Interest. None of the assets will be transferred subject to (a) any title defect or objection; (b) any contract of lease, license or sale, except as shown on Schedule 1.2; (c) any security interest, mortgage, pledge or encumbrance of any kind or character, direct or indirect, whether accrued, absolute, contingent or otherwise or (d) any claim, covenant or restriction.
- **3.8** Sufficiency of Assets. To Seller's knowledge, the Acquired Assets constitute all of the tangible and intangible assets used, useful in or necessary to perform the MTI Training.

### 3.9 <u>Intellectual Property</u>.

(a) Schedule 3.9(a) sets forth a complete and accurate list of all registered trademarks, copyrights, patents, trade names and service marks, and any applications therefore,

other than licenses for computer software obtained in the ordinary course of business ("Seller Intellectual Property Rights"), and specifies, where applicable, the jurisdictions in which each Seller Intellectual Property Right has been issued or registered or in which an application for such issuance and registration has been filed, including the respective registration or application numbers and the names of all registered owners. Seller owns or possesses adequate licenses or other valid rights to use all Seller Intellectual Property Rights. Except as noted in Schedule 3.9(a), all maintenance and other like fees have been paid by Seller in connection with the Seller Intellectual Property Rights.

- (b) Schedule 3.9(b) sets forth a complete and accurate list of all license or royalty agreements to which Seller is a party and pursuant to which Seller licenses any intellectual property of any other party.
- (c) Schedule 3.9(c) lists all current licenses for computer software obtained by Seller.
- (d) Seller owns free and clear of any encumbrances, all intellectual property, including know-how, patents, trademarks, copyrights, trade secrets and trade names, used in the operation of Seller's business.
- (e) To the best of Seller's knowledge, Seller has not violated nor is Seller now violating, nor is Seller aware of any claim that Seller has violated the intellectual property rights of any third party, nor is Seller aware of any threatened disputes or disagreements regarding Seller's intellectual property or any facts that may give rise to a claim that Seller is violating any intellectual property rights of any other party.
- 3.10 <u>Software and Information Systems</u>. Seller has all necessary right, title and interest to the use of all electronic data processing systems, information systems, computer software programs, internet web-sites, program specifications, procedures, input data, routines, data bases and report layouts and formats, record file layouts and diagrams, narrative descriptions, flow charts and other related material relevant to the operation of MTI (collectively the "Software"). Schedule 3.10 sets forth an accurate and complete list of all Software used in the MTI Training and identifies whether it is owned or licensed by the Seller.
- 3.11 <u>Licenses and Permits</u>. Schedule 3.11 contains an accurate and complete list of each license, permit, certificate, approval, exemption, franchise, registration, variance, accreditation or authorization issued to Seller (collectively, the "Licenses and Permits"). All approvals remain in full force and effect, and there are no notices relating to the withdrawal of any such approval. The Licenses and Permits are valid and in full force and effect, and there are not pending or threatened, any proceedings which could result in the termination, revocation, limitation or impairment of any of the Licenses and Permits. Seller has all licenses, permits, certificates, approvals, registrations and other authorizations as are necessary or appropriate in order to enable it to own and conduct the MTI Training.

#### **3.12** Taxes.

(a) <u>Filings</u>. Seller has filed all returns, declarations and reports and all information returns and statements (collectively, "Returns") required to be filed with respect to all Taxes for any returns due on or before the Closing Date. All Taxes shown as due on all such

Returns have been paid in full. Each Tax Return of Seller is true and correct and Seller neither has nor will have any additional liability for Taxes with respect to a Return filed or which was required by law to be filed. All required Returns, estimated, deposits, prepayments and similar reports or payments for current periods have been properly and timely made. Seller is not delinquent in the filing of any Return or the payment of any Taxes shown on such Returns and has not requested any extension of time within which to file any Return.

- (b) <u>Foreign Person</u>. Seller is not a "foreign person" as defined in Section 1445(f)(3) of the Code.
- (c) <u>Disputes</u>. There are no Tax liens on any of the Acquired Assets to be purchased and no basis exists for the imposition of any such liens. No adjustment of or deficiency for any Tax or claim for additional Taxes has been proposed, threatened, asserted or assessed against the Seller. There are no disputes or audit examinations being conducted or threatened, with respect to any Taxes or Returns; and there is no deficiency or refund litigation or controversy in progress or threatened, with respect to any Taxes or Returns; and Seller does not have any extension or waiver of any statute of limitations relating to the assessment or collection of taxes.
- 3.13 <u>Legal Proceedings</u>. Except as set forth on Schedule 3.13, Seller is not engaged in or a party to or threatened with any action, suit, proceeding, complaint, charge, hearing, investigation or arbitration or other method of settling disputes or disagreements; and Seller does not know, anticipate or have notice of any reasonable basis for any such action. Seller has not received notice of any investigation threatened or contemplated by any federal, state or local governmental or regulatory authority, including those involving the working conditions of employees, the employment practices or policies of MTI, or compliance with environmental regulations. Except as disclosed on Schedule 3.13, none of Seller's assets are subject to any judgment, order, writ, injunction, stipulation or decree of any court or any governmental agency or any arbitrator.
- 3.14 <u>Confidential Information</u>. Seller and Dana acknowledge and agree that all Confidential Information will be the property of Buyer as of the Closing Date. Seller and Dana agree that they will not, at any time, disclose to any unauthorized persons or use for their own account or for the benefit of any third party, any Confidential Information without Buyer's written consent, unless and to the extent that the Confidential Information is or becomes generally known to and available for use by the public other than as a result of Seller or Dana's fault of the fault of any other person bound by a duty of confidentiality to Seller or Dana.

### 3.15 Non-competition.

- (a) <u>Seller and Dana</u>. As an inducement for Buyer to enter into this Agreement and the Mediation Training Institute Development and Compensation Agreement, Seller and Dana agree that during the term of the Mediation Training Institute Development and Compensation Agreement:
  - (i) They will not, directly or indirectly through related entities, including, but not limited to HRD200 Consulting Group, LLC and Dana Advisory Services, engage in or invest in, own, manage, operate, finance, control or participate in the ownership, management, operation, financing, or control of, be employed by,

associated with, or in any manner connected with, Seller's name or any similar name to, lend Seller's credit to, or render services or advise to, any business whose products or activities compete in whole or in part with the Acquired Assets, anywhere. Seller and Dana agree that this covenant is reasonable with respect to its duration, geographical area and scope and that the Compensation to be paid per this Agreement constitute adequate consideration for this provision.

- (ii) They will not induce or attempt to induce any customer, supplier licensee or business relation of Buyer to cease doing business with Buyer related to the Acquired Assets, or in any way interfere with the relationship between any customer, supplier, license or business relation of Buyer.
- (iii) They will not, directly or indirectly, either for themselves or any other person, solicit the business of any person known to Seller or Dana to be a customer of Buyer with respect to the products and services which compete in whole or in part with the Acquired Assets.
- (b) In the event of a breach by Seller or Dana of any covenant set forth in Subsection 3.15 of this Agreement, the term of such covenant will be extended by the period of the duration of such breach
- (c) If Seller or Dana breaches the covenants set forth in this section, the injured non-breaching party will be entitled to damages and any other rights it may have, including but not limited to, the right to obtain injunctive or other equitable relief to restrain any breach or threatened breach or otherwise to specifically enforce the provisions of this Section 3.15, it being agreed that money damages alone would be inadequate to compensate the non-breaching party, and would be an inadequate remedy for such breach.
- **3.16 No Default**. Seller represents and warrants that it has not defaulted under any of the contracts and agreements set forth on Schedule 1.2.
- 3.17 Accuracy and Completeness of Representations and Warranties. No representation or warranty made by Seller in this Agreement or the Purchase Documents, and no statement contained in any certificate or schedule delivered by or on behalf of Seller, contains or will contain any untrue statement of a material fact, or omits or will omit a material fact necessary to make the statements contained therein, in the light of the circumstances in which they were made, not misleading. There is no event or circumstance that Seller has not disclosed to Buyer in writing which adversely affects or could reasonably be expected to adversely affect, the results of operations, business, prospects or condition (financial or otherwise) of MTI or the ability of Seller to perform its obligations under this Agreement.

## SECTION 4. REPRESENTATIONS AND WARRANTIES OF THE BUYER

Buyer represents and warrants to Seller that the statements contained in this Section 4 are correct and complete as of the date of this Agreement and will be correct and complete as of the Closing Date (as though made then and as though the Closing Date were substituted for the date of this Agreement throughout this Section 4).

- **4.1** Organization of the Buyer. Buyer is a corporation duly organized, validly existing, and in good standing under the laws of the State of Florida.
- **4.2** Authorization of Transaction. Buyer has full power and authority to execute and deliver this Agreement and to perform its obligations hereunder. This Agreement constitutes the valid and legally binding obligation of Buyer, enforceable in accordance with its terms and conditions.
- 4.3 Noncontravention. Neither the execution and delivery of this Agreement, nor the consummation of the transactions contemplated hereby, will (a) violate any constitution, statute, regulation, rule, injunction, judgment, order, decree, ruling, charge or other restriction of any government, governmental agency or court to which Buyer is subject, (b) violate any provision of the Buyer's corporate governance documents, or (c) conflict with, result in a breach of, constitute a default under, result in the acceleration of, create in any party the right to accelerate, terminate, modify, or cancel or require any notice under any agreement, contract, lease, license, instrument, or other arrangement to which Buyer is a party or by which Buyer is or will be bound or to which any of Buyer's assets are or will be subject. Buyer does not need to give any notice to, make any filing with or obtain any authorization, consent, or approval of any government or governmental agency in order for the Parties to consummate the transactions contemplated by this Agreement (including the assignments and assumptions referred to in Section 1 above).
- **4.4 Brokers' Fees.** Buyer has no Liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the transactions contemplated by this Agreement for which Seller could become liable or obligated.

## SECTION 5. PRE-CLOSING COVENANTS

The Parties agree as follows with respect to the period between the execution of this Agreement and the Closing.

- **5.1** General. Each of the Parties will use its reasonable best efforts to take all action and to do all things necessary, proper, or advisable in order to consummate and make effective the transactions contemplated by this Agreement (including satisfaction, but not waiver, of the closing conditions set forth in Section 6 below).
- **5.2** <u>Maintenance of Assets.</u> Seller shall not dispose of, sell, encumber, assign or transfer any of the Acquired Assets.

## SECTION 6. CONDITIONS TO OBLIGATION TO CLOSE

- **6.1** Conditions to Obligation of Buyer. The obligation of Buyer to consummate the transactions to be performed by it in connection with the Closing is subject to satisfaction of the following conditions:
- (a) the representations and warranties set forth in Section 3 above shall be accurate in all material respects at and as of the Closing Date;

- (b) Seller shall have performed and complied with all of its covenants hereunder in all material respects through the Closing;
- (c) no action, suit, or proceeding shall be pending or threatened before any court or quasi-judicial or administrative agency of any federal, state, local or foreign jurisdiction or before any arbitrator wherein an unfavorable injunction, judgment, order, decree, ruling or charge would (i) prevent consummation of any of the transactions contemplated by this Agreement, (ii) cause any of the transactions contemplated by this Agreement to be rescinded following consummation, or (iii) affect adversely the right of Buyer to own the Acquired Assets (and no such injunction, judgment, order, decree, ruling, or charge shall be in effect);
- (d) there must not have occurred any material adverse change in the Acquired Assets;
- (e) Buyer must have completed its due diligence investigation of Seller and must be satisfied with the results of such investigation in its sole and absolute discretion;
- (f) Seller shall have delivered to Buyer: (i) a certificate to the effect that each of the conditions specified above in Section 6.1(a)-(d) is satisfied in all respects; (ii) certificates of incumbency for the applicable officers of Seller who shall be executing documents at Closing; and (iii) a good standing certificate with respect to Seller issued within thirty (30) days of the Closing Date by the Secretary of State of the State of Kansas; and
  - (g) Seller shall have delivered all of the items described in Section 2.4.
- **6.2** Conditions to Obligation of Seller. The obligation of Seller to consummate the transactions to be performed by it in connection with the Closing is subject to satisfaction of the following conditions:
- (a) the representations and warranties set forth in Section 4 above shall be true and correct in all material respects at and as of the Closing Date;
- (b) no action, suit or proceeding shall be pending or threatened before any court or quasi-judicial or administrative agency of any federal, state, local or foreign jurisdiction or before any arbitrator wherein an unfavorable injunction, judgment, order, decree, ruling or charge would (i) prevent consummation of any of the transactions contemplated by this Agreement or (ii) cause any of the transactions contemplated by this Agreement to be rescinded following consummation (and no such injunction, judgment, order, decree, ruling, or charge shall be in effect);
  - (c) Buyer shall have delivered all of the items listed in Section 2.5 and
  - (d) Seller may waive any condition specified in this Section 6.2.

## SECTION 7. POST-CLOSING COVENANTS

The Parties agree as follows with respect to the period following the Closing.

- 7.1 <u>Further Action</u>. In case at any time after the Closing any further action is necessary or desirable to carry out the purposes of this Agreement, each of the Parties will take such further action (including the execution and delivery of such further instruments and documents) as any other Party reasonably may request. Seller shall cooperate in an orderly transfer of the Acquired Assets to Buyer. Seller shall use its best efforts to obtain all consents, approvals, certificates and other documents required in connection with the performance by any such parties of this Agreement and agreements executed in connection with this Agreement.
- **7.2** Assumed Liabilities. Seller agrees that Buyer will not, by virtue of the transactions contemplated by this Agreement, assume any liabilities, except the Prepaid Training and MTI Contracts listed on Schedule 1.2, and accordingly, for which Seller agrees to take all actions which Buyer may reasonably request so as to fully protect Buyer from and against any transferee liability arising out of the transactions contemplated by this Agreement.
- 7.3 <u>Further Assurances</u>. At the request of Buyer, Seller shall deliver any further instruments of transfer and take all reasonable action as may be reasonably necessary or appropriate to transfer to the Buyer all of the Seller's rights to Licenses and Permits used in the operation of MTI or to permit Buyer to acquire any non-transferable Licenses and Permits required for the operation of MTI.

### SECTION 8. TERMINATION

- **8.1** Termination of Agreement. This Agreement may be terminated as provided below:
- (a) Buyer and Seller may terminate this Agreement by mutual written consent at any time prior to the Closing; and
- (b) Either Buyer or Seller may terminate this Agreement by giving written notice to the other Party at any time prior to the Closing if the other Party has breached any material representation, warranty, or covenant contained in this Agreement and has failed to cure the breach within ten (10) days written notice of the breach.
- 8.2 <u>Effect of Termination</u>. If any Party terminates this Agreement pursuant to Section 8.1 above, all rights and obligations of the Parties hereunder shall terminate without any Liability of any Party to any other Party, except for any Liability arising out of any breach of this Agreement. Liability of any breaching Party expressly survives termination of this Agreement.

## SECTION 9. INDEMNIFICATION, SET-OFF AND PAYMENT OF TAX LIEN

- 9.1 Indemnity from Seller and Dana to Buyer. Seller and Dana jointly and severally agree to retain responsibility for, indemnify, defend and hold Buyer and its affiliates and respective successors and assigns harmless from Losses with respect to: (i) any breach by Seller or Dana of this Agreement or any other document or instrument delivered by Seller or Dana pursuant to this Agreement or any other agreement contemplated hereby; (ii) any breach of any of the representations or warranties of Seller or Dana contained in this Agreement, in any Schedule attached hereto or in any other document or instrument delivered by Seller or Dana pursuant to this Agreement or any other agreement contemplated hereby; (iii) any failure by Seller to discharge and pay any of the Retained Liabilities; and (iv) any third party claims, liens or liabilities related to the Acquired Assets, including, but not limited to claims made by Peer Review Mediation & Arbitration, Inc. the IRS, or undisclosed prepaid obligations. "Losses" refers to all actual liabilities, expenses, costs, damages, penalties assessments, demands, claims, causes of action, including, without limitation, reasonable attorneys', accountants' and consultants' fees and expenses and court costs.
- 9.2 <u>Indemnity from Buyer to Seller</u>. Buyer agrees to indemnify, defend and hold Seller and Dan Dana harmless from Losses with respect to any breach of any of the representations or warranties of Buyer contained in this Agreement, in any Schedule, document or instrument delivered by Buyer pursuant to this Agreement. "<u>Losses</u>" refers to all actual liabilities, expenses, costs, damages, penalties assessments, demands, claims, causes of action, including, without limitation, reasonable attorneys', accountants' and consultants' fees and expenses and court costs.
- 9.3 Set-off. Any and all Compensation paid to Seller and Dana under that certain Mediation Training Institute Development and Compensation Agreement, shall be subject to set-off by any liability incurred by Buyer under this Agreement or any actions taken by Seller or Dana in violation of this Agreement, the Mediation Training Institute Development and Compensation Agreement, or any law, regulation, code or statutes, whether local, federal, or state, any liens or liabilities assessed by Peer Review Mediation & Arbitration, Inc. or the IRS, or any undisclosed prepaid obligations, and for which Seller and Dana do not indemnify Buyer under Section 9.1 of this Agreement whether such failure is due to their financial inability to do so or otherwise. This provision shall not apply when liability is incurred due to Buyer negligence.
- 9.4 IRS Tax Lien. In the event that the IRS places a lien against any of Buyer's assets due to federal income tax liability incurred due to actions taken by MTI or its agents prior to the Closing ("IRS Lien"), Sellers shall be in default under this Agreement and the Mediation Training Institute Development and Compensation Agreement. Sellers shall have sixty (60) days to cure the default by paying the IRS Lien in full and having the lien discharged; provided, however, that such time period may be extended by written consent of Buyer. If Sellers fail to timely cure said default, Buyer shall have the option to pay the IRS Lien and, in its sole and absolute discretion, terminate the Mediation Training Institute Development and Compensation Agreement and retain all right, title and interest in the Acquired Assets and Related Materials without further payment of compensation to Sellers.

9.5 <u>Survival</u>. All representations, warranties and covenants contained in this Agreement, the Purchase Documents, or any certificate delivered in connection with this Agreement shall be deemed material and to have been relied upon by the parties and shall survive the Closing and continue to be binding and survive without any time limitation, regardless of any investigation made at any time by any party.

### SECTION 10. LITIGATION

- **10.1 Dispute Resolution.** If any dispute arises out of or relates to this Agreement, the parties agree to proceed as follows:
- (a) The party believing a dispute to exist will give the other party written notice thereof, setting forth in reasonable detail the facts alleged to give rise to such dispute, the relevant contractual provisions, the nature of any claimed default or breach and a statement of the manner in which such party believes the dispute should be resolved.
- (b) Within 20 days after receipt of such notice, the party against which relief is sought in connection with such dispute will deliver a written response, setting forth in reasonable detail its view of the facts alleged to give rise to such dispute, the relevant contractual provisions, the nature of the claimed default or breach and a statement of the manner in which such party believes the dispute should be resolved.
- (c) If the parties do not agree on the manner in which the dispute should be resolved, they will arrange to hold a meeting within 10 days after delivery of the response. Each party will have in attendance at such meeting a representative with authority to bind the represented party to any agreement resolving the dispute. At the meeting (and any adjournments thereof), the parties will negotiate in good faith in an attempt to agree as to whether a dispute exists, the exact nature of the dispute and the manner in which the dispute should be resolved. If deemed appropriate by either party, a professional mediator may be engaged to assist in resolving the dispute with mediation costs borne equally by the parties. Any resolution of the dispute will be evidenced by a written agreement setting forth in reasonable detail the actions taken by each party.
- (d) If no such written agreement is reached within 30 days after the first meeting, the parties shall be free to pursue their legal remedies in such manner as they deem appropriate. In the event of any litigation, action by legal counsel, mediation as described above or collection effort arising in any manner hereunder (whether or not suit be brought) the prevailing party (or substantially prevailing party) shall be entitled to recover all court costs and reasonable attorney's fees, including those arising from appeal.

## SECTION 11. MISCELLANEOUS

### 11.1 <u>Defined Terms</u>.

(a) Capitalized terms used in this Agreement shall have the meanings ascribed to them in Schedule 11.1 attached hereto. All terms defined in this Agreement shall have the

defined meanings when used in any certificates, reports or other documents made or delivered pursuant hereto or thereto, unless the context otherwise requires.

- (b) Terms defined in the singular shall have a comparable meaning when used in the plural, and vice versa. As used herein, the neutral gender shall also denote the masculine and feminine, and the masculine gender shall also denote the neutral and feminine, where the context so permits.
- 11.2 <u>Press Releases and Public Announcements</u>. Except as required by law, Seller and Dana shall not issue any press release or make any public announcement relating to the subject matter of this Agreement prior to the Closing without the prior written approval of Buyer.
- 11.3 <u>No Third-Party Beneficiaries</u>. This Agreement shall not confer any rights or remedies upon any Person other than the Parties and their respective successors and permitted assigns.
- 11.4 <u>Entire Agreement</u>. This Agreement (including the documents referred to herein) constitutes the entire agreement between the Parties and supersedes any prior understandings, agreements or representations by or between the Parties, written or oral, to the extent they relate in any way to the subject matter hereof.
- 11.5 <u>Succession and Assignment</u>. This Agreement shall be binding upon and inure to the benefit of the Parties named herein and their respective successors and permitted assigns. No Party may assign either this Agreement or any of its rights, interests, or obligations hereunder without the prior written approval of the other Party; provided, however, that the Buyer may assign any or all of its rights and interests hereunder to one or more of its Affiliates.
- 11.6 <u>Counterparts</u>. This Agreement may be executed in one or more counterparts submitted by electronic mail, facsimile or any other means, each of which shall be deemed an original but all of which together will constitute one and the same instrument.
- 11.7 <u>Headings</u>. The section headings contained in this Agreement are inserted for convenience only and shall not affect in any way the meaning or interpretation of this Agreement.
- 11.8 <u>Notices</u>. All notices, requests, demands, claims, and other communications hereunder will be in writing. Any notice, request, demand, claim or other communication hereunder shall be deemed duly given if it is sent by federal express, registered or certified mail, return receipt requested, postage prepaid and addressed to the intended recipient or if sent to the intended recipient by facsimile as set forth below:

If to the Seller: Dana Mediation Institute, Inc.

Attn: Dan Dana 5700 West 79<sup>th</sup> Street Prairie Village, Kansas 66208 (913)636-1553 (913)273-0089 (facsimile)

dan@mediationworks.com

with a required copy to: Charles J. Hyland, Esq.

Hyland Law Firm, LLC

7300 W. 110<sup>th</sup> Street, Suite 930 Overland Park, Kansas 66210

(913) 498-1911

(913) 498-1950 (facsimile) charlie@hylandkc.com

If to the Buyer: Eckerd College, Inc.

Attn: Kelly Kirschner 4200 54<sup>th</sup> Avenue South St. Petersburg, Florida 33711

(727) 864-8211

kirschkm@eckerd.edu

with a required copy to: George E. Ridge, Esq.

Cooper, Ridge & Safi, P.A. 136 East Bay Street, Suite 301 Jacksonville, Florida 32202

(904) 353-6555

(904) 353-7550 (facsimile) gridge@attorneyjax.com

Any Party may send any notice, request, demand, claim, or other communication hereunder to the intended recipient at the address set forth above using any other means (including personal delivery, messenger service, ordinary mail, or electronic mail), but no such notice, request, demand, claim, or other communication shall be deemed to have been duly given unless and until it actually is received by the intended recipient. Any Party may change the address to which notices, requests, demands, claims, and other communications hereunder are to be delivered by giving the other Party notice in the manner herein set forth.

- 11.9 Governing Law, Jurisdiction and Venue. This Agreement shall be governed by and construed in accordance with the domestic laws of the State of Florida without giving effect to any choice or conflict of law provision or rule (whether of the State of Florida or any other jurisdiction) that would cause the application of the laws of any jurisdiction other than the State of Florida. Venue of any action hereunder shall be Pinellas County, Florida. The Parties hereby agree to submit to the jurisdiction of the courts of Pinellas County, Florida.
- 11.10 <u>Amendments and Waivers</u>. No amendment of any provision of this Agreement shall be valid unless the same shall be in writing and signed by Buyer and Seller. No waiver by any Party of any default, misrepresentation, or breach of warranty or covenant hereunder, whether intentional or not, shall be deemed to extend to any prior or subsequent default, misrepresentation, or breach of warranty or covenant hereunder or affect in any way any rights arising by virtue of any prior or subsequent such occurrence.

- 11.11 <u>Severability</u>. Any term or provision of this Agreement that is invalid or unenforceable in any situation in any jurisdiction shall not affect the validity or enforceability of the remaining terms and provisions hereof or the validity or enforceability of the offending term or provision in any other situation or in any other jurisdiction.
- 11.12 Expenses. Buyer and Seller will each bear their own respective costs and expenses (including legal fees and expenses) incurred in connection with this Agreement and the transactions contemplated hereby. Notwithstanding the generality of the foregoing, all documentary, sales, use, stamp, registration and other such Taxes incurred in connection with the consummation of the transactions contemplated by this Agreement (including any Documentary Stamp Tax and any similar Tax imposed), shall be paid by Seller when due, and Seller will, at its own expense, file all necessary Tax Returns and other documentation with respect to all such Taxes, fees and charges, and, if required by applicable law, the Parties will, and will cause their affiliates to, join in the execution of any such Tax Returns and other documentation.
- 11.13 <u>Construction</u>. The Parties have participated jointly in the negotiation and drafting of this Agreement. In the event an ambiguity or question of intent or interpretation arises, this Agreement shall be construed as if drafted jointly by the Parties and no presumption or burden of proof shall arise favoring or disfavoring any Party by virtue of the authorship of any of the provisions of this Agreement. Any reference to any federal, state, local or foreign statute or law shall be deemed also to refer to all rules and regulations promulgated thereunder, unless the context requires otherwise.
- **11.14** <u>Incorporation of Exhibits and Schedules.</u> The Exhibits and Schedules identified in this Agreement are incorporated herein by reference and made a part hereof.

WITNESS WHEREOF, the Parties hereto have executed this Agreement as of the date first above written.

### DANA MEDIATION INSTITUTE, INC.

a Kansas corporation

By:	
	Dan Dana
Title:	President
Bv:	
Name:	Dan Dana
	RD COLLEGE, INC. la corporation
Name:	
T'41	

# ASSET PURCHASE AGREEMENT SCHEDULES AND EXHIBITS

### **SCHEDULES**

Schedule 1.1	Acquired Assets
Schedule 1.1(c)	Inventory
Schedule 1.2	Prepaid Training and MTI Contracts
Schedule 1.4	Retained Assets
Schedule 3.1	Articles of Formation of Seller
Schedule 3.6	Liabilities relating to Acquired Assets, Excluding Prepaid Training
Schedule 3.9(a)	Seller Intellectual Property Rights
Schedule 3.9(b)	License and Royalty Agreements
Schedule 3.9(c)	Computer Software Licenses
Schedule 3.10	Software
Schedule 3.11	Licenses and Permits
Schedule 3.13	Legal Proceedings
Schedule 11.1	Defined Terms

### **EXHIBITS**

Exhibit A	Mediation Training Institute Development and Compensation Agreement
Exhibit B	Assignment of the Acquired Assets

#### **SCHEDULE 1.1**

### **ACQUIRED ASSETS**

All of Seller's right, title and interest in and to intangible and tangible, used in the operation of Seller, including, but not limited to all property relating to the courses, training and materials provided by Seller and found at <a href="https://www.mediationworks.com">www.mediationworks.com</a> including, but not limited to:

- 1. all of Seller's inventory shown on Schedule 1.1(c);
- 2. the word mark "Mediation Training Institute International" subject of U.S. Patent and Trademark Registration No. 3347091;
- 3. the Mediation Training Institute International design subject of U.S. Patent and Trademark Registration No. 3347090;
- 4. any other trade names and word marks of Seller;
- 5. all Content of www.mediationworks.com (approximately 1000 web pages);
- 6. all components of the instructor-led public and in-house courses found at <a href="https://www.mediationworks.com/courses">www.mediationworks.com/courses</a>, including, but not limited to participant workbooks, PowerPoint presentation files, videos, leader guides, instructional designs and other learning aids, including the right to publish the components in any foreign language subject to any licenses previously executed by Seller;
- 7. online coach-supported training formats found at <a href="www.mediationworks.com/online">www.mediationworks.com/online</a>;
- 8. CD and computer based training resources for self-paced learning found at www.mediationworks.com/cbt;
- 9. one-hour webinar and materials, including, but not limited to the PowerPoint files and reproducible handouts also known as the MTI Webiversity and found at www.mediationworks.com/webinars;
- 10. all resources for corporate licensing in strategic management of organizational conflict, including PowerPoint presentation titled *Weaving Mediation into the Fabric of Organizations* and found at <a href="https://www.mediationworks.com/licensing.htm">www.mediationworks.com/licensing.htm</a>;
- 11. the MTI Training System, a cafeteria plan for the strategic management of organizational conflict (www.mediationworks.com/mts);
- 12. the on-line assessment instruments found at <a href="www.mediationworks.com/client">www.mediationworks.com/client</a> and known as The Dana Measure of the Financial Cost of Organizational Conflict and The Dana Survey of Organizational Conflict Management Strategies;
- 13. the simulation and support documents for the *General Case Study Company* found at <a href="https://www.gesesim.com">www.gesesim.com</a>;

- 14. publishing rights to *Managing Differences* (MTI Publications, 1989, 2004), the sourcebook for MTI's courses and trade book and the *MTI Monthly Newsletter*;
- 15. the following websites <u>www.mediationworks.com</u>, <u>www.mediationworks.net</u>, <u>www.mediationworks.biz</u>, and <u>www.mediatioworks.mobi</u>;
- 16. the following databases: *MTI Monthly Newsletter* subscribers, professional mediators, MTI-certified trainers, mediators and training graduates, state and country specific databases of inquirers, and client/customer received through MTI's Conflict Management Toolbox portal found at <a href="https://www.mediationworks.com/tools">www.mediationworks.com/tools</a>;
- 17. access to and copies of a complete list of trainers qualified to teach MTI courses;
- 18. MTI mediation Twitter account;
- 19. the "Mediation at Sea" annual cruise found at www.mediationworks.com/cruise;
- 20. the License between MTI and Can Praxis dated September 25, 2013, and attached hereto;
- 21. the Rights Acquisition Agreement between MTI and Germinal Knowledge, SARL dated June 15, 2008, as amended on July 27, 2008, and attached hereto;
- 22. the Rights Acquisition Agreement between MTI and David Tudor dated November 14, 2008 and attached hereto;
- 23. the Rights Acquisition Agreement between MTI and Mervyn Malamed representing Management of Conflict dated June 17, 2013 and attached hereto;
- 24. the Agreement regarding MTI Mesoameria between MTI and MTI Mesoamerica dated April 12, 2011 and attached hereto;
- 25. the Cooperative Memorandum of Understanding between MTI and Rockstand International Co. Ltd, dated May 2, 2005 and attached hereto;
- 26. the Memorandum of Understanding between MTI and Alberta Arbitration and Mediation Society, Edmonton AB dated July 3, 2011 and attached hereto;
- 27. the Memorandum of Understanding between MTI and Mang'erere J and Company dated February 14, 2010 and attached hereto; and
- 28. the Memorandum of Understanding and Printing Authorization between MTI and Mang'erere J and Company dated February 17, 2011 and attached hereto.

### SCHEDULE 1.1(c)

## **INVENTORY**

See attached.

MTI - (Dana Mediation) Inventory as of November 25, 2013

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Item List Code	Arraining institute international	Inventory	Actual Value	Cost per Item
Mod 1 Wkbk	Module 1 CerCon Workbook Ver. 5.1	66	\$221.10	\$3.35
Mod 2 Wkbk	Module 2 CerCon Workbook Ver. 5.1	90	\$309.60	\$3.44
Mod 3 Wkbk	Module 3 CerCon Workbook Ver. 5.1	49	\$193.06	\$3.94
CT Leader	CerCon Leader Guide Ver. 5.1	11	\$90.53	\$8.23
CT-PPT - Red	Certified Trainer Power Point Presentation CD Ver. 5.1	Print as needed	\$0.00	as needed
CV - Blue	Coaching Video CD Ver. 2.0	21	\$31.50	\$1.50
CBT-Blue/Red-OLT	Computer Base Training CD Ver. 2.0	Print as needed	\$0.00	as needed
Maps	Mediation Maps	106	\$89.04	\$0.84
Mod 4 Wkbk	Module 4 MedCert Workbook Ver 5.3	22	\$99.66	\$4.53
Mod 4 Leader	Module 4 MedCert Leader Guide Ver 5.3	3	\$33.24	\$11.08
MT-PPT - Green	Mediator Trainer Power Point Presentation CD ver 5.3	Print as needed	\$0.00	as needed
MD	Managing Differences (MD) ISBN 0-9621534-5-1	769	\$1,807.15	\$2.35 +sh
MD-SP	El Manejo de las Diferencias (MD) (Spanish) ISBN 0-9621534-4-3	1452	\$0.00	No Pricing
CR-FR	Cinflit à la Cooperation (CR) (French) ISBN 2-8911-442-6	13	\$0.00	No Pricing
CR	Conflict Resolution (CR) ISBN 978-0-07-136431-7	97	\$1,056.33	\$10.89
MAM/wc	MAM Wallet Card	1668	\$100.08	\$0.06
SAM/wc	SAM Wallet Card	558	\$33.48	\$0.06
Pre/wc	Preventive Wallet Card	1005	\$60.30	\$0.06
Bkmk	MTI Book Mark	981	\$0.00	
Tent	Name Tent Cards	Print as needed	\$0.00	as needed
Tote	Carry-All-Bags (Gray-MTI Logo)	142	\$0.00	
Cert	Certificates	21	\$3.15	\$0.15
GCSC	GCSC Handbook 2.03	19	\$130.91	\$6.89
			\$4,259.13	

Getting Disputes Resolved - 21

#### **SCHEDULE 1.2**

### PREPAID TRAINING AND MTI CONTRACTS

- 1. A list of Prepaid Training is attached hereto.
- 2. The following contracts ("MTI Contracts") which are attached hereto:
  - a. the License between MTI and Can Praxis dated September 25, 2013, and attached hereto;
  - b. the Rights Acquisition Agreement between MTI and Germinal Knowledge, SARL dated June 15, 2008, as amended on July 27, 2008, and attached hereto;
  - c. the Rights Acquisition Agreement between MTI and David Tudor dated November 14, 2008 and attached hereto;
  - d. the Rights Acquisition Agreement between MTI and Mervyn Malamed representing Management of Conflict dated June 17, 2013 and attached hereto;
  - e. the Agreement regarding MTI Mesoameria between MTI and MTI Mesoamerica dated April 12, 2011 and attached hereto;
  - f. the Cooperative Memorandum of Understanding between MTI and Rockstand International Co. Ltd, dated May 2, 2005 and attached hereto;
  - g. the Memorandum of Understanding between MTI and Alberta Arbitration and Mediation Society, Edmonton AB dated July 3, 2011 and attached hereto;
  - h. the Memorandum of Understanding between MTI and Mang'erere J and Company dated February 14, 2010 and attached hereto; and
  - i. the Memorandum of Understanding and Printing Authorization between MTI and Mang'erere J and Company dated February 17, 2011 and attached hereto.

22

DATE
12/16/2013
INVOICE#
3312179

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO
Texas Dept. of Public Safety Attn: Joel Lawrence 5805 N. Lamar Bldg. C - Employee Development Austin, TX 78752

1 1/2% per month will be charged on unpaid accounts after 60 days.

BILL TO	
Texas Dept. of Public Safet Attn: Joel Lawrence P.O. Box 4087 Austin, TX 78773	У

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/16/2013			
	DESCRIPTION		QUANTITY	PRICE EACH	AMOUNT
Inhouse certification in managing workplace conflict, date TBD early 2014, estimate 12 participants per standard published price list		1	6,600.00	6,600.00	
Kansas sales	tax			7.525%	0.00
	Refer to cancellation policy in the online registration for program at www.mediationworks.com		m for this training	Total	\$6,600.00
Payment is due 30 days from invoice date.				Balance Du	<b>e</b> \$6,600.00

DATE
12/16/2013
INVOICE#
3312178

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	
Purdue University Attn: Michelle Jansen, Empl Relats 401 S. Grant Street West Lafayette, IN 47907	

BILL TO	
Purdue University Attn: MichelleJansen, En 401 S. Grant Street West Lafayette, I West Lafayette, IN 47907	•

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/16/2013	G. Kerr		
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUNT
	ator certification, date participants, per publi tax			8,000.00 7.525%	8,000.00
Refer to cancellation policy in the online registration for program at www.mediationworks.com		m for this training	Total	\$8,000.00	
				Balance Du	<b>e</b> \$8,000.00
	ue 30 days from invoid aonth will be charged o		ter 60 days.		

DATE
12/16/2013
INVOICE#
3312177

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	
Hearthstone Alzheimer Care Jami Weisenberger 130 New Boston St, Ste 103 Woburn MA 01801	

**BILL TO** Hearthstone Alzheimer Care Jami Weisenberger 130 New Boston St, Ste 103 Woburn, MA 01801

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/16/2013			
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUNT
Inhouse mediator certification, date TBD early 2014, for 30 participants, large group pricing structure: \$1000/person, plus optional \$100/certified trainer		1	30,000.00	30,000.00	
Kansas sales	tax			7.525%	0,00
Refer to cancellation policy in the online registration for program at www.mediationworks.com			m for this training	Total	\$30,000.00
Payment is due 30 days from invoice date.			2 (0.1	Balance Du	<b>e</b> \$30,000.00

1 1/2% per month will be charged on unpaid accounts after 60 days.

DATE	
12/16/2013	_
INVOICE#	
3312176	_

Make check payable to "Dana Mediation Institute, Inc."

BILL TO	
Defense Intelligence Agency	
Dale M. Vergott Bolling AFB, Bldg 6000	
Washington DC 20340-5100	

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
	Net 30	1/15/2014			
	DESCRIPTION	N	QUANTITY	PRICE EACH	AMOUN
estimate 6 paradditional. S	ator certification, date rticipants @ \$3000 pl pecial pricing for prev 18, 2013. Liane has e	us \$1000/each vious client per		18,000.00	18,000.00
Refer to cancellation policy in the online registration for program at www.mediationworks.com		m for this training	Total	\$18,000.00	
				Balance Due	\$18,000.00
	ue 30 days from invoitionth will be charged	ce date. on unpaid accounts af	ter 60 days.		

DATE	
12/16/2013	
INVOICE#	
3312175	

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	
Missouri Fraud Waste Abuse Hotline Julie Herigon 105 W. Capital Jefferson City MO 65101	

1 1/2% per month will be charged on unpaid accounts after 60 days.

Missouri Fraud Waste Abuse Hotline
Julie Herigon
105 W. Capital
Jefferson City, MO 65101

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/16/2013	B. Selfton		
	DESCRIPTION	J	QUANTITY	PRICE EACH	AMOUNT
estimate 12 p has notes re a	ator certification, date articipants, per publis agreed travel costs		1	15,000.00	15,000.00
Kansas sales	tax			7.525%	0.00
	ellation policy in the www.mediationworks.c		m for this training	Total	\$15,000.00
	ue 30 days from invoi			Balance Du	<b>e</b> \$15,000.00

DATE
12/16/2013
INVOICE#
3312174

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	
School for Family & MWR	
Leza Chryssovergis	
2280 Signal RD BLD 4022	
Fort Sam Houston, TX 78234	

1 1/2% per month will be charged on unpaid accounts after 60 days.

BILL TO	
School for Family & MWR	
Leza Chryssovergis	
2280 Signal RD?BLD 4022?	
Fort Sam Houston, TX 78234	

		-	-		
	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/16/2013			
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUNT
	mited rights of use of m (workbook 5.1, sou		60	40.00	2,400.00
Module 2: Li	mited rights of use of m (workbook 5.1, SM		60	20.00	1,200.00
	mited rights of use of m (workbook 5.1, MM		60	20.00	1,200.00
Ben Adkins a	rnal CT from inhouse ugust 2013, will decid articipants. date TBE tax	de which modules,		7.525%	0.00
	ellation policy in the oww.mediationworks.c	online registration for	m for this training	Total	\$4,800.00
brogram an M	inculation (incl.)			Balance Due	\$4,800.00
Payment is du	ue 30 days from invoice	ce date.			

DATE	
12/16/2013	
INVOICE#	
3312165	

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	BILL TO
Katja Williams 8611 Hill Alto Court Las Vegas 89131	Katja Williams 8611 Hill Alto Court Las Vegas 89131

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/16/2013	K. Williams		
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUN
	rtification Course D -	Las Vegas February	1	1,995.00	1,995.00
Kansas sales	for Katja Williams. tax			7.525%	0.00
					_
	cellation policy in the oww.mediationworks.c		m for this training	Total	\$1,995.00
F-25-mii m W				Balance Due	\$1,995.00
	ue 30 days from invoid nonth will be charged		ter 60 days.		

DATE
12/16/2013
INVOICE#
3312164

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO
Governor's Office Attn: Sonja Christophe 900 N. 3rd St. Suite 520 Baton Rouge, LA 70802

BILL TO	
Governor's Office Attn: Sonja Christophe 900 N. 3rd St. Suite 520 Baton Rouge, LA 70802	

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/16/2013	L. Wright		
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUN <sup>-</sup>
Leader Guide "Conflict Res PowerPoint P	solution" sourcebook Presentation CD Versi ainer" Certificate and er Form	on 5.1		7.525%	300.00
	ellation policy in the oww.mediationworks.c		rm for this training	Total	\$300.00
				Balance Due	\$300.00
	ue 30 days from invoice onth will be charged of		fter 60 days.		

DATE	
12/16/2013	
INVOICE #	
3312162	

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	
USM Corp Services Attn: Susan Owens 1001 Brickell Bay Drive Suite 2800 Miami, FL 33131	

1 1/2% per month will be charged on unpaid accounts after 60 days.

BILL TO	
USM Corp Services Attn: Susan Owens 1001 Brickell Bay Drive Suite 2800 Miami, FL 33131	
,	

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/16/2013			
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUNT
Leader Guide "Conflict Res PowerPoint P	solution" sourcebook Presentation CD Versi- ainer" Certificate and er Form	on 5.1		7.525%	300.00
Refer to cancellation policy in the online registration form for thi program at www.mediationworks.com  Payment is due 30 days from invoice date.		rm for this training	Total	\$300.00	
			Balance Due	\$300.00	

DATE
12/16/2013
INVOICE #
3312161

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	
Jessica Del Valle 7550 W. 30Ln	
Hialeah, FL 33018	

1 1/2% per month will be charged on unpaid accounts after 60 days.

BILL TO	
Jessica Del Valle 7550 W. 30Ln Hialeah, FL 33018	

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/16/2013	J. Del Valle		
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUNT
Leader Guide "Conflict Res PowerPoint P "Certified Tra Pre-Paid Orde	Upgrade materials to include: Leader Guide Version 5.1  Conflict Resolution" sourcebook PowerPoint Presentation CD Version 5.1  Certified Trainer" Certificate and Pre-Paid Order Form Kansas sales tax  Refer to cancellation policy in the online registration for		1	7.525%	0.00
	ellation policy in the www.mediationworks.c		m for this training	Total	\$300.00
Payment is due 30 days from invoice date.			Balance Due	\$300.00	



DATE	
12/13/2013	
INVOICE#	
3312133	

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	
Berea College-Labor Program Office Attn: Darlene Stocker CPO 2180t Berea, KY 40404	

1 1/2% per month will be charged on unpaid accounts after 60 days.

BILL TO

Berea College-Labor Program Office
Attn: Darlene Stocker
CPO 2180
Berea, KY 40404

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/13/2013	D. Stocker		
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUNT
Conflict, Trac	Conference In Manag ck 4: CT Refresher February 17-18, 2014 tax			295.00 0.00 7.525%	295.00 0.00 0.00
	ellation policy in the oww.mediationworks.c		m for this training	Total	\$295.00
	ue 30 days from invoice			Balance Du	<b>e</b> \$295.00



DATE
12/13/2013
INVOICE#
3312132

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	
NJASAP Attn: Robin Sukhai 630 Morrison Road Suite 110 Gahanna, OH 43230	

1 1/2% per month will be charged on unpaid accounts after 60 days.

NJASAP
Attn: Jeffrey Burrows 630 Morrison Road
Suite 110
Gahanna, OH 43230

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		12/13/2013	S. Cook		
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUNT
	Conference In Manag	ing Workplace	7	295.00	2,065.00
Kansas City -	ck 4: CT Refresher March 17-18, 2014 tification Course D - I	Kansas City, March	1	0.00 1,995.00	0.00 1,995.00
	tification Course D - I Multi-registration dis		1	1,895.00	1,895.00
Kansas sales		соин арриси		7.525%	0.00
	ellation policy in the oww.mediationworks.c		m for this training	Total	\$5,955.00
; <b>0</b>				Balance Due	\$5,955.00



DATE
12/13/2013
INVOICE#
3312131

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	BILL TO
Bill Zelinski 201 S. Roop St. Suite 103 Carson City, NV 89701	Stacy Norbeck 201 S. Roop St. Suite 103 Carson City, NV 89701

Mediator Certification Course F - Houston, TX - January 13-17, 2014 for Bill Zelinski Kansas sales tax  1 2,495.00 2,495 7.525% 0  Refer to cancellation policy in the online registration form for this training program at www.mediationworks.com				J		
DESCRIPTION  Mediator Certification Course F - Houston, TX - 1 2,495.00 2,495  January 13-17, 2014 for Bill Zelinski  Kansas sales tax  Refer to cancellation policy in the online registration form for this training program at www.mediationworks.com		TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
Mediator Certification Course F - Houston, TX - Inquary 13-17, 2014 for Bill Zelinski Kansas sales tax  Refer to cancellation policy in the online registration form for this training program at www.mediationworks.com			12/13/2013	B. Zelinski		
Refer to cancellation policy in the online registration form for this training program at www.mediationworks.com  Total \$2,495		DESCRIPTION	l	QUANTITY	PRICE EACH	AMOUN <sup>-</sup>
program at www.mediationworks.com	January 13-1	7, 2014 for Bill Zelins	Houston, TX -	1	,	2,495.00 0.00
				rm for this training	Total	\$2,495.00
Payment is due 30 days from invoice date.					Balance Due	\$2,495.00

1 1/2% per month will be charged on unpaid accounts after 60 days.



DATE	INVOICE#
12/4/2013	3312042

#### MTI Publications - Make checks payable to "Dana Mediation Institute, Inc."

SHIP TO
Sue Stacey - Employee Development
Minnesota Dept. of Corrections
Attn: Cindy Zetah
1450 Energy Park Drive, Suite 200
St. Paul, MN 55108-5219

BILL TO
Minnesota Dept. of Corrections Financial Services 1450 Energy Park Drive, Suite 200
St. Paul, MN 55108-5219

	TERMS	DUE DATE	P.O. No.	Ship Date	Ship Via
	Net 30	1/3/2014	P7801-3000036391	12/12/2013	UPS
	DESCRIPTION		QUANTITY	PRICE EACH	AMOUNT
Module 2: Limited r form (workbook 5.1	ights of use of intellectua , SM quick-ref card)	l property in printed	50	14.63	731.50
Shipping & Handlin Kansas sales tax	g			36.58 7.525%	36.58 0.00

Return Policy: Returns will be issued 90% credit toward future purchases. No cash refunds. No refund of shipping & handling

Total

\$768.08

 $1\ 1/2\%$  per month will be charged after 60 days on unpaid accounts.

Balance Due \$768.08



DATE	INVOICE#
12/4/2013	3312041

#### MTI Publications - Make checks payable to "Dana Mediation Institute, Inc."

SHIP TO
Sue Stacey - Employee Development
Minnesota Dept. of Corrections
Attn: Susan Stacey
1450 Energy Park Drive, Suite 200
St. Paul, MN 55108-5219

BILL TO
Minnesota Dept. of Corrections Financial Services
Financial Services 1450 Energy Park Drive, Suite 200
St. Paul, MN 55108-5219

	TERMS	DUE DATE	P.O. No.	Ship Date	Ship Via
	Net 30	1/3/2014	P7801-3000036318	12/12/2013	UPS
	DESCRIPTION		QUANTITY	PRICE EACH	AMOUNT
Module 2: Limited r form (workbook 5.1	rights of use of intellectua , SM quick-ref card)	l property in printed	100	14.63	1,463.00
Shipping & Handlin Kansas sales tax	ng			73.15 7.525%	73.15 0.00

Return Policy: Returns will be issued 90% credit toward future purchases. No cash refunds. No refund of shipping & handling

 $1\ 1/2\%$  per month will be charged after 60 days on unpaid accounts.

**Total** \$1,536.15

Balance Due \$1,536.15



DATE	INVOICE#
12/3/2013	3312031

MTI Publications - Make checks payable to "Dana Mediation Institute, Inc."

SHIP TO	BILL TO
MCF-Faribault Warehouse Attn: Susan Stacey 101 Linden Lane Faribault, MN 55021-6400	MCF-FRB/SHK Accts. Payable Attn: Susan Stacey 1101 Linden Lane Faribault, MN 55021-6400

TERMS		DUE DATE	P.O. No.	Ship Date	Ship Via
	Net 30	1/2/2014	P7801-3000036322	12/12/2013	UPS
	DESCRIPTION		QUANTITY	PRICE EACH	AMOUNT
Module 2: Limited r form (workbook 5.1	ights of use of intellectua , SM quick-ref card)	l property in printed	50	14.63	731.50
Shipping & Handlin Kansas sales tax				36.58 7.525%	36.58 0.00

Return Policy: Returns will be issued 90% credit toward future purchases. No cash refunds. No refund of shipping & handling

 $1\ 1/2\%$  per month will be charged after 60 days on unpaid accounts.

Tota I \$768.08

Balan ce Due \$768.08

DATE
12/2/2013
INVOICE#
3312021

Make check payable to "Dana Mediation Institute, Inc."

<del>-</del>	SHIP TO	
Onikan-Lagos, Nigeria	Adedeji Adesina, President	

BILL TO

MTI Nigeria
Adedeji Adesina, President
26 King George V Street
Fourth floor rear wing
Onikan-Lagos, Nigeria

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
	Due on receipt	12/2/2013	O. Banjoko		
	DESCRIPTION	l	QUANTITY	PRICE EACH	AMOUNT
	tification Course D - 13, 2013 for Olugeber		1	1,500.00	1,500.00
Bank wire tra	nnsfer fee			15.00	15.00
Unable to atto Kansas sales	end Miami course, ma tax	y attend later		7.525%	0.00
	cellation policy in the oww.mediationworks.c	<del>-</del>	m for this training	Total	\$1,515.00
				Balance Du	<b>e</b> \$1,515.00
	ue 30 days from invoid aonth will be charged		fter 60 days.		

DATE
11/14/2013
INVOICE#
3311149

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO	
Proviso High Schools District 209 Brenda Horton 8601 W. Roosevelt Road Forest Park, IL 60130	

**BILL TO** Proviso High Schools District 209 8601 W. Roosevelt Road Forest Park, IL 60130

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#	
		11/14/2013		179944		
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUNT	
	e Expenses Car rental ent for travel Flight		1 1	112.31 357.78	112.31 357.78	
dan note: bre Kansas sales	enda promised to pay l tax	by end of december		7.525%	0.00	
	cellation policy in the		m for this training	Total	\$470.09	
program at w	ww.mediationworks.c	com		Balance Due	\$470.09	
Payment is du	ue 30 days from invoi	ce date.				

1 1/2% per month will be charged on unpaid accounts after 60 days.

DATE
11/14/2013
INVOICE#
3311119

Make check payable to "Dana Mediation Institute, Inc."

SHIP TO
Proviso High Schools District 209 Brenda Horton 8601 W. Roosevelt Road Forest Park, IL 60130

BILL TO	
Proviso High Schools District 209 8601 W. Roosevelt Road Forest Park, IL 60130	

	TERMS	DUE DATE	ATTENDEE	P.O. NUMBER	CCA#
		11/14/2013		179944	
	DESCRIPTION	I	QUANTITY	PRICE EACH	AMOUNT
Conflict Man Shipping & F	agement Training, No Handling	ov 12-13, 2013	1 1	3,000.00 50.00	3,000.00 50.00
dan note: bre Kansas sales	enda promised to pay tax	by end of december		7.525%	0.00
	cellation policy in the oww.mediationworks.c		m for this training	Total	\$3,050.00
Doyment is de	ue 30 days from invoi	ca data	Balance Du		<b>e</b> \$3,050.00
	ue 30 days from invoid nonth will be charged of		ter 60 days.		

## **RETAINED ASSETS**

- 1. www.hrd200.com
- 2. www.dandana.us
- 3. Prepaid Training (prepaid and presold) Accounts, less reasonable and customary expenses to be incurred by Buyer, attached to Schedule 1.2.
- 4. Accounts Receivable. All of Seller's right, title and interest in and to Seller's accounts receivable as of the Closing Date.
- 5. The "Elect Mediators to Public Office" project found at www.mediationworks.com/empo.

23

## **ARTICLES OF FORMATION OF SELLER**

2000 1247

250

\_No.7029\_\_\_\_P. 2\_

3607 01 10-19-1998 03:00:01

## ARTICLES OF INCORPORATION

OF

198 OCT 20 RM 10 23

51 NEW CORPORATION \$75.00

FILED

SECRETARY OF

I, the undersigned incorporator, hereby form and establish a corporation for profit under the laws of the State of Kansas.

FIRST: The name of this corporation is MTI INTERNATIONAL, INC.

SECOND: The location of its registered office in Kansas is 10210 Robinson, Overland Park, Johnson County, Kansas 66212.

THIRD: The name and address of its resident agent in Kansas is Dan Dana, 10210 Robinson, Overland Park, Kansas 66212.

FOURTH: This corporation is organized for profit and capitalized for profit, and the nature of its business or purposes to be conducted or promoted is to engage in any lawful act or activity for which corporations may be organized under the Kansas Corporation Code.

FIFTH: This corporation is authorized to issue only one class of stock, and the total number of shares authorized shall be 30,000 shares of common stock at \$1.00 par value.

The holders of common shares shall have pre-emptive rights to purchase any shares of the corporation hereafter issued or any securities exchangeable for or convertible into such shares or any warrants or other instruments evidencing rights or options to subscribe for, purchase or otherwise acquire such shares.

SIXTH: The private property of the stockholders of this corporation shall not be subject to the payment of corporate debts to any extent whatsoever.

SEVENTH: The name and address of the incorporator of this corporation is:

Dan Dana 10210 Robinson Overland Park, Kansas 66212

EIGHTH: The number of directors of this corporation shall be at least one (1) but not more than three (3) until changed by the bylaws of the corporation. Voting for directors shall not be by written ballot, unless requested by any shareholder.

2661247 19981020 R250 F 279



TRADEMARK

REEL: 005176 FRAME: 0431

2.5 0

0 0 2 7 7

\_No. 7029\_\_\_\_P. 3.-

<u>NINTH</u>: The following shall act as the Board of Directors of said corporation until the first annual meeting of shareholders, to wit:

## Dan Dana 10210 Robinson Overland Park, Kansas 66212

TENTH: The directors of the corporation shall not be liable to the corporation or its stockholders for monetary damages for breach of fiduciary duty as a director, provided however, the liability of such director shall not be limited or eliminated for (A) any breach of the director's duty of loyalty to the corporation or its stockholders, (B) for acts or omissions not in good faith or which involve intentional misconduct or knowing violation of law, (C) under the provisions of K.S.A. 17-6424 and amendments thereto, or (D) for any transaction from which the director derived an improper personal benefit. No amendment or repeal of this paragraph shall apply to or have any effect on the liability or alleged liability of any director of the corporation for or with respect to any acts or omissions of such director occurring prior to the date when such provision becomes effective.

ELEVENTH: At all elections of directors of the corporation, each holder of stock shall be entitled to as many votes as shall equal the number of votes which such holder would be entitled to cast for the election of directors with respect to such holder's shares, multiplied by the number of directors to be elected. The holder of stock may cast all such votes for a single director or may distribute them among two or more directors as the stockholder sees fit. The candidates for director receiving the highest number of votes, up to the number of directors to be elected, shall be elected.

TWELFTH: The duration of this corporation is perpetual.

THIRTEENTH: The power to adopt, repeal and amend the bylaws of this corporation shall reside in the Board of Directors of this corporation.

IN TESTIMONY WHEREOF, I have hereunto subscribed my name this day of September, 1998.

October

Dan Dana

_D e c.	9.	2013_	3 :	34PM	ΚS	SEC	OF	STATE	-	7852964570	No.	7029P.	4.
---------	----	-------	-----	------	----	-----	----	-------	---	------------	-----	--------	----

2 5 O

0 0 2 7 9

STATE OF KANSAS	)	
	)	SS.
COUNTY OF JOHNSON	)	

Personally appeared before me, a Notary Public in and for Johnson County, Kansas, the above-named Dan Dana, who is personally known to me to be the named person who executed the within Articles of Incorporation on behalf of said corporation and duly acknowledged the execution of the same for the purposes therein stated.

IN TESTIMONY WHEREOF, I have hereunto subscribed my name and affixed my official seal this 15 day of September, 1998.

Notary Public

My Commission Expires:

BRENDA T. LUTHER
Hotary Public - State of Kansas
My Appt, Exp. 223-200

MTI International/Ardeles

San Carlo	Witness Whereof we	have hereunto set our	hands and affixed th	e seal of said corporation
th	1s	ay ofMay	1999	o the or said corporation
£.		. 7	an Dan	
	•	Dan Dan Preside	a, nt & Secretary	President or Vice President
	-		Se	scretary of Assistant Socretary
State ofKANSA	15			
County ofJOH	INSON	53,	· .	
He it remembere	Dana, Pregident 8	Sadretary	President	ty and state, personally or Vice President and
1	,	Secretary or Assistant	Secretary of the cor	poration named in this
ocument, who ara	known to me to be th	e same persons who	executed the foregoin	ng certificate, and duly
cknowledged the e	xecution of the same th	nis	day of May	— date
9_99	·			
		. •		
· · [Seal]		Ba	1. T. Dan	Notary Public
	My appointment	or commission expire	BRENDA T. LU Notary Public State of My Appt, Exp	THER

PLEASE SUBMIT THIS DOCUMENT IN DUPLICATE, WITH \$20 FILING FEE, TO:

Secretary of State 2nd Floor, State Capitol Topeka, KS 66612-1594 (913) 296-4564

C-DFAM (1V84) Dec. 9. 2013 3:34 PM- --- KS SEC OF STATE - 7852964570

266.124.7

Secretary of State/Corporation Division Form



No. 7029

**TRADEMARK** REEL: 005176 FRAME: 0435

# Change of Registered Office or Agent RO

, Secretary or Assistant Secretary of Danse corporation organized and existing under and by virtue of the aws of the state of Kansas do hereby certify that at a meeting of the board of directors of said corporation the following resolution was duly adopted:  Be it resolved that the Registered Office in the State of Cansas of said corporation be changed to:	7990 Ol 10-29-1999 11:47:27 2661247 53 CORFORATION CHANGE \$20.00 Do not write in this space.
corporation organized and existing under and by virtue of the aws of the state of Kansas do hereby certify that at a meeting of the board of directors of said corporation the following resolution was duly adopted:  Be it resolved that the Registered Office in the State of	7990 01 10-29-1999 11:47:27 2661247 53 CORFORATION CHANGE
hat at a meeting of the board of directors of said corporation the ollowing resolution was duly adopted:  Be it resolved that the Registered Office in the State of	2661247 53 CORFORATION CHANGE \$20.00
hat at a meeting of the board of directors of said corporation the ollowing resolution was duly adopted:  Be it resolved that the Registered Office in the State of	2661247 53 CORFORATION CHANGE \$20.00
ollowing resolution was duly adopted:  Be it resolved that the Registered Office in the State of	53 CORPORATION CHANGE 420.00
Be it resolved that the Registered Office in the State of	. \$20.00
•	Do not write in this space.
Zancar of said corporation be changed to:	
	hnson KS 66208-4604
3700 West 73th Beleet X201110 VIII VIII	tate Zip Code
Be it further resolved that the Resident Agent of said corporat	tion in the state of Kansas be
	co: cc
hanged to:	771 CID
Individual or Kansas Corporation	
The President and Secretary are hereby authorized to file and	record the same in the manner
is required by law.	WIND STEEL S
	a Provident or Vice President
A Comment of the Comm	with 5
Dan Dan	a Secretary or Assistant Secretary
County of Oshnon } ss.	
County of () Mass.	
Dear Once. I	President, Vice President and
Deloie He, a Holly I work,	1
Secretary, Assistant Secretary of	
who are known to me to be the persons who executed the foregoing cert	ificate in their official capacities
and duly acknowledged the execution of the same this $\frac{25}{}$ day of $\frac{2}{}$	Year Year
minimum and a second	See Vanades
(Seal)	Notary Public
	All and the second
My commission or appointment ex	pires 4-19 Year.
2661247 19991101 (	
Please submit this to	R279 F 259 ); 
noreby certify this to be a true and Topeka, K.	Ray 499 km
correct copy of the original on file. 0200774	O SPANIAN PAR INTE
Contilled on this date: Dec. 91-2013	TRADEMARK

# LIABILITIES RELATED TO ACQUIRED ASSETS, EXCLUDING PREPAID TRAINING AND MTI CONTRACTS

None

## SCHEDULE 3.9(a)

## **SELLER INTELLECTUAL PROPERTY RIGHTS**

The word mark "Mediation Training Institute International" subject of U.S. Patent and Trademark Registration No. 3347091.

The Mediation Training Institute design subject of U.S. Patent and Trademark Registration No. 3347090.

26

## SCHEDULE 3.9(b)

## LICENSE AND ROYALTY AGREEMENTS

See the MTI Contracts set forth in and attached to Schedule 1.2.

27

## SCHEDULE 3.9(c)

## **COMPUTER SOFTWARE LICENSES**

None

28

## **SOFTWARE**

Microsoft Office and related programs

## **LICENSES AND PERMITS**

None

#### **LEGAL PROCEEDINGS**

<u>Dana Mediation Institute, Inc. v. Peer Review Mediation & Arbitration, Inc.</u>, case no. 13CV03160 in the Johnson County, Kansas District Court

<u>Peer Review Mediation & Arbitration, Inc. v. Dana Mediation Institute, Inc.</u>, case no. 2012CA09916 in the Seventeenth Circuit Court in and for Broward County, Florida

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#### **SCHEDULE 11.1**

#### **DEFINED TERM**

- "Acquired Assets" has the meaning set forth in Section 1.1.
- "Agreement" has the meaning set forth in the preface.
- "Buyer" has the meaning set forth in the preface.
- "Closing" has the meaning set forth in Section 2.2.
- "Closing Date" has the meaning set forth in Section 2.2.
- "Code" means the Internal Revenue Code of 1986, as amended.
- "Confidential Information" means any and all information regarded by MTI as confidential and proprietary prior to this transaction, including, but not limited to, information relating to the MTI Training, client lists, pricing, sales techniques, future MTI Training projects, corporate or trade secrets and technology, any proprietary products, material, or methodologies, trade secrets concerning the MTI Training, including, but not limited to product specifications, ideas, past, current or planned research and development, business plans, and computer software.
- "Governmental Authority" means any foreign, federal, state, regional or local authority, agency, body, court or instrumentality, regulatory or otherwise, which, in whole or in part, was formed by or operates under the auspices of any foreign, federal, state, regional or local government.
  - "Intangibles" has the meaning set forth in Section 1.1(a).
  - "Intellectual Property" has the meaning set forth in Section 1.1(b).
  - "Knowledge" means knowledge by any employee or officer of Seller.
- "<u>Liability</u>" means any liability (whether known or unknown, whether asserted or unasserted, whether absolute or contingent, whether accrued or unaccrued, whether liquidated or unliquidated, and whether due or to become due), including any liability for Taxes.
  - "Licenses and Permits" has the meaning set forth in Section 3.11.
- "<u>Mediation Training Institute Development and Compensation Agreement</u>" means that certain agreement attached hereto as Exhibit A.
  - "MTI Contracts" has the meaning set forth in Section 1.2(a).
  - "MTI Training" has the meaning set forth in Section 1.1(a).
  - "Party" or "Parties" have the meanings set forth in the preface.

"<u>Person</u>" means an individual, a partnership, a corporation, an association, a joint stock company, a trust, a joint venture, an unincorporated organization, or a governmental entity (or any department, agency, or political subdivision thereof).

"Prepaid Training" consists of both prepaid and presold MTI Training. Presold training is training, whether in-house or public-registration courses, for which invoices have been created by Seller but which has not been paid for or delivered. Prepaid training is in-house or public-registration courses for which part or all of the fee has been paid by the customer and the training has yet to have been delivered.

"<u>Purchase Documents</u>" means all agreements, documents, certificates or instruments to be executed or delivered in connection with the transactions contemplated by this Agreement, other than this Agreement.

"Purchase Price" has the meaning set forth in Section 2.1.

"Retained Liabilities" has the meaning set forth in Section 1.3.

"Security Interest" means any mortgage, pledge, lien, encumbrance, charge, financing lease or other security interest.

"Seller" has the meaning set forth in the preface.

"Seller Intellectual Property Rights" has the meaning set forth in Section 3.9

"Tax" means any federal, state, local, or foreign income, gross receipts, license, payroll, employment, excise, severance, stamp, occupation, premium, windfall profits, environmental (including taxes under Code Section 59A), customs duties, capital stock, franchise, profits, withholding, social security (or similar), unemployment, disability, Seller Real Property, personal property, sales, use, transfer, registration, value added, alternative or add-on minimum, estimated, or other tax of any kind whatsoever, including any interest, penalty, or addition thereto, whether disputed or not.

"<u>Tax Return</u>" means any return, declaration, report, claim for refund, or information return or statement relating to Taxes, including any schedule or attachment thereto, and including any amendment thereof.

#### **EXHIBIT A**

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## MEDIATION TRAINING INSTITUTE DEVELOPMENT AND COMPENSATION AGREEMENT

This agreement ("Agreement") is made and effective as of December 31, 2013 ("Effective Date") among Eckerd College, Inc. ("Eckerd"), Dana Mediation Institute, Inc., a Kansas corporation d/b/a Mediation Training Institute International ("MTI") and Dan Dana, an individual ("Dana") ( "Author").

#### 1. DEFINITIONS

- 1.1. **APA** shall mean that certain Asset Purchase Agreement entered into by Eckerd, MTI and Dana simultaneously herewith for the acquisition of all MTI assets related to or required for the operation of MTI by Eckerd.
- 1.2. **The Acquired Assets** mean all of the assets used in the operation of MTI as further described and defined in the APA as such may be updated revised or translated from time to time.
- 1.3. **Compensation** means royalties payable to Author under Section 3.1 of this Agreement.
- 1.4. **Gross Sales** means the total revenue paid to Eckerd from sales of the Acquired Assets or from Related Materials and Services.
- 1.5. **Initial Term** means the initial 10 year term of this Agreement, commencing on the Effective date and ending 10 years thereafter.
- 1.6. **Net Sales** means Gross Sales minus any Returns, Refunds, and instructional fees paid to instructors specifically excluding reimbursement for travel and other expenses incurred by trainers.
- 1.7. **Option** means the Option described in Section 8.2 of this Agreement.
- 1.8. **Option Period** means 30 days prior to Eckerd's execution of an agreement for the sale of the Acquired Assets and Related Materials and Services to a third party.
- 1.9. **Prepaid Training** shall mean the Acquired Assets and course materials for any MTI Acquired Assets programs set forth on Schedule 1.2 of the APA.
- 1.10. **Purchase Price** means the amount paid by Eckerd to Author under the APA.
- 1.11. **Related Materials and Services** mean all new materials and services sold by Eckerd that are (a) derived directly from the Acquired Assets, but developed by Eckerd staff or by individuals enlisted by Eckerd to do so, or (b) are mediation related materials created after the execution of this Agreement and which are

marketed and sold under the MTI brand name. Specifically excluded from this definition are materials and services derived from materials and services used or owned by Eckerd prior to this Agreement or which are not related to mediation.

1.12. **Returns and Refunds** means cash or product exchanges made by Eckerd to MTI clients for whatever reason, e.g., canceled sales and complaints about product.

#### 2. AUTHOR'S RESPONSIBILITIES

- 2.1. When feasible, Author will assist in marketing the Acquired Assets by participating in professional meetings, trade shows, and making all reasonable efforts designed to market the Acquired Assets, subject to Eckerd's determination of Author's level of marketing activity. Eckerd will reimburse Author for all preapproved travel and lodging costs associated with marketing the Acquired Assets.
- 2.2. The Acquired Assets and Related Materials and Services developed by Eckerd are proprietary. Author will protect Eckerd's investment by not sharing the Acquired Assets or Related Materials and Services with others without the prior written permission of Eckerd.
- 2.3. Author will consult with Eckerd in making revisions to the Acquired Assets as set forth in Section 6 of this Agreement.
- 2.4. Author will consult with Eckerd concerning the content, design, and format of the Acquired Assets.
- 2.5. Author will perform such other duties and obligations as are contemplated by this Agreement.

#### 3. COMPENSATION

- 3.1. Subject to remaining provisions hereof, Eckerd agrees to pay Author's corporation, HRD200 Consulting Group LLC:
  - 3.1.1. a combined royalty of 15% payable on Net Sales of the Acquired Assets for their work in having authored and developed the Acquired Assets and as consideration for the noncompetition agreement provided in the APA; and
  - 3.1.2. a combined royalty of 6% payable of the Net Sales of the Related Materials and Services.
  - 3.1.3. No royalties are due on Acquired Assets and Related Materials and Services used for demonstration, sales or marketing purposes.

- 3.2. Eckerd may sell the Acquired Assets for any price within its discretion. If Eckerd does sell the Acquired Assets, then it will pay Author 15% of the sale price of the Acquired Assets and agrees to require the purchaser as part of the sale agreement to continue paying the royalty under this Agreement for the remaining balance of the Initial Term.
- 3.3. Payment of taxes on Compensation paid to Author is the sole responsibility of Author.
- 3.4. Eckerd shall pay all Compensation due under this Agreement on a quarterly basis. All payments are due within 30 days after the close of each quarter.
- 4. SET-OFF. All Compensation paid hereunder shall be subject to set-off by any liability incurred by Eckerd under the APA or any actions taken by Author in violation of the APA, this Agreement, or any law, regulation, code or statute, whether local, federal, or state, and for which Author do not indemnify Eckerd under the APA whether such failure is due to Author' financial inability to do so or otherwise. This provision specifically applies to the extent any liability incurred by Eckerd with regards to the Prepaid Training has not been paid by Author at the time a quarterly compensation payment is due and to any liens liabilities assessed by the IRS due to Author's treatment of Dana's or MTI's federal income tax returns. However, this provision shall not apply when liability is incurred due to Eckerd's negligence.

#### 5. ECKERD'S RESPONSIBILITIES

- 5.1. Eckerd will pay the publication and marketing costs of the Acquired Assets as well as any revisions to or translations of the Acquired Assets. Translations of the Acquired Assets shall be subject to licenses previously executed by Author
- 5.2. Eckerd will provide Author with an accounting of all Gross Sales and Net Sales on a quarterly basis for the Acquired Assets and Related Materials and Services. Eckerd shall maintain its books and records to show its activities under this Agreement. Author shall have the right to inspect and copy such books and records during regular business hours on five (5) business days advance notice.
- 5.3. Eckerd will be responsible for licensing the Acquired Assets to end users as it sees fit. Within its sole discretion, Eckerd will prosecute violations of any such license agreement. Author will fully cooperate in any and all of Eckerd's efforts to enforce such licensing agreements.

#### 6. REVISIONS AND TRANSLATIONS

6.1. By September 30 of each year during the term of this Agreement, Author has the option to provide Eckerd with an annual written assessment of the on-going validity of the Acquired Assets. Based on this annual assessment, or the annual assessment done by Eckerd if Author chooses not to or is unable to provide the

annual assessment, Author shall make any revision reasonably requested by Eckerd within a reasonable time after such request. Eckerd agrees to provide sufficient resources for adequate development and testing of all revisions to the Acquired Assets.

- 6.2. In the event that Author is unable or unwilling to complete any revisions within a reasonable period of time, Eckerd has the right, but not the obligation, to select a qualified substitute to complete any needed revisions. The cost of such revision, subject to Section 6.4 hereof, will be borne by Eckerd.
- 6.3. In the event that Eckerd decides to develop foreign translations of the Acquired Assets, Eckerd shall be responsible for the costs of doing so.
- 6.4. In the event that the cost of any one investment project exceeds \$10,000 ("Major Revision"), Author will be responsible for 15% of the total amount invested and such amount will be set off against amounts due and owing Author under this Agreement. Prior to agreeing to and pursuing a Major Revision, Eckerd will consult with Dana as to the cost and benefits of the investment and attempt to come to an agreement as to how the investment will be pursued and at what cost. The final decision shall be within Eckerd's sole and absolute discretion. Eckerd will not be required to consult with Dana's heirs, successors or assigns.

#### 7. TERM AND TERMINATION

- 7.1. The Initial Term of this Agreement shall be for 10 years.
- 7.2. At the expiration of the initial term, the term shall automatically renew for successive one year periods on the same terms and conditions.
- 7.3. In the event Eckerd sells the Acquired Assets to a third party as contemplated in Section 8, this Agreement shall automatically terminate, but Eckerd will require the purchaser to assume responsibility for paying the royalty to Author for the remainder of the Initial Term.
- 7.4. If the Agreement is terminated due to sale to a third party, Eckerd shall have no obligation to assign the Trademarks or transfer any right, title and interest in the Acquired Assets and Related Materials and Services or to deliver the materials developed or written by Eckerd to Author.
- 7.5. In the event that the IRS assrts a liability, places a lien against any of the Acquired Assets due to federal income tax liability incurred by Dana or MTI prior to the Closing of the APA ("IRS Lien"), Author shall be in default under this Agreement and the APA. Author shall have sixty (60) days to cure the default by paying the IRS Lien in full and having the lien discharged; provided, however, such time period may be extended by written consent of Buyer. If Author fais to timely cure said default, Eckerd shall have the option to pay the IRS Lien and, in

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- its sole and absolute discretion, terminate this Agreement and retain all right, title and interest in the Acquired Assets and Related Materials without further payment of compensation to Author.
- 7.6. Upon termination of this Agreement, Eckerd shall have no further obligation to pay Compensation to Author except for sales pending at the time of termination which close after termination.
- 7.7. If the compensation paid to Author under this Agreement over the term of two consecutive quarters is less than \$1,000, Author may declare the Agreement in default and must provide Eckerd written notice of the default. Eckerd shall have 30 days after the written notice to cure the default by making payment of the deficiency (\$1,000 less amount previously paid by Eckerd over the subject period) to Author. Upon payment of the deficiency, Eckerd will be deemed not to be in default and will be entitled to continue its use of the Acquired Assets. If Eckerd fails to timely cure the default, the Acquired Assets will be returned to Author at no cost. Provided, however, Author shall not be entitled to declare default and demand payment if Eckerd's failure to pay \$1,000 over two consecutive quarters is due to Eckerd's rights to indemnification or set off under this Agreement or the APA.

## 8. SALE OF THE ACQUIRED ASSETS AND RELATED MATERIALS AND SERVICES OR DISCONTINUANCE BY ECKERD

- 8.1. Eckerd shall have the rights to offer for sale and to sell the Acquired Assets and/or the Related Materials and Services at any time and for a price and on terms and conditions of sale within Eckerd's sole discretion.
- 8.2. In the event that Eckerd intends to accept an offer to sell the Acquired Assets, and if applicable, the Related Materials and Services to a third party, Eckerd will provide written notice of its intention to the Author. Thereafter, Author shall have an exclusive Option during the Option Period and subject to the provisions of this Agreement, to purchase the Acquired Assets and, if applicable, the Related Materials and Services at the purchase price, and on terms not less than, those offered to Eckerd by a third party. Customary commercial terms of such a transaction not expressed in the offer shall be a part of the definitive transaction with Author. If Author does not timely exercise and close on their Option, the Option shall lapse and Author will have no further rights under this provision regarding the subject transaction or any future transaction. Eckerd has no obligation to accept any third party offer to purchase the Acquired Assets and Related Materials and Services.
- 8.3. In the event that Eckerd sells to a third party the rights to the Acquired Assets, Author shall receive 15% of the sale price of the Acquired Assets ("Sale Fee") and Eckerd will require as a condition of the sale that the new owner assume responsibility for the royalty payments due for the remaining balance of the Initial Term.

- 8.4. Upon Eckerd's payment of the Sale Fee to Author, Eckerd shall have no further obligation, to pay Compensation or otherwise perform under this Agreement, to Author or any other party under this Agreement or otherwise.
- 8.5. In the event that Eckerd decides it is no longer in its best interest to continue to market and sell the Acquired Assets and that there is no viable market for the sale to a third party, the Acquired Assets shall be conveyed back to Author or their successors or heirs, with each party bearing its own expenses related to the transfer back to Author or his heirs.

#### 9. ASSIGNMENT OF COMPENSATION

Author hereby assigns the compensation due hereunder to HRD200 Consulting Group, LLC and directs Eckerd to pay the compensation directly to HRD200 Consulting Group, LLC.

#### 10. PROPRIETARY INFORMATION

- 10.1. The parties shall not, during or after the term of this Agreement, publish, disclose, or utilize in any manner the Acquired Assets or any Related Materials and Services or other information obtained or created pursuant to this Agreement, except such information that is otherwise properly published or in the public domain. Information published by or with the aid of a party contrary to this section is not considered to have been properly published nor to be in the public domain for purposes hereof.
- 10.2. Unless sooner terminated by Eckerd, upon expiration of the initial term of this Agreement, Author shall return to Eckerd all materials supplied by, or obtained from Eckerd, along with any copies made thereof and shall turn over to Eckerd all materials developed or written by Author in the performance of this Agreement, along with any copies thereof, unless otherwise specified in writing by Eckerd.

#### 11. OWNERSHIP OF THE WORK AND INSTRUMENT

- 11.1. Author shall promptly and fully disclose in writing to Eckerd any and all works of authorship related to the Acquired Assets, regardless of their form, including, but not limited to, computer programs, designs, developments, inventions, profiles, manuals, instructional materials and discoveries authorized, conceived, developed, or reduced to practice by Author in connection with, or as a result of, the performance of the Author' tasks and shall treat all such information as proprietary information.
- 11.2. All such works shall be deemed to be works owned by Eckerd to the full extent permitted by the copyright laws and other applicable law. Author hereby assign to Eckerd, and its successors and assigns, without further consideration, the entire right, title, and interest in and to the Acquired Assets and all of the works of

authorship which are works made for hire and any and all designs, developments, inventions, innovations, and discoveries set forth above, whether or not patentable or copyrightable. Author will execute all applications for copyrights, trademarks, service marks, assignments, and other papers necessary to secure and enforce rights related to the Acquired Assets and any and all of the works of authorship, designs, developments, inventions, innovations, and discoveries as set forth above assignable to Eckerd, and to perform all acts necessary or desirable to make this Agreement effective.

11.3. If Author is needed, at any time, to give testimony, evidence, or opinions in any litigation involving any copyrights, service marks, or trademarks, or application for copyrights, service marks, or trademarks, related to the works of authorship, designs, developments, inventions, innovations, and discoveries as set forth in this Agreement, Author agree to do so. Eckerd agrees to pay Author their reasonable travel and lodging expenses to provide such testimony, evidence, or opinions.

#### 12. GENERAL PROVISIONS

- 12.1. <u>Compliance with Applicable Laws</u>: Author shall comply with all applicable federal, state, and local laws and regulations.
- 12.2. Successors and Assigns: All rights to Compensation, covenants, stipulations, and promises in this Agreement shall be binding upon and inure to the benefit of the parties hereof and their respective successors, assigns, and legal representatives. No party shall have the right to assign or otherwise transfer its rights or obligations under this Agreement except with the prior written approval of the other parties; provided, however, that a successor in interest by merger, operation of law, assignment, purchase, or otherwise of the entire business of a party shall acquire all interest of such party hereunder.
- 12.3. <u>Governing Law</u>: This Agreement shall be deemed a contract made under the laws of the State of Florida.
- 12.4. Severance: Whenever possible, each provision of this Agreement and each related document shall be interpreted in such manner as to be effective and valid under applicable law, but if any provision of this Agreement or any related document shall be prohibited by or invalid under applicable law, such provision shall be ineffective only to the extent of such prohibition or invalidity without invalidating the remainder of such provision or the remaining provisions of this Agreement or such document.
- 12.5. <u>Waivers</u>: No failure on the part of any party to exercise, and no delay in exercising, any right or remedy hereunder shall operate as a waiver thereof, nor shall any single or partial exercise of any right or remedy hereunder preclude any other or further exercise thereof, or the exercise of any other right or remedy granted hereby or by any related document or by law.

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- 12.6. <u>Amendments</u>: This Agreement may not be modified, amended, rescinded, canceled, or waived in whole or in part, except by a written document signed by the parties hereto.
- 12.7. Entire Agreement: This Agreement constitutes the entire agreement of the parties in reference to all the matters herein referred to, all previous discussions, promises, representations, and understandings relative thereto, if any, had between the parties hereto, being herein merged.
- 12.8. <u>Jurisdiction</u>, <u>Venue and Attorneys' Fees</u>. Any litigation brought under this Agreement must be bought in any court or competent jurisdiction located in Pinellas County, Florida. The parties agree that the prevailing party in any such dispute shall be entitled to an award of all costs of suit, and a reasonable attorney's fee, including appellate attorney's fees, as shall be determined by the court. Author agrees to submit to the jurisdiction of the courts in Pinellas County, Florida.
- 12.9. <u>Advice of Counsel</u>: The parties acknowledge that each has had an opportunity to submit this Agreement to the counsel of their choosing for advice, review and comment.
- 12.10. <u>Construction</u>: Each party has reviewed this Agreement and agrees that the normal rule of construction that any ambiguities are to be resolved against the drafting party shall not be employed in the interpretation of this Agreement.
- 12.11. Counterparts. This Agreement may be executed in one or more counterparts submitted by electronic mail, facsimile or any other means, each of which shall be deemed an original but all of which together will constitute one and the same instrument. In addition, counterparts of this Agreement may be executed by facsimile transmission.

The parties have executed this Agreement effective as of the date first set forth above. All fully executed copies of this Agreement shall be deemed originals.

DANA MEDIATION INSTITUTE, INC.	ECKERD COLLEGE, INC.	
Dan Dana, President December, 2013	Christopher Brennan Vice President for Business and Finance December, 2013	
Dan Dana December . 2013		

## **EXHIBIT B**

## ASSIGNMENT OF ACQUIRED ASSETS

#### **ASSIGNMENT**

Effective as of December 31, 2013, Dana Mediation Institute, Inc., a Kansas corporation d/b/a Mediation Training Institute International ("MTI" or "Assignor"), for good and valuable consideration received, and in accordance with section 2.4(d) of the Asset Purchase Agreement executed concomitantly herewith by Assignor and Assignee, Assignor hereby unconditionally and irrevocably assigns, grants, and transfers all rights, title and interest in, to and under, including any rights to payment under, all of Assignor's assets used in the operation of MTI to Eckerd College, Inc., a Florida non-profit corporation ("Assignee"), including:

- 1. All of Assignor's inventory, more particularly described in Schedule 1.1(c) of the Asset Purchase Agreement.
- 2. The intangible property relating to the courses, training and materials provided by MTI and on its website <a href="www.mediationworks.com">www.mediationworks.com</a> ("MTI Training") (collectively referred to as the "Intangibles").
- 3. All (i) intellectual property rights which are owned by Assignor, or in which Assignor has any right or interest whatsoever, and which are used in connection with or in any way related to the MTI Training, including, without limitation, all rights of Assignor to the word mark "Mediation Training Institute International" (U.S. Patent and Trademark Registration no. 3347091) and Mediation Training Institute International design (U.S. Patent and Trademark Registration no. 3347090) and any other trade names used by Assignor, (ii) any and all trademarks of Assignor, (iii) technology owned by Assignor, or in which Assignor has any right or interest whatsoever, including, without limitation, proprietary and confidential information, publishing rights, course books and training, methods, know-how, documentation, processes, software, and (iv) all other tangible and intangible technology assets owned by Assignor including, without limitation, websites, domain names, copyrights, patents, patent applications, developments, research data, technology, test procedures, processes, formulas, confidential information and all other intellectual and intangible property rights, inventions (whether or not patentable), business methods and trade secrets owned by Assignor or in which Assignor has any right or interest whatsoever (and applications for, and extensions and reissuances of, any of the foregoing and rights therein) relating to the MTI Training (collectively, the "Intellectual Property").
- 4. all trade names and word marks of Seller;
- 5. all Content of <u>www.mediationworks.com</u> (approximately 1000 web pages);
- 6. all components of the instructor-led public and in-house courses found at <a href="https://www.mediationworks.com/courses">www.mediationworks.com/courses</a>, including, but not limited to participant workbooks, PowerPoint presentation files, videos, leader guides, instructional

- designs and other learning aids, including the right to publish the components in any foreign language subject to any licenses previously executed by Seller;
- 7. online coach-supported training formats found at www.mediationworks.com/online;
- 8. CD and computer based training resources for self-paced learning found at www.mediationworks.com/cbt;
- 9. one-hour webinar and materials, including, but not limited to the PowerPoint files and reproducible handouts also known as the MTI Webiversity and found at www.mediationworks.com/webinars;
- 10. all resources for corporate licensing in strategic management of organizational conflict, including PowerPoint presentation titled *Weaving Mediation into the Fabric of Organizations* and found at <a href="https://www.mediationworks.com/licensing.htm">www.mediationworks.com/licensing.htm</a>;
- 11. the MTI Training System, a cafeteria plan for the strategic management of organizational conflict (<a href="www.mediationworks.com/mts">www.mediationworks.com/mts</a>);
- 12. the on-line assessment instruments found at <a href="www.mediationworks.com/client">www.mediationworks.com/client</a> and known as The Dana Measure of the Financial Cost of Organizational Conflict and The Dana Survey of Organizational Conflict Management Strategies;
- 13. the simulation and support documents for the *General Case Study Company* found at <a href="https://www.gcscsim.com">www.gcscsim.com</a>;
- 14. publishing rights to *Managing Differences* (MTI Publications, 1989, 2004), the sourcebook for MTI's courses and trade book and the *MTI Monthly Newsletter*;
- 15. the following websites <a href="www.mediationworks.com">www.mediationworks.net</a>, <a href="www.mediationworks.biz">www.mediationworks.biz</a>, and <a href="www.mediatioworks.mobi">www.mediatioworks.mobi</a>;
- 16. the following databases: *MTI Monthly Newsletter* subscribers, professional mediators, MTI-certified trainers, mediators and training graduates, state and country specific databases of inquirers, and client/customer received through MTI's Conflict Management Toolbox portal found at www.mediationworks.com/tools;
- 17. access to and copies of a complete list of trainers qualified to teach MTI courses;
- 18. MTImediation Twitter account;

- 19. the "Mediation at Sea" annual cruise found at www.mediationworks.com/cruise;
- 20. the License between MTI and Can Praxis dated September 25, 2013, and attached hereto;
- 21. the Rights Acquisition Agreement between MTI and Germinal Knowledge, SARL dated June 15, 2008, as amended on July 27, 2008, and attached hereto;
- 22. the Rights Acquisition Agreement between MTI and David Tudor dated November 14, 2008 and attached hereto;
- 23. the Rights Acquisition Agreement between MTI and Mervyn Malamed representing Management of Conflict dated June 17, 2013 and attached hereto;
- 24. the Agreement regarding MTI Mesoameria between MTI and MTI Mesoamerica dated April 12, 2011 and attached hereto;
- 25. the Cooperative Memorandum of Understanding between MTI and Rockstand International Co. Ltd, dated May 2, 2005 and attached hereto;
- 26. the Memorandum of Understanding between MTI and Alberta Arbitration and Mediation Society, Edmonton AB dated July 3, 2011 and attached hereto;
- 27. the Memorandum of Understanding between MTI and Mang'erere J and Company dated February 14, 2010 and attached hereto; and
- 28. the Memorandum of Understanding and Printing Authorization between MTI and Mang'erere J and Company dated February 17, 2011 and attached hereto.

Specifically excluded from the assigned assets are the following:

- 1. www.hrd200.com
- 2. www.dandana.us
- 3. Prepaid Training (prepaid and presold) Accounts, less reasonable and customary expenses to be incurred by Buyer, attached to Schedule 1.2.
- 4. All accounts receivables.
- 5. The "Elect Mediators to Public Office" project found at www.mediationworks.com/empo.

The Assignor hereby warrants and represents that the Assignor has good and marketable title to all of the assigned assets, free and clear of any security interest, mortgage, pledge or encumbrance of any kind or character, direct or indirect, whether accrued, absolute, contingent, or otherwise, and that Assignor possesses full right and authority to make this Assignment and to transfer the aforementioned rights, title and interests. Assignor further represents and warrants that none of the assigned assets will be transferred subject to any title defect or objection, and contract of lease, license or sale, or any claim, covenant or restriction.

The assignment shall be binding upon and inure to the benefit Assignor and Assignee, and to their successors, assigns, and personal representatives.

DANA MEDIATION INSTITUTE, INC.	Signed, sealed and delivered in ou presence:	r
By: Dan Dana, President	Witness	
	Witness	

**RECORDED: 12/18/2013**